2015 Product Planning Bulletin



2016MY 4 Series Coupe, Gran Coupe, Convertible and M3 and M4 Product and Pricing

The 4 Series lineup has been very successful, and 2016 model year further enhances the lineup with a number of package enhancements and a more streamlined offer.

2016MY sees the addition of the Alarm System as standard equipment on all 4 Series models, and the addition of through load on 428i models. The Premium / Premium Enhanced package structure has been working well on other BMW lines, and we are introducing this structure to the 4 Series as well. Finally, due to the popularity of xDrive across the 4 Series lineup, we have removed the RWD option from all variants, except for the 435i Coupe. There no changes to the M3 and M4 lineups.

| Coupe | | Cor | vertible |
|-------------|--------------------|-------------|--------------------|
| Model | 2016MY MSRP | Model | 2016MY MSRP |
| 428i xDrive | \$49,300 (+\$300) | 428i xDrive | \$60,100 (+\$200) |
| 435i | \$55,200 (+\$300) | 435i xDrive | \$69,400 (+\$300) |
| 435i xDrive | \$55,900 (+\$300) | | |

| GranCoupe | | M3 | + M4 |
|-------------|--------------------|----------------|--------------------|
| Model | 2016MY MSRP | Model | 2016MY MSRP |
| 428i xDrive | \$49,300 (+\$300) | M3 Sedan | \$74,000 |
| 435i xDrive | \$55,900 (+\$300) | M4 Coupe | \$75,000 |
| | , , , , | M4 Convertible | \$84,500 |



2015 Product Planning Bulletin



Package Changes

The biggest change is the consolidation of Premium and Executive packages into Premium Essential and Premium Enhanced. The Essential package is lighter on equipment, and lower priced than the outgoing Premium package. The Enhanced package combines equipment from the outgoing Executive and Premium packages together at a lower price, without lumbar support (which is still available as a stand-alone option). On the 435i, a Driver Assistance package is also added. The ConnectedDrive package is integrated into Premium Enhanced, and no longer offered as stand-alone.

The BMW Individual line is not available for ordering for July 2015 production. BMW Individual production is expected to resume in Q4, 2015, please look for further announcements. Also note that trims and trim highlights are now included in one option code – previously trims and trim highlights had two separate codes.

Summary of Changes – 428i Coupe shown.

Please refer to Order Guide for ordering purposes

2015MY

ZP4 \$4,600 **Premium Package** 248 Heated Steering Wheel 302 Alarm System 322 Comfort Access 3AG Rear View Camera 430 Auto Dimming Exterior Mirrors 465 Through Loading System 508 Park Distance Control, front and rear On-Board Navigation 609 655 SiriusXM Satellite Radio Tuner

Z6MExecutive Package\$2,200319Universal Remote Control488Lumbar Support524Adaptive Headlights610Head-Up Display688Harman/Kardon Sound System

2016MY

| Z4A | Premium Package Essential | \$3,900 |
|------------|---------------------------------------|---------|
| 248 3AG | Heated Steering Wheel | |
| 3AG | Rear View Camera | |
| 430 | Auto Dimming Exterior Mirrors | |
| 508 | Park Distance Control, front and rear | |
| 609 | On-Board Navigation | |
| 655 | SiriusXM Satellite Radio Tuner | |
| | | |

| Z4B | Premium Package Enhanced | \$6,200 |
|-----|---------------------------------------|---------|
| 248 | Heated Steering Wheel | |
| 319 | Universal remote Control | |
| 322 | Comfort Access | |
| 3AG | Rear View Camera | |
| 430 | Auto Dimming Exterior Mirrors | |
| 508 | Park Distance Control, front and rear | |
| 524 | Adaptive Headlights | |
| 609 | On-Board Navigation | |
| 610 | Head-Up Display | |
| 655 | SiriusXM Satellite Radio Tuner | |
| 688 | Harman/Kardon Sound System | |
| 7S9 | BMW ConnectedDrive Services Package | |

2015 Product Planning Bulletin



Summary of Changes – 435i Coupe shown. Please refer to Order Guide for ordering purposes.

| ZP5 | Premium Package | \$4,900 |
|-----|---------------------------------------|---------|
| 302 | Alarm System | |
| 319 | Universal Remote Control | |
| 322 | Comfort Access | |
| 3AG | Rear View Camera | |
| 430 | Auto Dimming Exterior Mirrors | |
| 488 | Lumbar Support | |
| 508 | Park Distance Control, frint and rear | |
| 524 | Adaptive Headlights | |
| 609 | On-Board Navigation | |
| 655 | SiriusXM Satellite Radio Tuner | |
| 688 | Harman/Kardon Sound System | |

| ZE5 | Executive Package | \$2,500 |
|-----|---------------------|---------|
| 5AC | High-Beam Assistant | |
| 5AS | Driving Assistant | |
| 5DL | Surround View | |
| 610 | Head-Up Display | |

| Z4C | Premium Package Essential | \$3,900 |
|------------|---------------------------------------|---------|
| 3AG | Rear View Camera | |
| 430 | Auto Dimming Exterior Mirrors | |
| 508 | Park Distance Control, front and rear | |
| 508 609 | On-Board Navigation | |
| 655 | SiriusXM Satellite Radio Tuner | |

| Z4D | Premium Package Enhanced \$ | 6,500 |
|-----|---------------------------------------|-------|
| 319 | Universal Remote Control | |
| 322 | Comfort Access | |
| 3AG | Rear View Camera | |
| 430 | Auto Dimming Exterior Mirrors | |
| 508 | Park Distance Control, front and rear | |
| 524 | Adaptive Headlights | |
| 5AC | High-Beam Assistant | |
| 5DL | Surround View | |
| 609 | On-Board Navigation | |
| 610 | Head-Up Display | |
| 655 | SiriusXM Satellite Radio Tuner | |
| 688 | Harman/Kardon Sound System | |
| 7S9 | BMW ConnectedDrive Services Package | Э |

| Z4L | Driver Assistance Package | \$1,500 |
|------------|-----------------------------|---------|
| 5AG | Active Blind Spot Detection | |
| 5AG 5AS | Driving Assistant | |
| 8TH | Speed Limit Info | |

Ordering Guide Model Year 2016 4 Series Coupe Effective July 1, 2015



| Series | Model Description | Body Group | NA Code | AG Code | Engine | SOP |
|----------|-------------------|-------------------|---------|---------|----------|-------|
| 4 Series | 428i xDrive Coupe | F32 | 1640 | 3N93 | N26B20O0 | 07/15 |
| | 435i Coupe | F32 | 1641 | 3R13 | N55B30M0 | 07/15 |
| | 435i xDrive Coupe | F32 | 1642 | 3R53 | N55B30M0 | 07/15 |

Ordering Guide Model Year 2016 4 Series Coupe Effective July 1, 2015



Change Notes

5/28/2015 Lalewicz Production: July 2015

Ordering Guide Model Year 2016 SOP: 07/15

4 Series Coupe Effective July 1, 2015

Sport Seats

428i xDrive Coupe

459 Electric Seats w/ Driver Mem.

Heated Front Seats

Front Fog Lights

Centre Armrest In Rear

Through Loading System

Storage Compartment Package

High-Gloss Black Trim w/Coral Red

1640 3N93



Standard

| o ca. | idaid | |
|-------|------------------------------------|-----------|
| 1CC | Automatic Start/Stop function | |
| 1CD | Brake Energy Regeneration | |
| 216 | Servotronic | |
| 249 | Multi-Function Steering Wheel with | |
| | Cruise Control | |
| 255 | Leather Sport Steering Wheel | |
| 258 | Runflat Tires | |
| 2A5 | 18" alloy wheels, A/S RFT tire | (style 39 |
| 2TB | Sport Auto Trans w/Paddles | |
| 302 | Alarm System | |
| 321 | Exterior Trim In Body Colour | |
| 207 | Without Exterior Linea Designation | |

403 Glass Sunroof

431 Auto Dimming Interior Mirror

97)

4NE Blow-by heater

3DZ Without Exterior Lines Designation Velour Floor Mats 423

4U2 Driving Experience w/ECO PRO 520

465

481

493

521

Rain Sensor with Auto Headlamps Bi-Xenon Headlights 522 Automatic Climate Control 534 Dynamic Cruise Control

Highlight

563 Lights Package Luggage-Compartment Emergency 5DS Unlocking BMW Radio Professional 663 HiFi Sound System Satellite Radio Pre-Wire 6AC BMW Assist Emergency Call

6NH USB Integration with Bluetooth 6WA Instrument Cluster, ext. 760 High-Gloss Shadow Line 775 Anthracite Roofliner 7AC Sport Line

6AE BMW TeleServices

Exterior Colours

| Non- | -Metallic (STD |
|------|----------------|
| 300 | Alpine White |
| 668 | Jet Black |

Metallic

475 Black Sapphire Metallic A75 Melbourne Red Metallic A83 Glacier Silver Metallic Imperial Blue Metallic Mineral White Metallic A89 A96 Midnight Blue Metallic B38 B39 Mineral Grey Metallic Sparkling Brown Metallic

Interior Upholsteries

Dakota Leather

LCD3 Saddle Brown Dkt Lthr LCL3 Black w/Red Highlight Dkt Lthr LCL5 Coral Red Dkt Lthr Veneto Beige Dkt Lthr w/Exclusive LCLY Stitching Black Dkt Lthr w/Exclusive Stitching LCLZ LCOM Oyster/Black Dkt Lthr

Packages

| . aonagoo | | | |
|---------------------------------------|--|--|--|
| Premium Package Essential | | | |
| Heated Steering Wheel | | | |
| Rear View Camera | | | |
| Auto Dimming Exterior Mirrors | | | |
| Park Distance Control, front and rear | | | |
| On-Board Navigation | | | |
| SiriusXM Satellite Radio Tuner | | | |
| | | | |
| | | | |
| | | | |

Z4B **Premium Package Enhanced**

248 Heated Steering Wheel 319 Universal Remote Control 322 Comfort Access 3AG Rear View Camera

Auto Dimming Exterior Mirrors 430 508 524

609 Head-Up Display 610 655 688 Harman/Kardon Sound System 750 BMW ConnectedDrive Services

Package

Park Distance Control, front and rear Adaptive Headlights On-Board Navigation SiriusXM Satellite Radio Tuner

Driver Assistance Package 5AC High-Beam Assistant

5AG Active Blind Spot Detection Driving Assistant 5AS 5DI Surround View Speed Limit Info 8TH

Z60 **Performance Package**

2NH M Sport brake

19"Star-Spoke Lt Alloy Wheels, perf. (style 407) RFT 2D5 - 19" Lt/Aly Wheel, Star-Spoke, A/

SRFT 2VF Adaptive M Suspension 2VI Variable Sport Steering 840

High speed maximum with perf. tires *Wheel 2D5 will delete 2NH and 840 from the order

Options

| 441 | Smoker's Package |
|------|------------------------------------|
| 488 | Lumbar Support |
| 4FT | Brushed Aluminum Trim w/High-Gloss |
| | BlackHighlight |
| 4ELL | Einalina Anthropita Trim w/Chromo |

3BE Mirror caps Black

Fineline Anthracite Trim w/Chrome Highlight

4FW Burled Walnut Wood Trim w/Chrome Highlight

Ash Grain Black Trim w/Metal Inlay Chrome Highlight

4LS Brushed Aluminum Trim w/Chrome Highlight

552 Active LED Headlights

5DF Active Cruise with Stop and Go

5DP Park Assistant

6NS Convenience Telephony with **Smartphone Connectivity** ZED European Delivery

ZHQ Air Breather in Contrasting Colour

ZSP Special Order

Notes

2NH will delete 520 from the order 5DF will delete STD or 100% equipment 544 5DP requires ordering Z4A or Z4B

6NS will delete STD or 100% equipment 6NH

LCL5 cannot be ordered with 4LV Z4B cannot be ordered with Z4A Z6N requires ordering Z4A or Z4B Z6O will delete 2A5 from the order

Z6O and 2D5 will delete 2NH and 840 from the order ZHQ will delete STD or 100% equipment 321

Ordering Guide Model Year 2016 SOP: 07/15

4 Series Coupe Effective July 1, 2015

Sport Seats

Blow-by heater

Front Fog Lights

Lights Package

Highlight

459 Electric Seats w/ Driver Mem.

Heated Front Seats

Centre Armrest In Rear

Through Loading System

Storage Compartment Package

Driving Experience w/ECO PRO

Aluminum Hexagon Trim w/Matte Blue

Rain Sensor with Auto Headlamps

Bi-Xenon Headlights
Automatic Climate Control

Dynamic Cruise Control

435i Coupe

1641 3R13



Standard

| 1CC | Automatic Start/Stop function | |
|-----|---------------------------------------|-------|
| 1CD | Brake Energy Regeneration | |
| 216 | Servotronic | |
| 248 | Heated Steering Wheel | |
| 249 | Multi-Function Steering Wheel with | |
| | Cruise Control | |
| 258 | Runflat Tires | |
| 2PL | 19"M Double-Spoke Lt Alloy, perf. RFT | (styl |

- de 442M) 2TB Sport Auto Trans w/Paddles
- 302 Alarm System
- Exterior Trim In Body Colour 321
- M Sport Package 337
- 3DZ Without Exterior Lines Designation
- 403 Glass Sunroof Velour Floor Mats 423

Exterior Colours

Non-Metallic (STD)

300 Alpine White

431 Auto Dimming Interior Mirror

465

481

493

4U2

4WF

520

521

522

534

475 Black Sapphire Metallic A75 Glacier Silver Metallic **A83** B39

Metallic

Melbourne Red Metallic Mineral Grey Metallic Estoril Blue Metallic B45

Interior Upholsteries

Unlocking

6AE BMW TeleServices

6WA Instrument Cluster, ext.

