

BMW of North America, LLC

Pricing Guide

Model Year 2016

Suggested Retail Price

320i Sedan (F30)

Effective May 26, 2015



Series	Model Description	Body Group	NA Code	AG Code	Engine	SOP
3 Series	320i Sedan	F30	16TI	8A93	N20/2.0L	07/15
	320i xDrive Sedan	F30	16TJ	8A33	N20/2.0L	07/15
	320i Sedan South Africa	F30	16TL	8E17	N20/2.0L	08/15
	320i xDrive Sedan South Africa	F30	16TM	8E57	N20/2.0L	08/15

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Change Notes

5/21/2015	Shipley	First MY16 320i release.
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		320i Sedan	320i xDrive Sedan
Start of Production		07/2015	07/2015
Base Price U.S.A. Port of Entry*		\$33,150	\$35,150
Base Price Euro Deliver Munich Pick Up		\$30,880	\$32,740
Base Price Diplomatic U.S.A. Port of Entry		\$31,495	\$33,395
Non-Metallic		STD	STD
300	Alpine White	x	x
668	Jet Black	x	x
Metallic		\$550	\$550
475	Black Sapphire Metallic	x	x
A75	Melbourne Red Metallic	x	x
A83	Glacier Silver Metallic	x	x
A89	Imperial Blue Metallic	x	x
A96	Mineral White Metallic	x	x
B39	Mineral Grey Metallic	x	x
B65	Jatoba Brown Metallic	x	x
C08	Platinum Silver Metallic	x	x
C10	Mediterranean Blue metallic	x	x
Upholstery			
KC	SensaTec	STD	STD
KCDF	Venetian Beige SensaTec	x	x
KCSW	Black SensaTec	x	x
LC	Leather Dakota	\$1,450	\$1,450
LCDF	Venetian Beige Dakota Leather	x	x
LCOM	Oyster Dakota Leather	x	x
LCSW	Black Dakota Leather	x	x
Packages			
ZCW	Cold Weather Package	\$800	\$800
248	Heated Steering Wheel	x	x
494	Heated front seats	x	x
496	Heated rear seats	x	x
ZCW requires ordering Leather Dakota		x	x
ZDA	Driver Assistance Package	\$950	\$950
3AG	Rear view camera	x	x
508	Park Distance Control	x	x
ZLP	Lighting Package	\$700	\$700
5A1	LED Fog Lights	x	x
5A2	LED Headlights	x	x
ZPP	Premium Package	\$3,100	\$3,100
319	Universal garage-door opener	x	x
322	Comfort Access keyless entry	x	x
403	Moonroof	x	x
430	Auto-dimming interior and exterior mirrors	x	x
431	Auto-dimming rearview mirror	x	x
459	Power front seats with driver seat memory	x	x
488	Lumbar support	x	x
493	Storage package	x	x
655	Satellite radio with 1 year subscription	x	x