710 M Leather Steering Wheel

715 M Aerodynamics Package

Anthracite Roofliner

High-Gloss Shadow Line

704 M Sport Suspension

676

760

8TH

Dakota Leather

LCD3 Saddle Brown Dkt Lthr LCDF Veneto Beige Dkt Lthr Coral Red Dkt Lthr LCL5 LCOM Oyster/Black Dkt Lthr LCSW Black Dkt Lthr

Packages

| Z4C | Premium Package Essential |
|-----|---------------------------------------|
| 3AG | Rear View Camera |
| 430 | Auto Dimming Exterior Mirrors |
| 508 | Park Distance Control, front and rear |
| 609 | On-Board Navigation |
| 655 | SiriusXM Satellite Radio Tuner |
| | |
| | |

Premium Package Enhanced Z4D 319 Universal Remote Control 322 Comfort Access

3AG Rear View Camera 430 Auto Dimming Exterior Mirrors 508 Park Distance Control, front and rear Adaptive Headlights 524 High-Beam Assistant 5AC 5DL Surround View

On-Board Navigation 609 610 Head-Up Display SiriusXM Satellite Radio Tuner Harman/Kardon Sound System

688 BMW ConnectedDrive Services Package

Z4L

5DS Luggage-Compartment Emergency

BMW Radio Professional

Satellite Radio Pre-Wire

6AC BMW Assist Emergency Call

6NH USB Integration with Bluetooth

HiFi Sound System

Driver Assistance Package 5AG Active Blind Spot Detection **Driving Assistant** 5AS

ZHE M Performance Package II M Performance Exhaust 7F1 M Power Kit 7F2

Speed Limit Info

ZW0 M Performance Package

21C 19" M Lt/Aly Wheel, Double-spoke, (style 442 M) Bicolour Orbit Grey, Mixed RFT

2NH M Sport brake 2VF Adaptive M Suspension

2VI Variable Sport Steering 840 High speed maximum with perf. tires

Options

Highlight

| 3L8 | Side Frame and Window Molding in |
|-----|----------------------------------|
| | Matte Chrome |
| 441 | Smoker's Package |
| 4FT | Brushed Aluminum Trim w/High-Glo |

oss BlackHighlight 4FU Fineline Anthracite Trim w/Chrome

4FW Burled Walnut Wood Trim w/Chrome Highlight

Ash Grain Black Trim w/Metal Inlay Chrome Highlight

4LS Brushed Aluminum Trim w/Chrome Highlight

4WG Aluminum Hexagon Trim w/High-Gloss BlackHighlight

Active LED Headlights Active Cruise with Stop and Go 5DP

Park Assistant 6NS Convenience Telephony with Smartphone Connectivity

ZED European Delivery

ZHQ Air Breather in Contrasting Colour ZMA 6-Speed Manual Transmission ZSP Special Order

Notes

2NH will delete 520 from the order 5DF cannot be ordered with ZMA 5DF will delete STD or 100% equipment 544 5DP requires ordering Z4C or Z4D 6NS will delete STD or 100% equipment 6NH LCL5 cannot be ordered with 4WF Z4D cannot be ordered with Z4C Z4L requires ordering Z4C or Z4D ZHE requires ordering ZW0 ZHQ cannot be ordered with 3L8

ZHQ will delete STD or 100% equipment 321 ZMA will delete STD or 100% equipment 2TB ZW0 will delete STD or 100% equipment 2PL and 704

Ordering Guide Model Year 2016 SOP: 07/15

4 Series Coupe Effective July 1, 2015

Sport Seats

431 Auto Dimming Interior Mirror

Heated Front Seats

Blow-by heater

Front Fog Lights

Bi-Xenon Headlights

475 Black Sapphire Metallic

Melbourne Red Metallic Glacier Silver Metallic

Mineral Grey Metallic Estoril Blue Metallic

Automatic Climate Control

Highlight

Centre Armrest In Rear

4U2 Driving Experience w/ECO PRO

Electric Seats w/ Driver Mem. Through Loading System

Storage Compartment Package

Aluminum Hexagon Trim w/Matte Blue

Rain Sensor with Auto Headlamps

435i xDrive Coupe

1642 3R53



Standard

| 1CC | Automatic Start/Stop function | |
|-----|---------------------------------------|--------------|
| 1CD | Brake Energy Regeneration | |
| 216 | Servotronic | |
| 248 | Heated Steering Wheel | |
| 249 | Multi-Function Steering Wheel with | |
| | Cruise Control | |
| 258 | Runflat Tires | |
| 2PL | 19"M Double-Spoke Lt Alloy, perf. RFT | (style 442M) |
| 2TR | Sport Auto Trans w/Paddles | |

- 302 Alarm System
- 321 Exterior Trim In Body Colour 337 M Sport Package
- 3DZ Without Exterior Lines Designation
- 403 Glass Sunroof 423 Velour Floor Mats

Exterior Colours

| | | | | | - |
|------|---------|------|-----|-----|----|
| Non- | -Meta | llic | (S | TL |)) |
| 200 | A Incir | | ١'n | :4~ | • |

300 Alpine White

Packages Z4C Premium Package Essential

| 3AG | Rear View Camera |
|-----|--------------------------------------|
| 430 | Auto Dimming Exterior Mirrors |
| 508 | Park Distance Control, front and rea |
| 609 | On-Board Navigation |

- 655
- SiriusXM Satellite Radio Tuner

Z4D **Premium Package Enhanced** Universal Remote Control 319 322

459

465

481

494

497

4NE

4WF

520

521

522

Metallic

A75

B39

B45

- Comfort Access 3AG Rear View Camera 430 Auto Dimming Exterior Mirrors 508 Park Distance Control, front and rear
- 524 Adaptive Headlights High-Beam Assistant 5AC Surround View 5DI On-Board Navigation 609 610 Head-Up Display
- 655 SiriusXM Satellite Radio Tuner Harman/Kardon Sound System BMW ConnectedDrive Services

4LS Brushed Aluminum Trim w/Chrome Highlight 4WG Aluminum Hexagon Trim w/High-Gloss

- BlackHighlight Active LED Headlights
- Active Cruise with Stop and Go 5DP Park Assistant
- 6NS Convenience Telephony with Smartphone Connectivity

544 Dynamic Cruise Control

- 563 Lights Package
- Luggage-Compartment Emergency 5DS
- Unlocking 663 BMW Radio Professional 676 HiFi Sound System
- 693 Satellite Radio Pre-Wire 6AC BMW Assist Emergency Call 6AE BMW TeleServices
- 6NH USB Integration with Bluetooth 6WA Instrument Cluster, ext.
- 710 M Leather Steering Wheel 715 M Aerodynamics Package 760 High-Gloss Shadow Line

775 Anthracite Roofliner Interior Upholsteries

Dakota Leather

| LCD3 | Saddle Brown Dkt Lthr |
|------|-----------------------|
| LCDF | Veneto Beige Dkt Lthr |
| LCL5 | Coral Red Dkt Lthr |
| LCOM | Oyster/Black Dkt Lthr |
| LCSW | Black Dkt Lthr |

Driver Assistance Package

- Active Blind Spot Detection 5AS **Driving Assistant** Speed Limit Info
- ZHE M Performance Package II 7F1
- M Performance Exhaust
- M Power Kit 7F2

ZW0 M Performance Package

- (style 442 M) 19" M Lt/Aly Wheel, Double-spoke, 21C Bicolour Orbit Grey, Mixed RFT
- 2NH M Sport brake
- Adaptive M Suspension 2VF Variable Sport Steering
- 840 High speed maximum with perf. tires

ZED European Delivery ZHQ Air Breather in Contrasting Colour

- ZMA 6-Speed Manual Transmission
- ZSP Special Order

Options

| 441 | Smoker's Package |
|-----|------------------------------------|
| 4FT | Brushed Aluminum Trim w/High-Gloss |
| | BlackHighlight |
| 4FU | Fineline Anthracite Trim w/Chrome |
| | Highlight |

3L8 Side Frame and Window Molding in

Matte Chrome

- 4FW Burled Walnut Wood Trim w/Chrome Highlight
- Chrome Highlight

Ash Grain Black Trim w/Metal Inlay

Notes

2NH will delete 520 from the order 5DF cannot be ordered with ZMA 5DF will delete STD or 100% equipment 544 5DP requires ordering Z4C or Z4D 6NS will delete STD or 100% equipment 6NH LCL5 cannot be ordered with 4WF Z4D cannot be ordered with Z4C Z4L requires ordering Z4C or Z4D ZHE requires ordering ZW0 ZHQ cannot be ordered with 3L8

ZHQ will delete STD or 100% equipment 321 ZMA will delete STD or 100% equipment 2TB ZW0 will delete STD or 100% equipment 2PL

Ordering Guide Model Year 2016 4 Series Coupe Effective July 1, 2015



| | Wheel Overview | 428i xDrive Coupe | 435i Coupe | 435i xDrive Coupe |
|---------------------------|--|----------------------|------------|----------------------|
| Wheels | | | | |
| | 19" M Lt/Aly Wheel, Double-spoke, Bicolour Orbit Grey, Mixed RFT | | ZW0 | ZW0 |
| | Front: 19x8.0, 225/40 R19 | | | |
| | Rear: 19x8.5, 255/35 R19 | | | |
| Code: 21C Style: 442 M | | | | |
| (N) | 18" alloy wheels, A/S RFT tire | Standard | | |
| | Front / Rear: 18x8.0, 225/45 R18 | | | |
| Code: 2A5 Style: 397 | | | | |
| | 19" Lt/Aly Wheel, Star-Spoke, A/S RFT | Z6O (upgrade) | | |
| | Front / Rear: 19x8.0, 225/40 R19 | | | |
| Code: 2D5 Style: 407 | | | | |
| | 19"M Double-Spoke Lt Alloy, perf. RFT | | Standard | Standard |
| | Front: 19x8.0, 225/40 R19 | | | |
| | Rear: 19x9.0, 255/35 R19 | | | |
| Code: 2PL Style: 442M | | | | |
| | 19"Star-Spoke Lt Alloy Wheels, perf. RFT | Z6O | | |
| | Front: 19x8.0, 225/40 R19 | | | |
| | Rear: 19x8.5, 255/35 R19 | | | |
| Code: 2T1 Style: 407 | | | | |
| Style: 407 | | | | |

Pricing Guide Model Year 2016 Suggested Retail Price

4 Series Coupe Effective July 1, 2015



| Series | Model Description | Body Group | NA Code | AG Code | Engine | SOP |
|----------|--------------------------|-------------------|---------|---------|----------|-------|
| 4 Series | 428i xDrive Coupe | F32 | 1640 | 3N93 | N26B20O0 | 07/15 |
| | 435i Coupe | F32 | 1641 | 3R13 | N55B30M0 | 07/15 |
| | 435i xDrive Coupe | F32 | 1642 | 3R53 | N55B30M0 | 07/15 |

Pricing Guide Model Year 2016 Suggested Retail Price

4 Series Coupe Effective July 1, 2015



Change Notes

5/28/2015 Lalewicz

Production: July 2015

Pricing Guide Model Year 2016 Suggested Retail Price

4 Series Coupe Effective July 1, 2015



| | | | 428i xDrive Coupe | 435i Coupe | 435i xDrive Coupe |
|-----|--------------|--------------------------------|----------------------|------------|----------------------|
| | | Start of Production | 07/2015 | 07/2015 | 07/2015 |
| | | Base Price | \$49,300 | \$55,200 | \$55,900 |
| | | Base Price - European Delivery | \$49,300 | \$55,200 | \$55,900 |
| | | Base Price - Diplomat | \$49,300 | \$55,200 | \$55,900 |
| | Non-Metallic | | STD | STD | STD |
| 300 | Alpine White | | х | х | Х |
| 668 | Jet Black | | Х | | |

| | Metallic | \$895 | \$895 | \$895 |
|-----|--------------------------|-------|-------|-------|
| 475 | Black Sapphire Metallic | Х | Х | Х |
| A75 | Melbourne Red Metallic | х | X | x |
| A83 | Glacier Silver Metallic | х | X | x |
| A89 | Imperial Blue Metallic | х | | |
| A96 | Mineral White Metallic | х | | |
| B38 | Midnight Blue Metallic | х | | |
| B39 | Mineral Grey Metallic | х | X | x |
| B45 | Estoril Blue Metallic | | X | Х |
| B53 | Sparkling Brown Metallic | Х | | |

| | Upholstery | | | |
|------|---|----|----|----|
| LC | Dakota Leather | NC | NC | NC |
| .CD3 | Saddle Brown Dkt Lthr | Х | X | Х |
| .CDF | Veneto Beige Dkt Lthr | | X | Х |
| CL3 | Black w/Red Highlight Dkt Lthr | X | | |
| CL5 | Coral Red Dkt Lthr | х | Х | Х |
| | LCL5 cannot be ordered with 4LV | X | | |
| | LCL5 cannot be ordered with 4WF | | X | X |
| .CLY | Veneto Beige Dkt Lthr w/Exclusive Stitching | X | | |
| CLZ | Black Dkt Lthr w/Exclusive Stitching | X | | |
| .COM | Oyster/Black Dkt Lthr | х | X | Х |
| CSW | Black Dkt Lthr | | Х | х |

| acka | ges | | | |
|------------|---------------------------|---------------------------------------|---------|--|
| '4A | Premium Package Essential | | \$3,900 | |
| | 248 | Heated Steering Wheel | х | |
| | 3AG | Rear View Camera | х | |
| | 430 | Auto Dimming Exterior Mirrors | х | |
| | 508 | Park Distance Control, front and rear | х | |
| | 609 | On-Board Navigation | х | |
| | 655 | SiriusXM Satellite Radio Tuner | х | |
| | | | | |
| 24B | | ium Package Enhanced | \$6,200 | |
| | 248 | Heated Steering Wheel | X | |
| | 319 | Universal Remote Control | X | |
| | 322 | Comfort Access | X | |
| | 3AG | Rear View Camera | Х | |
| | 430 | Auto Dimming Exterior Mirrors | X | |
| | 508 | Park Distance Control, front and rear | X | |
| | 524 | Adaptive Headlights | X | |
| | 609 | On-Board Navigation | x | |
| | 610 | Head-Up Display | х | |
| | 655 | SiriusXM Satellite Radio Tuner | х | |
| | 688 | Harman/Kardon Sound System | х | |
| | 7 S9 | BMW ConnectedDrive Services Package | х | |
| | Z4B ca | annot be ordered with Z4A | х | |

Pricing Guide Model Year 2016 Suggested Retail Price

4 Series Coupe Effective July 1, 2015



| | | 428i xDrive Coupe | 435i Coupe | 435i xDrive Coupe |
|------|--|----------------------|-------------|----------------------|
| acka | ages | | | |
| 4C | Premium Package Essential | | \$3,900 | \$3,900 |
| | 3AG Rear View Camera | | х | х |
| | 430 Auto Dimming Exterior Mirrors | | х | х |
| | 508 Park Distance Control, front and rear | | x | Х |
| | 609 On-Board Navigation | | x | Х |
| | 655 SiriusXM Satellite Radio Tuner | | х | х |
| 4D | Premium Package Enhanced | | \$6,500 | \$6,500 |
| שדּ | 319 Universal Remote Control | | ψ0,500 Х | ψ0,500 |
| | 322 Comfort Access | | X | X |
| | 3AG Rear View Camera | | | |
| | | | X | X |
| | • | | X | X |
| | 508 Park Distance Control, front and rear | | X | X |
| | 524 Adaptive Headlights | | Х | Х |
| | 5AC High-Beam Assistant | | X | X |
| | 5DL Surround View | | Х | Х |
| | 609 On-Board Navigation | | Х | Х |
| | 610 Head-Up Display | | Х | Х |
| | 655 SiriusXM Satellite Radio Tuner | | Х | Х |
| | 688 Harman/Kardon Sound System | | Х | Х |
| | 7S9 BMW ConnectedDrive Services Package | | Х | Х |
| | Z4D cannot be ordered with Z4C | | Х | Х |
| 4L | Driver Assistance Package | | \$1,500 | \$1,500 |
| | 5AG Active Blind Spot Detection | | х | Х |
| | 5AS Driving Assistant | | х | Х |
| | 8TH Speed Limit Info | | х | Х |
| | Z4L requires ordering Z4C or Z4D | | х | х |
| 6N | Driver Assistance Package | \$1,900 | | |
| | 5AC High-Beam Assistant | X | | |
| | 5AG Active Blind Spot Detection | Х | | |
| | 5AS Driving Assistant | Х | | |
| | 5DL Surround View | Х | | |
| | 8TH Speed Limit Info | X | | |
| | Z6N requires ordering Z4A or Z4B | X | | |
| 60 | Porformance Deckage | \$1,000 | | |
| 60 | Performance Package | \$1,900 | | |
| | 2NH M Sport brake | X | | |
| | 2T1 19"Star-Spoke Lt Alloy Wheels, perf. RFT | Х | | |
| | (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear) or 2D5 19" Lt/Aly Wheel, Star-Spoke, A/S RFT | + \$0 | | |
| | (19x8.0, 225/40 R19) | | | |
| | 2VF Adaptive M Suspension | Х | | |
| | 2VL Variable Sport Steering | X | | |
| | 840 High speed maximum with perf. tires | X | | |
| | *Wheel 2D5 will delete 2NH and 840 from the order | х | | |
| | Z6O and 2D5 will delete 2NH and 840 from the order | X | | |
| | Z6O will delete 2A5 from the order In combination with 2D5 | x \$1,700 | | |
| | | ψ1,700 | | |
| HE | M Performance Package II | | \$2,500 | \$2,500 |
| | ZE1 M Performance Exhaust | | Х | Х |
| | ZE2 M Power Kit | | Х | X |
| | ZHE requires ordering ZW0 | | | ^ |

Pricing Guide Model Year 2016 Suggested Retail Price

4 Series Coupe Effective July 1, 2015



| | | 428i xDrive Coupe | 435i Coupe | 435i xDrive Coupe |
|-------|--|----------------------|------------|----------------------|
| Packa | ges | | | |
| ZW0 | M Performance Package | | \$1,900 | \$1,900 |
| | 21C 19" M Lt/Aly Wheel, Double-spoke, Bicolour Orbit Grey, Mixed RFT | | х | х |
| | (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear) | | | |
| | 2NH M Sport brake | | X | X |
| | 2VF Adaptive M Suspension | | Х | Х |
| | 2VL Variable Sport Steering | | Х | Х |
| | 840 High speed maximum with perf. tires | | х | Х |
| | ZW0 will delete STD or 100% equipment 2PL and 704 | | x | |
| | ZW0 will delete STD or 100% equipment 2PL | | | Х |

| Option | ns | | | |
|--------|---|---------|---------|---------|
| 3BE | Mirror caps Black | NC | | |
| 3L8 | Side Frame and Window Molding in Matte Chrome | | NC | NC |
| 441 | Smoker's Package | \$100 | \$100 | \$100 |
| 488 | Lumbar Support | \$300 | | |
| 4FT | Brushed Aluminum Trim w/High-Gloss BlackHighlight | NC | NC | NC |
| 4FU | Fineline Anthracite Trim w/Chrome Highlight | NC | NC | NC |
| 4FW | Burled Walnut Wood Trim w/Chrome Highlight | NC | NC | NC |
| 4GA | Ash Grain Black Trim w/Metal Inlay Chrome Highlight | NC | NC | NC |
| 4LS | Brushed Aluminum Trim w/Chrome Highlight | NC | NC | NC |
| 4WG | Aluminum Hexagon Trim w/High-Gloss BlackHighlight | | NC | NC |
| 552 | Active LED Headlights | \$1,500 | \$1,500 | \$1,500 |
| 5DF | Active Cruise with Stop and Go | \$1,000 | \$1,000 | \$1,000 |
| | 5DF will delete STD or 100% equipment 544 | х | x | х |
| | 5DF cannot be ordered with ZMA | | Х | Х |
| 5DP | Park Assistant | \$400 | \$400 | \$400 |
| | 5DP requires ordering Z4A or Z4B | X | | |
| | 5DP requires ordering Z4C or Z4D | | Х | X |
| 6NS | Convenience Telephony with Smartphone Connectivity | \$600 | \$600 | \$600 |
| | 6NS will delete STD or 100% equipment 6NH | x | x | x |
| ZED | European Delivery | NC | NC | NC |
| ZHQ | Air Breather in Contrasting Colour | NC | NC | NC |
| | ZHQ will delete STD or 100% equipment 321 | Х | х | х |
| | ZHQ cannot be ordered with 3L8 | | Х | X |
| ZMA | 6-Speed Manual Transmission | | NC | NC |
| | ZMA will delete STD or 100% equipment 2TB | | x | х |
| ZSP | Special Order | \$400 | \$400 | \$400 |

| Stand | ard | | | |
|-------|--|-----|-----|-----|
| 1CC | Automatic Start/Stop function | STD | STD | STD |
| 1CD | Brake Energy Regeneration | STD | STD | STD |
| 216 | Servotronic | STD | STD | STD |
| 248 | Heated Steering Wheel | | STD | STD |
| 249 | Multi-Function Steering Wheel with Cruise Control | STD | STD | STD |
| 255 | Leather Sport Steering Wheel | STD | | |
| 258 | Runflat Tires | STD | STD | STD |
| 2A5 | 18" alloy wheels, A/S RFT tire | STD | | |
| | (18x8.0, 225/45 R18) | | | |
| 2PL | 19"M Double-Spoke Lt Alloy, perf. RFT | | STD | STD |
| | (19x8.0, 225/40 R19 front and 19x9.0, 255/35 R19 rear) | | | |
| 2TB | Sport Auto Trans w/Paddles | STD | STD | STD |
| 302 | Alarm System | STD | STD | STD |
| 321 | Exterior Trim In Body Colour | STD | STD | STD |
| 337 | M Sport Package | | STD | STD |
| 3DZ | Without Exterior Lines Designation | STD | STD | STD |
| 403 | Glass Sunroof | STD | STD | STD |

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Released: 05/28/2015

Pricing Guide Model Year 2016 Suggested Retail Price

4 Series Coupe Effective July 1, 2015



| | | 428i xDrive Coupe | 435i Coupe | 435i xDrive Coupe |
|------------|--|----------------------|------------|----------------------|
| Standa | ard | • | | · |
| 423 | Velour Floor Mats | STD | STD | STD |
| 431 | Auto Dimming Interior Mirror | STD | STD | STD |
| 159 | Electric Seats w/ Driver Mem. | STD | STD | STD |
| 165 | Through Loading System | STD | STD | STD |
| 181 | Sport Seats | STD | STD | STD |
| 193 | Storage Compartment Package | STD | STD | STD |
| 94 | Heated Front Seats | STD | STD | STD |
| 97 | Centre Armrest In Rear | STD | STD | STD |
| LV | High-Gloss Black Trim w/Coral Red Highlight | STD | | |
| NE | Blow-by heater | STD | STD | STD |
| U2 | Driving Experience w/ECO PRO | STD | STD | STD |
| WF | Aluminum Hexagon Trim w/Matte Blue Highlight | 0== | STD | STD |
| 20 | Front Fog Lights | STD | STD | STD |
| 21 | Rain Sensor with Auto Headlamps | STD | STD | STD |
| 22 | Bi-Xenon Headlights | STD | STD | STD |
| 34 | Automatic Climate Control | STD | STD | STD |
| 44 | Dynamic Cruise Control | STD | STD | STD |
| 63 | Lights Package | STD | STD | STD |
| DS | Luggage-Compartment Emergency Unlocking | STD | STD | STD |
| 63 | BMW Radio Professional | STD | STD | STD |
| 76 | HiFi Sound System | STD | STD | STD |
| 93 | Satellite Radio Pre-Wire | STD | STD | STD |
| AC | BMW Assist Emergency Call | STD | STD | STD |
| AE | BMW TeleServices | STD | STD | STD |
| NH | USB Integration with Bluetooth | STD | STD | STD |
| WA | Instrument Cluster, ext. | STD | STD | STD |
| 704 | M Sport Suspension | | STD | CTD |
| 710 | M Leather Steering Wheel | | STD | STD STD |
| 715 760 | M Aerodynamics Package | STD. | STD STD | |
| '60 '75 | High-Gloss Shadow Line Anthracite Roofliner | STD STD | STD | STD STD |
| AC | Sport Line | STD | 310 | 310 |
| Vheel | | | | |
| VIICEI | 19" M Lt/Aly Wheel, Double-spoke, Bicolour Orbit Grey, Mixed RFT | | ZW0 | ZW0 |
| | Front 10:00 0 205/40 D40 | | | |
| | Front: 19x8.0, 225/40 R19 | | | |
| | Rear: 19x8.5, 255/35 R19 | | | |
| | de: 21C | | | |
| | e: 442 M | | | |
| | 18" alloy wheels, A/S RFT tire | Standard | | |
| Ç | Front / Rear: 18x8.0, 225/45 R18 | | | |
| | de: 2A5 /le: 397 | | | |
| | 19" Lt/Aly Wheel, Star-Spoke, A/S RFT | Z6O | | |
| | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | (upgrade) | | |
| | Front / Rear: 19x8.0, 225/40 R19 | (1,0,222) | | |
| | de: 2D5 rle: 407 | | | |