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Packages			
ZSP	Sport Package	\$1,300	\$1,000
	23C 18" Light Alloy Wheel V-spoke Style 658 with Mixed Performance Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)	x	
	or 23N 18" Light Alloy V-spoke Style 398 Orbit Grey w/Mixed Perf. Non-Run Flat Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)	+ \$0	
	or 2P5 18" Light Alloy Wheel Turbine Styling 4 15 with All-Season Tires (18x8.0, 225/45 R18)	+ \$0	
	2P5 18" Light Alloy Wheel Turbine Styling 4 15 with All-Season Tires (18x8.0, 225/45 R18)		x
	or 23C 18" Light Alloy Wheel V-spoke Style 658 with Mixed Performance Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)		+ \$0
	or 23N 18" Light Alloy V-spoke Style 398 Orbit Grey w/Mixed Perf. Non-Run Flat Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)		+ \$0
	481 Sport seats	x	x
	704 M sport suspension	x	
	710 M steering wheel	x	x
	775 Anthracite headliner	x	x
	840 Increased top speed limiter	x	
	or ZRT Remove Increased Top Speed	+ \$0	
	ZRT Remove Increased Top Speed		x
	or 840 Increased top speed limiter		+ \$0
	ZSP and 23N requires ordering ZTR	x	x
ZTR	Track Handling Package	\$2,300	\$2,300
	23N 18" Light Alloy V-spoke Style 398 Orbit Grey w/Mixed Perf. Non-Run Flat Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)	x	x
	2NH M Sport Brakes	x	x
	2VF Adaptive M Suspension	x	x
	2VL Variable sport steering	x	x
	ZTR and ZSP will delete 704 from the order In combination with ZSP	x	
		\$1,700	\$1,700
Options			
403	Moonroof <i>Included in package</i>	\$1,050 ZPP	\$1,050 ZPP
459	Power front seats with driver seat memory <i>Included in package</i>	\$995 ZPP	\$995 ZPP
465	Split fold-down-rear seat	\$475	\$475
494	Heated front seats <i>Included in package</i>	\$500 ZCW	\$500 ZCW
4FT	Brushed Aluminum trim with Black high-gloss accent	\$500	\$500
4FU	Fineline Anthracite Wood Trim with PearlGloss Chrome highlight	\$500	\$500
4FW	Burl Walnut Wood Trim with Pearl Gloss Chrome highlight	\$500	\$500
609	Navigation system <i>609 will add 6AK, 6AM, 6AP and 6WA to the order</i> <i>609 will delete STD or 100% equipment 6VB</i> <i>Note: 6AK - BMW Online and BMW Apps</i> <i>Note: 6AM - Advanced Real-Time Traffic Information</i> <i>Note: 6AP - Remote Services</i> <i>Note: 6WA - Instrument cluster with extended contents</i>	\$1,950 x x	\$1,950 x x
6NS	Enhanced USB and Bluetooth plus Smartphone Integration <i>6NS will delete STD or 100% equipment 6NH</i>	\$350 x	\$350 x
ZMT	Manual Transmission	NC	
Other Charges			
Destination & Handling		\$950	\$950

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Standard			
1CA	CO2 relevant vehicles	STD	STD
1CC	Automatic Start/Stop function	STD	STD
205	STEPTRONIC Automatic Transmission	STD	STD
216	Servotronic	STD	STD
240	Leather steering wheel	STD	STD
249	Multifunction steering wheel	STD	STD
258	Runflat tires	STD	STD
2L3	17" Light Alloy Wheels V-spoke Style 395 with All-Season Tires (17x8.0, 225/55 R17)	STD	STD
2VB	Tire pressure monitor	STD	STD
302	Alarm System	STD	STD
423	Floor mats	STD	STD
497	Rear center armrest	STD	STD
4CG	Silver Matte Trim	STD	STD
520	Fog lights	STD	STD
521	Rain sensor and auto headlights	STD	STD
534	Automatic climate control	STD	STD
544	Dynamic Cruise Control	STD	STD
563	Ambient lighting	STD	STD
575	Additional 12-V power sockets	STD	STD
645	Radio control US	STD	STD
653	HD Radio	STD	STD
676	Hi-fi sound system	STD	STD
693	Satellite radio preparation	STD	STD
697	DVD Area coding (North America)	STD	STD
6AC	BMW Assist eCall	STD	STD
6AE	BMW TeleServices	STD	STD
6NH	Hands-free Bluetooth and USB audio connection	STD	STD
6VB	CCC contribution	STD	STD
8KL	Oil Chg 10,000 mls/12 months	STD	STD
8TN	Daytime driving lights	STD	STD
925	Shipping package	STD	STD
ZTM	Tier 2	STD	STD

Wheels


 <p>18" Light Alloy Wheel V-spoke Style 658 with Mixed Performance Tires</p> <p>Front: 18x8.0, 225/45 R18 Rear: 18x8.5, 255/40 R18</p> <p>Code: 23C Style: 658</p> <p>23C will add 840 to the order</p>	ZSP	ZSP (upgrade)
	x	x
 <p>18" Light Alloy V-spoke Style 398 Orbit Grey w/Mixed Perf. Non-Run Flat Tires</p> <p>Front: 18x8.0, 225/45 R18 Rear: 18x8.5, 255/40 R18</p> <p>Code: 23N Style: 398</p> <p>23N will add 840 to the order 23N requires ordering ZTR</p>	ZSP (upgrade)	ZSP (upgrade)
	ZTR	ZTR
	x	x
	x	x

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Wheels			
	17" Light Alloy Wheels V-spoke Style 395 with All-Season Tires Front / Rear: 17x8.0, 225/55 R17 Code: 2L3 Style: 395	Standard	Standard
	18" Light Alloy Wheel Turbine Styling 415 with All-Season Tires Front / Rear: 18x8.0, 225/45 R18 Code: 2P5 Style: 415	ZSP (upgrade)	ZSP