Pricing Guide Model Year 2016 Suggested Retail Price

4 Series Coupe Effective July 1, 2015



| | | 428i xDrive Coupe | 435i Coupe | 435i xDrive Coupe |
|--------------------------|--|----------------------|------------|----------------------|
| Wheels | | | | |
| | 19"M Double-Spoke Lt Alloy, perf. RFT | | Standard | Standard |
| | Front: 19x8.0, 225/40 R19 | | | |
| | Rear: 19x9.0, 255/35 R19 | | | |
| Code: 2PL Style: 442M | | | | |
| | 19"Star-Spoke Lt Alloy Wheels, perf. RFT | Z6O | | |
| | Front: 19x8.0, 225/40 R19 | | | |
| | Rear: 19x8.5, 255/35 R19 | | | |
| Code: 2T1 Style: 407 | | | | |

Ordering Guide Model Year 2016



| Series | Model Description | Body Group | NA Code | AG Code | Engine | SOP | |
|----------|--------------------------|------------|---------|---------|----------|-------|--|
| 4 Series | 428i xDrive Cabriolet | F33 | 1645 | 3T13 | N26B20O0 | 07/15 | |
| | 435 xDrive Cabriolet | F33 | 1646 | 3T73 | N55B30M0 | 07/15 | |

Ordering Guide Model Year 2016 4 Series Cabriolet Effective July 1, 2015



Change Notes

5/28/2015 Lalewicz Production: July 2015

Ordering Guide Model Year 2016 SOP: 07/15

4 Series Cabriolet Effective July 1, 2015

1645 428i xDrive Cabriolet 3T13



Standard

| 1CC | Automatic Start/Stop function | |
|-----|------------------------------------|-------------|
| 1CD | Brake Energy Regeneration | |
| 216 | Servotronic | |
| 249 | Multi-Function Steering Wheel with | |
| | Cruise Control | |
| 255 | Leather Sport Steering Wheel | |
| 258 | Runflat Tires | |
| 2A5 | 18" alloy wheels, A/S RFT tire | (style 397) |
| 2TB | Sport Auto Trans w/Paddles | |
| 302 | Alarm System | |

321 Exterior Trim In Body Colour

| 387 | Wind Deflector |
|-----|------------------------------------|
| 3DZ | Without Exterior Lines Designation |
| 403 | Glass Sunroof |
| 423 | Velour Floor Mats |

Electric Seats w/ Driver Mem. Through Loading System 465 481 Sport Seats Storage Compartment Package

431 Auto Dimming Interior Mirror

| 194 | Heated Front Seats |
|-----|-----------------------------------|
| 197 | Centre Armrest In Rear |
| ‡LV | High-Gloss Black Trim w/Coral Red |
| | |

| 4LV | riigh-Gioss Black Thin w/Coral R |
|-----|----------------------------------|
| | Highlight |
| 4NE | Blow-by heater |
| 4U2 | Driving Experience w/ECO PRO |

Front Fog Lights Rain Sensor with Auto Headlamps Bi-Xenon Headlights

Automatic Climate Control

544 Dynamic Cruise Control
 563 Lights Package
 5DS Luggage-Compartment Emergency Unlocking
 663 BMW Radio Professional

676 HiFi Sound System 693 Satellite Radio Pre-Wire 6AC BMW Assist Emergency Call 6AE BMW TeleServices 6NH USB Integration with Bluetooth 6WA Instrument Cluster, ext. 760 High-Gloss Shadow Line

775 Anthracite Roofliner 7AC Sport Line

Interior Upholsteries

Exterior Colours Non-Metallic (STD)

| | Alpine White |
|-----|--------------|
| 668 | Jet Black |
| | |

| Meta | illic |
|------|-------|
| 475 | Bla |
| | |

459

| 710 | Diack Cappinic Mctaine |
|-----|-------------------------|
| A75 | Melbourne Red Metallio |
| A83 | Glacier Silver Metallic |
| A89 | Imperial Blue Metallic |
| A96 | Mineral White Metallic |
| B38 | Midnight Blue Metallic |
| B39 | Mineral Grey Metallic |
| R53 | Sparkling Brown Metall |

ck Sannhire Metallic

B53 Sparkling Brown Metallic

Dakota Leather LCD3 Saddle Brown Dkt Lthr LCL3 Black w/Red Highlight Dkt Lthr LCL5 Coral Red Dkt Lthr Veneto Beige Dkt Lthr w/Exclusive LCLY Stitching Black Dkt Lthr w/Exclusive Stitching LCLZ LCOM Oyster/Black Dkt Lthr

Packages

| Z4A | Premium Package Essential |
|-----|---------------------------------------|
| 248 | Heated Steering Wheel |
| 3AG | Rear View Camera |
| 430 | Auto Dimming Exterior Mirrors |
| 508 | Park Distance Control, front and rear |
| 609 | On-Board Navigation |
| 655 | SiriusXM Satellite Radio Tuner |
| | |

| Z4B | Premium Package Enhanced |
|-----|---------------------------------------|
| 248 | Heated Steering Wheel |
| 319 | Universal Remote Control |
| 322 | Comfort Access |
| 3AG | Rear View Camera |
| 430 | Auto Dimming Exterior Mirrors |
| 4NH | Air Collar |
| 508 | Park Distance Control, front and rear |
| | |

| 524 | Adaptive Headlights |
|-----|--------------------------------|
| 609 | On-Board Navigation |
| 610 | Head-Up Display |
| 655 | SiriusXM Satellite Radio Tuner |
| 688 | Harman/Kardon Sound System |
| 7S9 | BMW ConnectedDrive Services |
| | Package |

Driver Assistance Package 5AC High-Beam Assistant 5AG Active Blind Spot Detection Driving Assistant 5AS Surround View 5DI Speed Limit Info 8TH Performance Package

| 2NH | M Sport brake | |
|-----|---|-----------|
| 2T1 | 19"Star-Spoke Lt Alloy Wheels, perf. (s | style 407 |
| | RFT | |
| or | 2D5 - 19" Lt/Aly Wheel, Star-Spoke, A/ | |
| | C DET | |

2VF Adaptive M Suspension 2VI Variable Sport Steering

High speed maximum with perf. tires *Wheel 2D5 will delete 2NH and 840 from the order

Options

3BE Mirror caps Black

| 1 | SHIUNCI S Fackage |
|-----|------------------------------------|
| 488 | Lumbar Support |
| 4FT | Brushed Aluminum Trim w/High-Gloss |
| | BlackHighlight |
| 4FU | Fineline Anthracite Trim w/Chrome |
| | Highlight |

| | Highlight |
|-----|------------------------------|
| 4GA | Ash Grain Black Trim w/Metal |
| | Chrome Highlight |
| 4LS | Brushed Aluminum Trim w/Ch |
| | Highlight |

| 4FW | Burled Walnut Wood Trim w/Chrome |
|-----|------------------------------------|
| | Highlight |
| 4GA | Ash Grain Black Trim w/Metal Inlay |
| | Chrome Highlight |
| 4LS | Brushed Aluminum Trim w/Chrome |
| | Highlight |
| 552 | Active LED Headlights |
| 5DF | Active Cruise with Stop and Go |

5DP Park Assistant 6NS Convenience Telephony with **Smartphone Connectivity** ZED European Delivery ZHQ Air Breather in Contrasting Colour ZSP Special Order

Notes

| 2NH will delete 520 from the order |
|---|
| 5DF will delete STD or 100% equipment 544 |
| 5DP requires ordering Z4A or Z4B |
| 6NS will delete STD or 100% equipment 6NF |

| LCL5 cannot be ordered with 4LV |
|------------------------------------|
| Z4B cannot be ordered with Z4A |
| Z6N requires ordering Z4A or Z4B |
| Z6O will delete 2A5 from the order |
| |

Z6O and 2D5 will delete 2NH and 840 from the order ZHQ will delete STD or 100% equipment 321

Ordering Guide Model Year 2016 SOP: 07/15

4 Series Cabriolet Effective July 1, 2015

1646 435 xDrive Cabriolet 3T73



Standard

| 1CC | Automatic Start/Stop function | |
|-----|---------------------------------------|--------|
| 1CD | Brake Energy Regeneration | |
| 216 | Servotronic | |
| 248 | Heated Steering Wheel | |
| 249 | Multi-Function Steering Wheel with | |
| | Cruise Control | |
| 258 | Runflat Tires | |
| 2PL | 19"M Double-Spoke Lt Alloy, perf. RFT | (style |
| 2TB | Sport Auto Trans w/Paddles | |
| 302 | Alarm System | |

321 Exterior Trim In Body Colour

M Sport Package 337 Wind Deflector 387

3DZ Without Exterior Lines Designation

403 Glass Sunroof 423 Velour Floor Mats **Exterior Colours**

| 431 | Auto Dimming Interior Mirror |
|-----|------------------------------|
| 450 | EL 1: 0 1 1D: M |

459 Electric Seats w/ Driver Mem. Through Loading System 465

481 Sport Seats

Storage Compartment Package 494 Heated Front Seats

Centre Armrest In Rear 497 4NE Blow-by heater

4U2 Driving Experience w/ECO PRO 4WF Aluminum Hexagon Trim w/Matte Blue Highlight

520 Front Fog Lights

Rain Sensor with Auto Headlamps 521

Bi-Xenon Headlights 522 Automatic Climate Control 534 Dynamic Cruise Control

| 563 | Lights | Package |
|-----|--------|---------|
| | | |

Luggage-Compartment Emergency Unlocking BMW Radio Professional

663 HiFi Sound System Satellite Radio Pre-Wire 6AC BMW Assist Emergency Call 6AE BMW TeleServices 6NH USB Integration with Bluetooth

6WA Instrument Cluster, ext. 710 M Leather Steering Wheel 715 M Aerodynamics Package 760 High-Gloss Shadow Line Anthracite Roofliner

Interior Upholsteries

Non-Metallic (STD)

300 Alpine White

Metallic

442M)

475 Black Sapphire Metallic A75 Melbourne Red Metallic Glacier Silver Metallic A83 Mineral Grey Metallic Estoril Blue Metallic B39 B45

Dakota Leather

LCD3 Saddle Brown Dkt Lthr LCDF Veneto Beige Dkt Lthr Coral Red Dkt Lthr LCL5 Black Dkt Lthr w/Blue Contrast I CNI

Stitching Oyster/Black Dkt Lthr LCOM LCSW Black Dkt Lthr

Packages

| Z4C | Premium Package Essential |
|-----|--------------------------------------|
| 3AG | Rear View Camera |
| 430 | Auto Dimming Exterior Mirrors |
| 508 | Park Distance Control, front and rea |
| 609 | On-Board Navigation |
| 655 | SiriusXM Satellite Radio Tuner |
| | 3AG 430 508 609 |

Z4D Premium Package Enhanced

319 Universal Remote Control 322 Comfort Access 3AG Rear View Camera

430 Auto Dimming Exterior Mirrors 4NH Air Collar

Park Distance Control, front and rear 508 524 Adaptive Headlights 5AC High-Beam Assistant

Surround View 5DL 609 On-Board Navigation 610 Head-Up Display

655 SiriusXM Satellite Radio Tuner 688 Harman/Kardon Sound System BMW ConnectedDrive Services 789 Package

Driver Assistance Package 5AG Active Blind Spot Detection

5AS **Driving Assistant** 8TH Speed Limit Info

ZHE M Performance Package II M Performance Exhaust ZE1

M Power Kit ZE2

ZW0 **M Performance Package**

19" M Lt/Aly Wheel, Double-spoke, (style 442 M) 21C

Bicolour Orbit Grey, Mixed RFT 2NH M Sport brake Adaptive M Suspension

2VI Variable Sport Steering High speed maximum with perf. tires 840

Options

3L8 Side Frame and Window Molding in Matte Chrome Smoker's Package

Brushed Aluminum Trim w/High-Gloss BlackHighlight 4FU Fineline Anthracite Trim w/Chrome

Highlight 4FW Burled Walnut Wood Trim w/Chrome

Highlight 4GA Ash Grain Black Trim w/Metal Inlay Chrome Highlight

4LS Brushed Aluminum Trim w/Chrome

Highlight 4WG Aluminum Hexagon Trim w/High-Gloss BlackHighlight

Active LED Headlights 5DF Active Cruise with Stop and Go

5DP Park Assistant Convenience Telephony with 6NS Smartphone Connectivity

ZED European Delivery

2VF

ZHQ Air Breather in Contrasting Colour ZMA 6-Speed Manual Transmission ZSP Special Order

2NH will delete 520 from the order 5DF cannot be ordered with ZMA 5DF will delete STD or 100% equipment 544 5DP requires ordering Z4C or Z4D 6NS will delete STD or 100% equipment 6NH LCL5 cannot be ordered with 4WF Z4D cannot be ordered with Z4C Z4L requires ordering Z4C or Z4D ZHE requires ordering ZW0 ZHQ cannot be ordered with 3L8

ZHQ will delete STD or 100% equipment 321 ZMA will delete STD or 100% equipment 2TB ZW0 will delete STD or 100% equipment 2PL

Ordering Guide Model Year 2016



| | Wheel Overview | 428i xDrive Cabriolet | 435 xDrive Cabriolet |
|---------------------------|--|--------------------------|-------------------------|
| Wheels | | | |
| NO | 19" M Lt/Aly Wheel, Double-spoke, Bicolour Orbit Grey, Mixed RFT | | ZW0 |
| | Front: 19x8.0, 225/40 R19 | | |
| | Rear: 19x8.5, 255/35 R19 | | |
| Code: 21C Style: 442 M | | | |
| | 18" alloy wheels, A/S RFT tire | Standard | |
| | Front / Rear: 18x8.0, 225/45 R18 | | |
| Code: 2A5 Style: 397 | | | |
| | 19" Lt/Aly Wheel, Star-Spoke, A/S RFT | Z6O (upgrade) | |
| | Front / Rear: 19x8.0, 225/40 R19 | | |
| Code: 2D5 Style: 407 | | | |
| | 19"M Double-Spoke Lt Alloy, perf. RFT | | Standard |
| | Front: 19x8.0, 225/40 R19 | | |
| | Rear: 19x9.0, 255/35 R19 | | |
| Code: 2PL Style: 442M | | | |
| | 19"Star-Spoke Lt Alloy Wheels, perf. RFT | Z6O | |
| | Front: 19x8.0, 225/40 R19 | | |
| K DA | Rear: 19x8.5, 255/35 R19 | | |
| Code: 2T1 Style: 407 | | | |

Pricing Guide Model Year 2016 Suggested Retail Price



| Series | Model Description | Body Group | NA Code | AG Code | Engine | SOP |
|----------|--------------------------|-------------------|---------|---------|----------|-------|
| 4 Series | 428i xDrive Cabriolet | F33 | 1645 | 3T13 | N26B20O0 | 07/15 |
| | 435 xDrive Cabriolet | F33 | 1646 | 3T73 | N55B30M0 | 07/15 |

Pricing Guide Model Year 2016 Suggested Retail Price 4 Series Cabriolet Effective July 1, 2015



Change Notes

5/28/2015 Lalewicz

Production: July 2015

Pricing Guide Model Year 2016 Suggested Retail Price



| Sugge | ested Retail Price | | |
|------------|---|-------------|------------|
| | | 428i xDrive | 435 xDrive |
| | | Cabriolet | Cabriolet |
| | Start of Production | 07/2015 | 07/2015 |
| | Base Price | \$60,100 | \$69,400 |
| | Base Price - European Delivery | \$60,100 | \$69,400 |
| | Base Price - Diplomat | \$60,100 | \$69,400 |
| | Non-Metallic | STD | STD |
| 300 | Alpine White | х | Х |
| 668 | Jet Black | Х | |
| | Metallic | \$895 | \$895 |
| 475 | Black Sapphire Metallic | Х | Х |
| A75 | Melbourne Red Metallic | x | Х |
| A83 | Glacier Silver Metallic | x | x |
| A89 | Imperial Blue Metallic | х | |
| A96 | Mineral White Metallic | x | |
| B38 | Midnight Blue Metallic | x | |
| B39 | Mineral Grey Metallic | Х | Х |
| B45 B53 | Estoril Blue Metallic Sparkling Brown Metallic | X | Х |
| | | | |
| | Upholstery | | |
| LC | Dakota Leather | NC | NC |
| LCD3 | Saddle Brown Dkt Lthr | Х | Х |
| | Veneto Beige Dkt Lthr | | Х |
| LCL3 | Black w/Red Highlight Dkt Lthr | X | |
| LCL5 | Coral Red Dkt Lthr LCL5 cannot be ordered with 4LV | X X | Х |
| | LCL5 cannot be ordered with 4WF | ^ | х |
| | Veneto Beige Dkt Lthr w/Exclusive Stitching | x | |
| LCLZ | Black Dkt Lthr w/Exclusive Stitching | x | |
| | Black Dkt Lthr w/Blue Contrast Stitching | | Х |
| | Oyster/Black Dkt Lthr | Х | Х |
| LCSW | Black Dkt Lthr | | Х |
| Packaç | | | |
| Z4A | Premium Package Essential | \$3,900 | |
| | 248 Heated Steering Wheel | Х | |
| | 3AG Rear View Camera | X | |
| | 430 Auto Dimming Exterior Mirrors | X | |
| | 508 Park Distance Control, front and rear 609 On-Board Navigation | X | |
| | 655 SiriusXM Satellite Radio Tuner | X X | |
| | OSO OBINIOSANI OBLEBINE NAUIO TUTIEI | X | |

Pricing Guide Model Year 2016 Suggested Retail Price



| | | 428i xDrive Cabriolet | 435 xDriv Cabriole |
|------|---|--------------------------|-----------------------|
| acka | rages | | |
| 4B | Premium Package Enhanced | \$6,300 | |
| | 248 Heated Steering Wheel | X | |
| | 319 Universal Remote Control | X | |
| | 322 Comfort Access | X | |
| | 3AG Rear View Camera | X | |
| | 430 Auto Dimming Exterior Mirrors | X | |
| | 4NH Air Collar | X | |
| | 508 Park Distance Control, front and rear | X | |
| | 524 Adaptive Headlights | X | |
| | 609 On-Board Navigation | X | |
| | 610 Head-Up Display | × | |
| | 655 SiriusXM Satellite Radio Tuner | X | |
| | 688 Harman/Kardon Sound System | X | |
| | 7S9 BMW ConnectedDrive Services Package | X | |
| | Z4B cannot be ordered with Z4A | X | |
| | ZTD GAINION DO GIUGIGU WILLI ZTA | ^ | |
| С | Premium Package Essential | | \$3,900 |
| | 3AG Rear View Camera | | Х |
| | 430 Auto Dimming Exterior Mirrors | | Х |
| | 508 Park Distance Control, front and rear | | Х |
| | 609 On-Board Navigation | | Х |
| | 655 SiriusXM Satellite Radio Tuner | | Х |
| D | Premium Package Enhanced | | \$6,600 |
| ט | 319 Universal Remote Control | | φ0,000 Х |
| | 322 Comfort Access | | |
| | 3AG Rear View Camera | | X |
| | | | X |
| | • | | X |
| | 4NH Air Collar | | X |
| | 508 Park Distance Control, front and rear | | X |
| | 524 Adaptive Headlights | | Х |
| | 5AC High-Beam Assistant | | Х |
| | 5DL Surround View | | Х |
| | 609 On-Board Navigation | | Х |
| | 610 Head-Up Display | | Х |
| | 655 SiriusXM Satellite Radio Tuner | | Х |
| | 688 Harman/Kardon Sound System | | Х |
| | 7S9 BMW ConnectedDrive Services Package | | Х |
| | Z4D cannot be ordered with Z4C | | Х |
| L | Driver Assistance Package | | \$1,500 |
| | 5AG Active Blind Spot Detection | | χ.,σσ. |
| | 5AS Driving Assistant | | Х |
| | 8TH Speed Limit Info | | X |
| | Z4L requires ordering Z4C or Z4D | | X |
| ·M | Driver Assistance Backers | ¢4.000 | |
| SN | Driver Assistance Package | \$1,900 | |
| | 5AC High-Beam Assistant | X | |
| | 5AG Active Blind Spot Detection | X | |
| | 5AS Driving Assistant | X | |
| | 5DL Surround View | X | |
| | 8TH Speed Limit Info | X | |
| | Z6N requires ordering Z4A or Z4B | x | |

Pricing Guide Model Year 2016 Suggested Retail Price



| | | 428i xDrive Cabriolet | 435 xDrive Cabriolet |
|---------------------|--|--------------------------|-------------------------|
| Packa | nges | | |
| Z6O | Performance Package | \$1,900 | |
| | 2NH M Sport brake | Х | |
| | 2T1 19"Star-Spoke Lt Alloy Wheels, perf. RFT | Х | |
| | (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear) | • | |
| | or 2D5 19" Lt/Aly Wheel, Star-Spoke, A/S RFT | + \$0 | |
| | (19x8.0, 225/40 R19) 2VF Adaptive M Suspension | x | |
| | 2VL Variable Sport Steering | X | |
| | 840 High speed maximum with perf. tires | X | |
| | *Wheel 2D5 will delete 2NH and 840 from the order | × | |
| | Z6O and 2D5 will delete 2NH and 840 from the order | X | |
| | Z6O will delete 2A5 from the order | x | |
| | In combination with 2D5 | \$1,700 | |
| ZHE | M Performance Package II | | \$2,500 |
| | ZE1 M Performance Exhaust | | Х |
| | ZE2 M Power Kit | | Х |
| | ZHE requires ordering ZW0 | | х |
| ZW0 | M Performance Package | | \$1,900 |
| | 21C 19" M Lt/Aly Wheel, Double-spoke, Bicolour Orbit Grey, Mixed RFT | | Х |
| | (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear) | | |
| | 2NH M Sport brake | | Х |
| | 2VF Adaptive M Suspension | | Х |
| | 2VL Variable Sport Steering | | Х |
| | 840 High speed maximum with perf. tires | | Х |
| | ZW0 will delete STD or 100% equipment 2PL | | Х |
| 0.4 | | | |
| Optio BBE | Mirror caps Black | NC | |
| 3L8 | Side Frame and Window Molding in Matte Chrome | 140 | NC |
| 141 | Smoker's Package | \$100 | \$100 |
| 188 | Lumbar Support | \$300 | |
| IFT | Brushed Aluminum Trim w/High-Gloss BlackHighlight | NC | NC |
| IFU | Fineline Anthracite Trim w/Chrome Highlight | NC | NC |
| FW | Burled Walnut Wood Trim w/Chrome Highlight | NC | NC |
| IGA | Ash Grain Black Trim w/Metal Inlay Chrome Highlight | NC | NC |
| 1LS | Brushed Aluminum Trim w/Chrome Highlight | NC | NC |
| ₽WG | Aluminum Hexagon Trim w/High-Gloss BlackHighlight | | NC |

Pricing Guide Model Year 2016 Suggested Retail Price



| | | 428i xDrive Cabriolet | 435 xDrive Cabriolet |
|--------|--|--------------------------|-------------------------|
| Standa | | | |
| 1CC | Automatic Start/Stop function | STD | STD |
| 1CD | Brake Energy Regeneration | STD | STD |
| 216 | Servotronic | STD | STD |
| 248 | Heated Steering Wheel | | STD |
| 249 | Multi-Function Steering Wheel with Cruise Control | STD | STD |
| 255 | Leather Sport Steering Wheel | STD | |
| 258 | Runflat Tires | STD | STD |
| 2A5 | 18" alloy wheels, A/S RFT tire | STD | |
| | (18x8.0, 225/45 R18) | | _ |
| 2PL | 19"M Double-Spoke Lt Alloy, perf. RFT | | STD |
| OTD | (19x8.0, 225/40 R19 front and 19x9.0, 255/35 R19 rear) | CTD | CTD |
| 2TB | Sport Auto Trans w/Paddles | STD | STD |
| 302 | Alarm System | STD | STD |
| 321 | Exterior Trim In Body Colour | STD | STD |
| 337 | M Sport Package | OTD | STD |
| 387 | Wind Deflector | STD | STD |
| 3DZ | Without Exterior Lines Designation | STD | STD |
| 403 | Glass Sunroof | STD | STD |
| 423 | Velour Floor Mats | STD | STD |
| 431 | Auto Dimming Interior Mirror | STD | STD |
| 459 | Electric Seats w/ Driver Mem. | STD | STD |
| 465 | Through Loading System | STD | STD |
| 481 | Sport Seats | STD | STD |
| 493 | Storage Compartment Package | STD | STD |
| 494 | Heated Front Seats | STD | STD |
| 497 | Centre Armrest In Rear | STD | STD |
| 4LV | High-Gloss Black Trim w/Coral Red Highlight | STD | |
| 4NE | Blow-by heater | STD | STD |
| 4U2 | Driving Experience w/ECO PRO | STD | STD |
| 4WF | Aluminum Hexagon Trim w/Matte Blue Highlight | | STD |
| 520 | Front Fog Lights | STD | STD |
| 521 | Rain Sensor with Auto Headlamps | STD | STD |
| 522 | Bi-Xenon Headlights | STD | STD |
| 534 | Automatic Climate Control | STD | STD |
| 544 | Dynamic Cruise Control | STD | STD |
| 563 | Lights Package | STD | STD |
| 5DS | Luggage-Compartment Emergency Unlocking | STD | STD |
| 663 | BMW Radio Professional | STD | STD |
| 676 | HiFi Sound System | STD | STD |
| 693 | Satellite Radio Pre-Wire | STD | STD |
| 6AC | BMW Assist Emergency Call | STD | STD |
| 6AE | BMW TeleServices | STD | STD |
| 6NH | USB Integration with Bluetooth | STD | STD |
| 6WA | Instrument Cluster, ext. | STD | STD |
| 710 | M Leather Steering Wheel | | STD |
| 715 | M Aerodynamics Package | | STD |
| 760 | High-Gloss Shadow Line | STD | STD |
| 775 | Anthracite Roofliner | STD | STD |
| 7AC | Sport Line | STD | |

Pricing Guide Model Year 2016 Suggested Retail Price



| | | 428i xDrive Cabriolet | 435 xDrive Cabriolet |
|---------------------------|---|--------------------------|-------------------------|
| Wheels | | | |
| | 19" M Lt/Aly Wheel, Double-spoke, Bicolour Orbit Grey, Mixed RFT Front: 19x8.0, 225/40 R19 Rear: 19x8.5, 255/35 R19 | | ZW0 |
| Code: 21C Style: 442 M | | | |
| (N) | 18" alloy wheels, A/S RFT tire | Standard | |
| | Front / Rear: 18x8.0, 225/45 R18 | | |
| Code: 2A5 Style: 397 | | | |
| | 19" Lt/Aly Wheel, Star-Spoke, A/S RFT | Z6O (upgrade) | |
| | Front / Rear: 19x8.0, 225/40 R19 | | |
| Code: 2D5 Style: 407 | | | |
| | 19"M Double-Spoke Lt Alloy, perf. RFT | | Standard |
| | Front: 19x8.0, 225/40 R19 | | |
| | Rear: 19x9.0, 255/35 R19 | | |
| Code: 2PL Style: 442M | | | |
| | 19"Star-Spoke Lt Alloy Wheels, perf. RFT | Z6O | |
| | Front: 19x8.0, 225/40 R19 | | |
| | Rear: 19x8.5, 255/35 R19 | | |
| Code: 2T1 Style: 407 | | | |
| | | | |

Ordering Guide Model Year 2016 4 Series Gran Coupe Effective July 1, 2015



| Series | Model Description | Body Group | NA Code | AG Code | Engine | SOP |
|----------|------------------------|-------------------|---------|---------|----------|-------|
| 4 Series | 428i xDrive Gran Coupe | F36 | 1643 | 4C93 | N26B20O0 | 07/14 |
| | 435i xDrive Gran Coupe | F36 | 1644 | 4B33 | N55B30M0 | 07/15 |

Ordering Guide Model Year 2016 4 Series Gran Coupe Effective July 1, 2015



Change Notes

5/28/2015 Lalewicz Production: 2015

Ordering Guide Model Year 2016 SOP: 07/14

4 Series Gran Coupe Effective July 1, 2015

Sport Seats

Highlight

Blow-by heater

Bi-Xenon Headlights

431 Auto Dimming Interior Mirror

Heated Front Seats

Heated Rear Seats

Centre Armrest In Rear

Through Loading System

Electric Seats w/ Driver Mem.

Storage Compartment Package

High-Gloss Black Trim w/Coral Red

Driving Experience w/ECO PRO

Front Fog Lights
Rain Sensor with Auto Headlamps

1643 428i xDrive Gran Coupe 4C93



Standard

| 1CC | Automatic Start/Stop function | |
|-----|------------------------------------|-----------|
| 1CD | Brake Energy Regeneration | |
| 216 | Servotronic | |
| 249 | Multi-Function Steering Wheel with | |
| | Cruise Control | |
| 255 | Leather Sport Steering Wheel | |
| 258 | Runflat Tires | |
| 2A5 | 18" alloy wheels, A/S RFT tire | (style 39 |
| 2TB | Sport Auto Trans w/Paddles | |
| | -i | |

302 Alarm System

316 Automatic Trunk Exterior Trim In Body Colour 321 Without Exterior Lines Designation 3DZ Glass Sunroof

423 Velour Floor Mats

Exterior Colours

| Non | -Metallic (STD |
|-----|----------------|
| 300 | Alpine White |
| 668 | Jet Black |

Packages

248

Motallic

459

465

481

494

497

4LV

4NF

4112

520

521

| Meta | IIIC |
|------|-------------------------|
| 475 | Black Sapphire Metallic |
| A75 | Melbourne Red Metalli |
| A83 | Glacier Silver Metallic |
| A89 | Imperial Blue Metallic |
| A96 | Mineral White Metallic |
| B38 | Midnight Blue Metallic |
| B39 | Mineral Grey Metallic |
| B53 | Sparkling Brown Metall |
| | |

Z4B

3AG Rear View Camera Auto Dimming Exterior Mirrors 430 Park Distance Control, front and rear 508 On-Board Navigation

Premium Package Essential

609 655

SiriusXM Satellite Radio Tuner

Heated Steering Wheel

| 75 | Black Sapphire Metallic |
|----|--------------------------|
| 75 | Melbourne Red Metallic |
| 83 | Glacier Silver Metallic |
| 89 | Imperial Blue Metallic |
| 96 | Mineral White Metallic |
| 38 | Midnight Blue Metallic |
| 39 | Mineral Grey Metallic |
| 53 | Sparkling Brown Metallic |
| | |

Premium Package Enhanced Heated Steering Wheel

248 319 Universal Remote Control 322 Comfort Access 3AG Rear View Camera

Auto Dimming Exterior Mirrors 430 Park Distance Control, front and rear 508 524 Adaptive Headlights

609 On-Board Navigation Head-Up Display 610 655 SiriusXM Satellite Radio Tuner 688 Harman/Kardon Sound System

750 BMW ConnectedDrive Services Package

534 Automatic Climate Control

544 **Dynamic Cruise Control** Lights Package 563

Luggage-Compartment Emergency 5DS Unlocking

663 BMW Radio Professional 676 HiFi Sound System Satellite Radio Pre-Wire 693 6AC BMW Assist Emergency Call

6AE BMW TeleServices 6NH USB Integration with Bluetooth 6WA Instrument Cluster, ext.

760 High-Gloss Shadow Line 775 Anthracite Roofliner 7AC Sport Line

Interior Upholsteries

Dakota Leather

LCD3 Saddle Brown Dkt Lthr LCEW Ivory/Black Dkt Lthr LCL3 Black w/Red Highlight Dkt Lthr Coral Red Dkt Lthr LCL5 Veneto Beige Dkt Lthr w/Exclusive I CLY Stitching Black Dkt Lthr w/Exclusive Stitching LCLZ

LCOM Oyster/Black Dkt Lthr

Driver Assistance Package

5AC High-Beam Assistant 5AG Active Blind Spot Detection Driving Assistant 5AS Surround View 5DI Speed Limit Info 8TH

Z60 Performance Package

2NH M Sport brake

19"Star-Spoke Lt Alloy Wheels, perf. (style 407) RFT

2D5 - 19" Lt/Aly Wheel, Star-Spoke, A/ SRFT

2VF Adaptive M Suspension 2VI Variable Sport Steering 840

High speed maximum with perf. tires *Wheel 2D5 will delete 2NH and 840 from the order

Options

| 3BE | Mirror caps Black |
|-----|------------------------|
| 441 | Smoker's Package |
| 488 | Lumbar Support |
| 457 | Daniel and Alicentinos |

Brushed Aluminum Trim w/High-Gloss BlackHighlight

Fineline Anthracite Trim w/Chrome Highlight

4FW Burled Walnut Wood Trim w/Chrome Highlight

Ash Grain Black Trim w/Metal Inlay Chrome Highlight

4LS Brushed Aluminum Trim w/Chrome Highlight

Active LED Headlights

5DF Active Cruise with Stop and Go

5DP Park Assistant

6NS Convenience Telephony with **Smartphone Connectivity** ZED European Delivery

ZHQ Air Breather in Contrasting Colour

ZSP Special Order

Notes

2NH will delete 520 from the order 5DF will delete STD or 100% equipment 544 5DP requires ordering Z4A or Z4B 6NS will delete STD or 100% equipment 6NH LCL5 cannot be ordered with 4LV Z4B cannot be ordered with Z4A Z6N requires ordering Z4A or Z4B Z6O will delete 2A5 from the order

Z6O and 2D5 will delete 2NH and 840 from the order ZHQ will delete STD or 100% equipment 321

Ordering Guide Model Year 2016 SOP: 07/15

4 Series Gran Coupe Effective July 1, 2015

Sport Seats

4NE Blow-by heater

Highlight

Front Fog Lights

Bi-Xenon Headlights

Automatic Climate Control

431 Auto Dimming Interior Mirror

Heated Front Seats

Heated Rear Seats

Centre Armrest In Rear

4U2 Driving Experience w/ECO PRO

4WF Aluminum Hexagon Trim w/Matte Blue

Rain Sensor with Auto Headlamps

Electric Seats w/ Driver Mem. Through Loading System

Storage Compartment Package

1644 435i xDrive Gran Coupe 4B33



(style 442 M)

Standard

| 1CC | Automatic Start/Stop function | |
|-----|---------------------------------------|--------|
| 1CD | Brake Energy Regeneration | |
| 216 | Servotronic | |
| 248 | Heated Steering Wheel | |
| 249 | Multi-Function Steering Wheel with | |
| | Cruise Control | |
| 258 | Runflat Tires | |
| 2PL | 19"M Double-Spoke Lt Alloy, perf. RFT | (style |
| 2TR | Sport Auto Trans w/Paddles | |

- 442M)
- 302 Alarm System 316 Automatic Trunk
- 321 Exterior Trim In Body Colour
- M Sport Package 337 3DZ Without Exterior Lines Designation
- 403 Glass Sunroof
- 423 Velour Floor Mats

Exterior Colours

| Non- | Metal | lic | (STD |
|------|-------|------|-------|
| 300 | Δlnin | ۸۱ د | /hita |

Metallic

459

465

481

494

497

520

521

522

| 416 | Carbon Black Metallic |
|-----|-------------------------|
| 475 | Black Sapphire Metallic |
| A83 | Glacier Silver Metallic |
| B39 | Mineral Grey Metallic |
| B45 | Estoril Blue Metallic |

Packages Premium Package Essential

Rear View Camera 430 Auto Dimming Exterior Mirrors 508 Park Distance Control, front and rear 609 On-Board Navigation

SiriusXM Satellite Radio Tuner 655

Z4D Premium Package Enhanced

Universal Remote Control 319 322 Comfort Access 3AG Rear View Camera

430 Auto Dimming Exterior Mirrors 508 Park Distance Control, front and rear Adaptive Headlights 524

High-Beam Assistant 5AC Surround View 5DL 609 On-Board Navigation Head-Up Display 610

655 SiriusXM Satellite Radio Tuner 688 Harman/Kardon Sound System 789 BMW ConnectedDrive Services

Package

4LS Brushed Aluminum Trim w/Chrome Highlight

4WG Aluminum Hexagon Trim w/High-Gloss BlackHighlight

Active LED Headlights 5DF Active Cruise with Stop and Go

5DP Park Assistant

6NS Convenience Telephony with Smartphone Connectivity

544 Dynamic Cruise Control

563 Lights Package

5DS Luggage-Compartment Emergency

Unlocking 663 BMW Radio Professional 676 HiFi Sound System 693 Satellite Radio Pre-Wire 6AC BMW Assist Emergency Call

6AE BMW TeleServices 6NH USB Integration with Bluetooth 6WA Instrument Cluster, ext.

710 M Leather Steering Wheel 715 M Aerodynamics Package 760 High-Gloss Shadow Line Anthracite Roofliner

Interior Upholsteries

Dakota Leather

LCD3 Saddle Brown Dkt Lthr LCDF Veneto Beige Dkt Lthr LCEW Ivory/Black Dkt Lthr Coral Red Dkt I thr LCL5 LCOM Oyster/Black Dkt Lthr LCSW Black Dkt Lthr

Z4L **Driver Assistance Package**

Active Blind Spot Detection 5AG 5AS **Driving Assistant**

Speed Limit Info ZHE

M Performance Package II M Performance Exhaust 7F1

M Power Kit ZE2

M Performance Package

19" M Lt/Aly Wheel, Double-spoke, Bicolour Orbit Grey, Mixed RFT

2NH M Sport brake

2\/F Adaptive M Suspension 2VI Variable Sport Steering

840 High speed maximum with perf. tires

ZED European Delivery

ZHQ Air Breather in Contrasting Colour ZMA 6-Speed Manual Transmission

ZSP Special Order

Options

Side Frame and Window Molding in Matte Chrome Smoker's Package Brushed Aluminum Trim w/High-Gloss

BlackHighlight Fineline Anthracite Trim w/Chrome Highlight

4FW Burled Walnut Wood Trim w/Chrome Highlight 4GA Ash Grain Black Trim w/Metal Inlay Chrome Highlight

Notes

2NH will delete 520 from the order 5DF cannot be ordered with ZMA 5DF will delete STD or 100% equipment 544 5DP requires ordering Z4C or Z4D 6NS will delete STD or 100% equipment 6NH LCL5 cannot be ordered with 4WF Z4D cannot be ordered with Z4C Z4L requires ordering Z4C or Z4D ZHE requires ordering ZW0 ZHQ cannot be ordered with 3L8

ZHQ will delete STD or 100% equipment 321 ZMA will delete STD or 100% equipment 2TB ZW0 will delete STD or 100% equipment 2PL

Ordering Guide Model Year 2016 4 Series Gran Coupe Effective July 1, 2015



| | Wheel Overview | 428i xDrive Gran Coupe | 435i xDrive Gran Coupe |
|---------------------------|--|---------------------------|---------------------------|
| Wheels | | | |
| NO | 19" M Lt/Aly Wheel, Double-spoke, Bicolour Orbit Grey, Mixed RFT | | ZW0 |
| | Front: 19x8.0, 225/40 R19 | | |
| | Rear: 19x8.5, 255/35 R19 | | |
| Code: 21C Style: 442 M | | | |
| (N) | 18" alloy wheels, A/S RFT tire | Standard | |
| | Front / Rear: 18x8.0, 225/45 R18 | | |
| Code: 2A5 Style: 397 | | | |
| | 19" Lt/Aly Wheel, Star-Spoke, A/S RFT | Z6O (upgrade) | |
| | Front / Rear: 19x8.0, 225/40 R19 | | |
| Code: 2D5 Style: 407 | | | |
| | 19"M Double-Spoke Lt Alloy, perf. RFT | | Standard |
| | Front: 19x8.0, 225/40 R19 | | |
| | Rear: 19x9.0, 255/35 R19 | | |
| Code: 2PL Style: 442M | | | |
| | 19"Star-Spoke Lt Alloy Wheels, perf. RFT | Z6O | |
| | Front: 19x8.0, 225/40 R19 | | |
| | Rear: 19x8.5, 255/35 R19 | | |
| Code: 2T1 Style: 407 | | | |

Pricing Guide Model Year 2016 Suggested Retail Price

4 Series Gran Coupe Effective July 1, 2015



| Series | Model Description | Body Group | NA Code | AG Code | Engine | SOP |
|----------|--------------------------|-------------------|---------|---------|----------|-------|
| 4 Series | 428i xDrive Gran Coupe | F36 | 1643 | 4C93 | N26B20O0 | 07/14 |
| | 435i xDrive Gran Coupe | F36 | 1644 | 4B33 | N55B30M0 | 07/15 |

Pricing Guide Model Year 2016 Suggested Retail Price

4 Series Gran Coupe Effective July 1, 2015



Change Notes

5/28/2015 Lalewicz Production: 2015

Pricing Guide Model Year 2016 Suggested Retail Price

4 Series Gran Coupe Effective July 1, 2015



| Sugge | ested Retail Price | | |
|------------|--|---------------------------------|---------------------------|
| | | 428i xDrive Gran Coupe | 435i xDrive Gran Coupe |
| | Start of Production | 07/2014 \$49,300 \$49,300 | |
| | | | 07/2015 |
| | Base Price | | \$55,900 |
| | Base Price - European Delivery | | \$55,900 |
| | Base Price - Diplomat | | \$55,900 |
| 200 | Non-Metallic Alpine White | | STD |
| 300 668 | Jet Black | | Х |
| 000 | Set Diack | ^ | |
| | Metallic | \$895 | \$895 |
| 416 | Carbon Black Metallic | | Х |
| 475 | Black Sapphire Metallic | Х | Х |
| A75 | Melbourne Red Metallic | Х | |
| A83 | Glacier Silver Metallic | Х | X |
| A89 | Imperial Blue Metallic | | |
| A96 | Mineral White Metallic | | |
| B38 | Midnight Blue Metallic | | |
| B39 | Mineral Grey Metallic | Х | Х |
| B45 B53 | Estoril Blue Metallic Sparkling Brown Metallic | ., | Х |
| | Upholstery | | |
| LC | Dakota Leather | NC | NC |
| LCD3 | Saddle Brown Dkt Lthr | X | X |
| LCDF | Veneto Beige Dkt Lthr | | х |
| LCEW | Ivory/Black Dkt Lthr | x | x |
| LCL3 | Black w/Red Highlight Dkt Lthr | х | |
| LCL5 | Coral Red Dkt Lthr | Х | х |
| | LCL5 cannot be ordered with 4LV | X | |
| | LCL5 cannot be ordered with 4WF Veneto Beige Dkt Lthr w/Exclusive Stitching | х | Х |
| LCLZ | Black Dkt Lthr w/Exclusive Stitching | X | |
| | Oyster/Black Dkt Lthr | X | х |
| | Black Dkt Lthr | , | X |
| | | | |
| Packa | | Ф0.000 | |
| Z4A | Premium Package Essential | \$3,900 | |
| | 248 Heated Steering Wheel | X | |
| | 3AG Rear View Camera 430 Auto Dimming Exterior Mirrors | X | |
| | 508 Park Distance Control, front and rear | X | |
| | 609 On-Board Navigation | X X | |
| | 655 SiriusXM Satellite Radio Tuner | X | |
| | on on the factor of the factor | ^ | |

Pricing Guide Model Year 2016 Suggested Retail Price



| | | 428i xDrive Gran Coupe | 435i xDrive Gran Coupe |
|-------|---|---------------------------|---------------------------|
| Packa | nges | | |
| Z4B | Premium Package Enhanced | \$6,200 | |
| | 248 Heated Steering Wheel | χ | |
| | 319 Universal Remote Control | X | |
| | 322 Comfort Access | X | |
| | 3AG Rear View Camera | X | |
| | 430 Auto Dimming Exterior Mirrors | X | |
| | 508 Park Distance Control, front and rear | X | |
| | 524 Adaptive Headlights | X | |
| | 609 On-Board Navigation | X | |
| | 610 Head-Up Display | X | |
| | 655 SiriusXM Satellite Radio Tuner | X | |
| | 688 Harman/Kardon Sound System | X | |
| | 7S9 BMW ConnectedDrive Services Package | X | |
| | Z4B cannot be ordered with Z4A | x | |
| Z4C | Premium Package Essential | | \$3,900 |
| | 3AG Rear View Camera | | X |
| | 430 Auto Dimming Exterior Mirrors | | x |
| | 508 Park Distance Control, front and rear | | x |
| | 609 On-Board Navigation | | x |
| | 655 SiriusXM Satellite Radio Tuner | | х |
| Z4D | Premium Package Enhanced | | \$6,500 |
| | 319 Universal Remote Control | | x |
| | 322 Comfort Access | | x |
| | 3AG Rear View Camera | | x |
| | 430 Auto Dimming Exterior Mirrors | | x |
| | 508 Park Distance Control, front and rear | | x |
| | 524 Adaptive Headlights | | x |
| | 5AC High-Beam Assistant | | x |
| | 5DL Surround View | | x |
| | 609 On-Board Navigation | | x |
| | 610 Head-Up Display | | x |
| | 655 SiriusXM Satellite Radio Tuner | | x |
| | 688 Harman/Kardon Sound System | | x |
| | 7S9 BMW ConnectedDrive Services Package | | x |
| | Z4D cannot be ordered with Z4C | | х |
| Z4L | Driver Assistance Package | | \$1,500 |
| | 5AG Active Blind Spot Detection | | Х |
| | 5AS Driving Assistant | | Х |
| | 8TH Speed Limit Info | | Х |
| | Z4L requires ordering Z4C or Z4D | | Х |
| Z6N | Driver Assistance Package | \$1,900 | |
| | 5AC High-Beam Assistant | X | |
| | 5AG Active Blind Spot Detection | X | |
| | 5AS Driving Assistant | X | |
| | 5DL Surround View | X | |
| | 8TH Speed Limit Info | Х | |
| | Z6N requires ordering Z4A or Z4B | x | |

Pricing Guide Model Year 2016 Suggested Retail Price



| | | 428i xDrive | 435i xDriv |
|--|--|---|--|
| | | Gran Coupe | Gran Coup |
| Packa | ages | | |
| Z6O | Performance Package | \$1,900 | |
| | 2NH M Sport brake | X | |
| | 2T1 19"Star-Spoke Lt Alloy Wheels, perf. RFT | Х | |
| | (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear) | | |
| | or 2D5 19" Lt/Aly Wheel, Star-Spoke, A/S RFT | + \$0 | |
| | (19x8.0, 225/40 R19) 2VF Adaptive M Suspension | v | |
| | 2VL Variable Sport Steering | X X | |
| | 840 High speed maximum with perf. tires | × | |
| | *Wheel 2D5 will delete 2NH and 840 from the order | × | |
| | Z6O will delete 2A5 from the order | x | |
| | Z6O and 2D5 will delete 2NH and 840 from the order | x | |
| | In combination with 2D5 | \$1,700 | |
| ZHE | M Performance Package II | | \$2,500 |
| | ZE1 M Performance Exhaust | | X |
| | ZE2 M Power Kit | | Х |
| | ZHE requires ordering ZW0 | | х |
| ZW0 | M Performance Package | | \$1,900 |
| _*** | 21C 19" M Lt/Aly Wheel, Double-spoke, Bicolour Orbit Grey, Mixed RFT | | ψ1,900 X |
| | (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear) | | ^ |
| | 2NH M Sport brake | | Х |
| | 2VF Adaptive M Suspension | | Х |
| | · | | Х |
| | 2VL Variable Sport Steering | | |
| | 840 High speed maximum with perf. tires | | х |
| | | | |
| | 840 High speed maximum with perf. tires ZW0 will delete STD or 100% equipment 2PL | NC | х |
| 3BE | 840 High speed maximum with perf. tires ZW0 will delete STD or 100% equipment 2PL ns Mirror caps Black | NC | X X |
| BBE BL8 | 840 High speed maximum with perf. tires ZW0 will delete STD or 100% equipment 2PL ns Mirror caps Black Side Frame and Window Molding in Matte Chrome | | X X |
| BBE BL8 | 840 High speed maximum with perf. tires ZW0 will delete STD or 100% equipment 2PL ns Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package | \$100 | X X |
| 3BE 3L8 141 488 | 840 High speed maximum with perf. tires ZW0 will delete STD or 100% equipment 2PL ns Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support | \$100 \$300 | X X NC \$100 |
| 3BE 3L8 441 488 4FT | 840 High speed maximum with perf. tires ZW0 will delete STD or 100% equipment 2PL Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight | \$100 \$300 NC | NC \$100 |
| 3BE 3L8 441 488 4FT 4FU | 840 High speed maximum with perf. tires ZW0 will delete STD or 100% equipment 2PL Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight | \$100 \$300 NC NC | NC \$100 |
| BBE BL8 141 188 1FT 1FU | 840 High speed maximum with perf. tires ZW0 will delete STD or 100% equipment 2PL ns Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Chrome Highlight | \$100 \$300 NC NC | NC \$100 |
| BBE BL8 441 488 4FT 4FU 4FW 4GA | 840 High speed maximum with perf. tires ZW0 will delete STD or 100% equipment 2PL ns Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight | \$100 \$300 NC NC NC | NC \$100 NC NC NC |
| BBE BL8 141 188 4FT 4FU 4FW 4GA | 840 High speed maximum with perf. tires ZW0 will delete STD or 100% equipment 2PL ns Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Brushed Aluminum Trim w/Chrome Highlight | \$100 \$300 NC NC | NC \$100 NC NC NC NC |
| BBE BL8 141 1488 14FT 14FU 14FW 14GA 14LS | 840 High speed maximum with perf. tires ZW0 will delete STD or 100% equipment 2PL Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Brushed Aluminum Trim w/Chrome Highlight Aluminum Hexagon Trim w/High-Gloss BlackHighlight | \$100 \$300 NC NC NC NC | NC \$100 NC NC NC NC NC NC |
| Optio BBE BL8 441 488 4FT 4FU 4FW 4GA 4LS 4WG | 840 High speed maximum with perf. tires ZW0 will delete STD or 100% equipment 2PL ns Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Brushed Aluminum Trim w/Chrome Highlight Aluminum Hexagon Trim w/High-Gloss BlackHighlight Aluminum Hexagon Trim w/High-Gloss BlackHighlight Active LED Headlights | \$100 \$300 NC NC NC NC NC | NC \$100 NC NC NC NC NC NC |
| 3BE 3L8 441 488 4FT 4FU 4FW 4GA 4LS 4WG | ns Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Metal Inlay Chrome Highlight Brushed Aluminum Trim w/Metal Inlay Chrome Highlight Ash Grain Black Trim w/Chrome Highlight Brushed Aluminum Trim w/Chrome Highlight Aluminum Hexagon Trim w/High-Gloss BlackHighlight Aluminum Hexagon Trim w/High-Gloss BlackHighlight Active LED Headlights Active Cruise with Stop and Go | \$100 \$300 NC NC NC NC NC NC S1,500 \$1,000 | NC \$100 NC NC NC NC NC NC S1,500 |
| BBE BL8 BL8 BL8 BL9 BL9 BL9 BL9 BL9 BL9 BL9 BL9 BL9 BL9 | ns Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Brushed Aluminum Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Aluminum Hexagon Trim w/Chrome Highlight Aluminum Hexagon Trim w/High-Gloss BlackHighlight Active LED Headlights Active Cruise with Stop and Go 5DF will delete STD or 100% equipment 544 | \$100 \$300 NC NC NC NC NC | NC \$100 NC NC NC NC NC NC NC NC |
| BBE BL8 441 488 4FT 4FU 4FW 4GA 4LS 4WG 552 5DF | ns Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Brushed Aluminum Trim w/High-Gloss BlackHighlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Aluminum Hexagon Trim w/High-Gloss BlackHighlight Active LED Headlights Active Cruise with Stop and Go 5DF will delete STD or 100% equipment 544 5DF cannot be ordered with ZMA | \$100 \$300 NC NC NC NC NC S1,500 \$1,000 x | NC \$100 NC NC NC NC NC NC S1,500 \$1,000 x |
| BBE BL8 141 1488 14FT 14FU 14FW 14GA 14LS | ns Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Brushed Aluminum Trim w/High-Gloss BlackHighlight Ash Grain Black Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Aluminum Hexagon Trim w/High-Gloss BlackHighlight Active LED Headlights Active Cruise with Stop and Go 5DF will delete STD or 100% equipment 544 5DF cannot be ordered with ZMA Park Assistant | \$100 \$300 NC NC NC NC NC NC X \$1,500 \$1,000 x | NC \$100 NC NC NC NC NC NC NC NC |
| BBE BL8 141 188 1FT 1FW 1GA 1LS 1WG 552 | ns Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Brushed Aluminum Trim w/High-Gloss BlackHighlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Aluminum Hexagon Trim w/High-Gloss BlackHighlight Active LED Headlights Active Cruise with Stop and Go 5DF will delete STD or 100% equipment 544 5DF cannot be ordered with ZMA | \$100 \$300 NC NC NC NC NC S1,500 \$1,000 x | NC \$100 NC NC NC NC NC NC S1,500 \$1,000 X |
| BBE BL8 441 488 4FT 4FU 4FW 4GA 4LS 4WG 552 5DF | Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Brushed Aluminum Trim w/High-Gloss BlackHighlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Active LED Headlights Active Cruise with Stop and Go 5DF will delete STD or 100% equipment 544 5DF cannot be ordered with ZMA Park Assistant 5DP requires ordering Z4A or Z4B | \$100 \$300 NC NC NC NC NC NC X \$1,500 \$1,000 x | NC \$100 NC NC NC NC NC NC S1,500 \$1,000 x x |
| BBE BBL8 141 1488 1FT 1FU 1FW 1GA 1LS 14WG 552 55DF | ns Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Brushed Aluminum Trim w/High-Gloss BlackHighlight Ash Grain Black Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Active LED Headlights Active Cruise with Stop and Go 5DF will delete STD or 100% equipment 544 5DF cannot be ordered with ZMA Park Assistant 5DP requires ordering Z4A or Z4B 5DP requires ordering Z4C or Z4D Convenience Telephony with Smartphone Connectivity 6NS will delete STD or 100% equipment 6NH | \$100 \$300 NC NC NC NC NC S1,500 \$1,000 x \$400 x | NC \$100 NC NC NC NC NC NC S1,500 x \$400 x |
| 3BE 3BE 3BL8 3BL8 441 4488 4488 44FT 4FW 4GA 4LS 4WG 5552 5DF | ns Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Brushed Aluminum Trim w/High-Gloss BlackHighlight Ash Grain Black Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Aluminum Hexagon Trim w/High-Gloss BlackHighlight Active LED Headlights Active Cruise with Stop and Go 5DF will delete STD or 100% equipment 544 5DF cannot be ordered with ZMA Park Assistant 5DP requires ordering Z4A or Z4B 5DP requires ordering Z4C or Z4D Convenience Telephony with Smartphone Connectivity 6NS will delete STD or 100% equipment 6NH European Delivery | \$100 \$300 NC NC NC NC NC NC \$1,500 \$1,000 x \$400 x | NC \$100 NC NC NC NC NC NC S1,500 \$1,000 x x \$400 x |
| BBE BBL8 141 1488 1FT 1FU 1FW 1GA 1LS 14WG 552 55DF | ns Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Brushed Aluminum Trim w/High-Gloss BlackHighlight Ash Grain Black Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Active LED Headlights Active LED Headlights Active Cruise with Stop and Go 5DF will delete STD or 100% equipment 544 5DF cannot be ordered with ZMA Park Assistant 5DP requires ordering Z4A or Z4B 5DP requires ordering Z4C or Z4D Convenience Telephony with Smartphone Connectivity 6NS will delete STD or 100% equipment 6NH European Delivery Air Breather in Contrasting Colour | \$100 \$300 NC NC NC NC NC S1,500 \$1,000 x \$400 x | NC \$100 NC NC NC NC NC NC S1,500 x \$400 x |
| BBE BBE BBL8 H41 H88 HFT HFU HFW HGA HLS HWG DF BDP | ns Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Brushed Aluminum Trim w/High-Gloss BlackHighlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Active Aluminum Trim w/Chrome Highlight Active LED Headlights Active Cruise with Stop and Go 5DF will delete STD or 100% equipment 544 5DF cannot be ordered with ZMA Park Assistant 5DP requires ordering Z4A or Z4B 5DP requires ordering Z4A or Z4B 5DP requires ordering Z4C or Z4D Convenience Telephony with Smartphone Connectivity 6NS will delete STD or 100% equipment 6NH European Delivery Air Breather in Contrasting Colour ZHQ will delete STD or 100% equipment 321 | \$100 \$300 NC NC NC NC NC NC \$1,500 \$1,000 x \$400 x | NC \$100 NC NC NC NC NC NC S1,500 \$1,000 x x \$600 x NC |
| BBE BBE BBE BBE BBE BBE BBE BBE BBE BBE | NS Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Brushed Aluminum Trim w/High-Gloss BlackHighlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Aluminum Hexagon Trim w/Chrome Highlight Aluminum Hexagon Trim w/High-Gloss BlackHighlight Active LED Headlights Active Cruise with Stop and Go 5DF will delete STD or 100% equipment 544 5DF cannot be ordered with ZMA Park Assistant 5DP requires ordering Z4A or Z4B 5DP requires ordering Z4A or Z4B 5DP requires ordering Z4C or Z4D Convenience Telephony with Smartphone Connectivity 6NS will delete STD or 100% equipment 6NH European Delivery Air Breather in Contrasting Colour ZHQ will delete STD or 100% equipment 321 ZHQ cannot be ordered with 3L8 | \$100 \$300 NC NC NC NC NC NC \$1,500 \$1,000 x \$400 x | NC \$100 NC NC NC NC NC S1,500 \$1,000 x x \$400 x NC NC NC X X |
| BBE BBE BBE BBE BBE BBE BBE BBE BBE BBE | ns Mirror caps Black Side Frame and Window Molding in Matte Chrome Smoker's Package Lumbar Support Brushed Aluminum Trim w/High-Gloss BlackHighlight Fineline Anthracite Trim w/Chrome Highlight Burled Walnut Wood Trim w/Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Brushed Aluminum Trim w/High-Gloss BlackHighlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Ash Grain Black Trim w/Metal Inlay Chrome Highlight Active Aluminum Trim w/Chrome Highlight Active LED Headlights Active Cruise with Stop and Go 5DF will delete STD or 100% equipment 544 5DF cannot be ordered with ZMA Park Assistant 5DP requires ordering Z4A or Z4B 5DP requires ordering Z4A or Z4B 5DP requires ordering Z4C or Z4D Convenience Telephony with Smartphone Connectivity 6NS will delete STD or 100% equipment 6NH European Delivery Air Breather in Contrasting Colour ZHQ will delete STD or 100% equipment 321 | \$100 \$300 NC NC NC NC NC NC \$1,500 \$1,000 x \$400 x | NC \$100 NC NC NC NC NC NC S1,500 \$1,000 x x \$600 x NC |

Pricing Guide Model Year 2016 Suggested Retail Price



| | | 428i xDrive Gran Coupe | 435i xDrive Gran Coupe |
|-------|--|---------------------------|---------------------------|
| Stand | | | |
| 1CC | Automatic Start/Stop function | STD | STD |
| 1CD | Brake Energy Regeneration | STD | STD |
| 216 | Servotronic | STD | STD |
| 248 | Heated Steering Wheel | | STD |
| 249 | Multi-Function Steering Wheel with Cruise Control | STD | STD |
| 255 | Leather Sport Steering Wheel | STD | |
| 258 | Runflat Tires | STD | STD |
| 2A5 | 18" alloy wheels, A/S RFT tire | STD | |
| | (18x8.0, 225/45 R18) | | |
| 2PL | 19"M Double-Spoke Lt Alloy, perf. RFT | | STD |
| | (19x8.0, 225/40 R19 front and 19x9.0, 255/35 R19 rear) | | |
| 2TB | Sport Auto Trans w/Paddles | STD | STD |
| 302 | Alarm System | STD | STD |
| 316 | Automatic Trunk | STD | STD |
| 321 | Exterior Trim In Body Colour | STD | STD |
| 337 | M Sport Package | | STD |
| 3DZ | Without Exterior Lines Designation | STD | STD |
| 403 | Glass Sunroof | STD | STD |
| 423 | Velour Floor Mats | STD | STD |
| 431 | Auto Dimming Interior Mirror | STD | STD |
| 459 | Electric Seats w/ Driver Mem. | STD | STD |
| 465 | Through Loading System | STD | STD |
| 481 | Sport Seats | STD | STD |
| 493 | Storage Compartment Package | STD | STD |
| 494 | Heated Front Seats | STD | STD |
| 496 | Heated Rear Seats | STD | STD |
| 497 | Centre Armrest In Rear | STD | STD |
| 4LV | High-Gloss Black Trim w/Coral Red Highlight | STD | |
| 4NE | Blow-by heater | STD | STD |
| 4U2 | Driving Experience w/ECO PRO | STD | STD |
| 4WF | Aluminum Hexagon Trim w/Matte Blue Highlight | OIB | STD |
| 520 | Front Fog Lights | STD | STD |
| 521 | Rain Sensor with Auto Headlamps | STD | STD |
| 522 | · | STD | STD |
| | Bi-Xenon Headlights | | |
| 534 | Automatic Climate Control | STD | STD |
| 544 | Dynamic Cruise Control | STD | STD |
| 563 | Lights Package | STD | STD |
| 5DS | Luggage-Compartment Emergency Unlocking | STD | STD |
| 663 | BMW Radio Professional | STD | STD |
| 676 | HiFi Sound System | STD | STD |
| 693 | Satellite Radio Pre-Wire | STD | STD |
| 6AC | BMW Assist Emergency Call | STD | STD |
| 6AE | BMW TeleServices | STD | STD |
| 6NH | USB Integration with Bluetooth | STD | STD |
| 6WA | Instrument Cluster, ext. | STD | STD |
| 710 | M Leather Steering Wheel | | STD |
| 715 | M Aerodynamics Package | | STD |
| 760 | High-Gloss Shadow Line | STD | STD |
| 775 | Anthracite Roofliner | STD | STD |
| 7AC | Sport Line | STD | |
| 7AC | Sport Line | STD | |

Pricing Guide Model Year 2016 Suggested Retail Price



| | | 428i xDrive Gran Coupe | 435i xDrive Gran Coupe |
|---------------------------|--|---------------------------|---------------------------|
| Wheels | | | |
| | 19" M Lt/Aly Wheel, Double-spoke, Bicolour Orbit Grey, Mixed RFT | | ZW0 |
| | Front: 19x8.0, 225/40 R19 | | |
| | Rear: 19x8.5, 255/35 R19 | | |
| Code: 21C Style: 442 M | | | |
| an | 18" alloy wheels, A/S RFT tire | Standard | |
| | Front / Rear: 18x8.0, 225/45 R18 | | |
| Code: 2A5 Style: 397 | | | |
| | 19" Lt/Aly Wheel, Star-Spoke, A/S RFT | Z6O (upgrade) | |
| | Front / Rear: 19x8.0, 225/40 R19 | | |
| Code: 2D5 Style: 407 | | | |
| | 19"M Double-Spoke Lt Alloy, perf. RFT | | Standard |
| | Front: 19x8.0, 225/40 R19 | | |
| | Rear: 19x9.0, 255/35 R19 | | |
| Code: 2PL Style: 442M | | | |
| | 19"Star-Spoke Lt Alloy Wheels, perf. RFT | Z6O | |
| | Front: 19x8.0, 225/40 R19 | | |
| | Rear: 19x8.5, 255/35 R19 | | |
| Code: 2T1 Style: 407 | | | |

Ordering Guide M3 and M4

Model Year 2016 Effective July 1, 2015



| | , , , , , , , , , , , , , , , , , , , | | | | | |
|--------------------------|---------------------------------------|---|--|--|---|---|
| Model Description | Body Group | NA Code | AG Code | Engine | SOP | |
| M4 Cabriolet | F83 | 1647 | 3U93 | S55B30T0 | 07/15 | |
| M3 Sedan | F80 | 16M3 | 8M93 | S55B30T0 | 07/15 | |
| M4 Coupe | F82 | 16M4 | 3R93 | S55B30T0 | 07/15 | |
| | M4 Cabriolet M3 Sedan | Model DescriptionBody GroupM4 CabrioletF83M3 SedanF80 | Model DescriptionBody GroupNA CodeM4 CabrioletF831647M3 SedanF8016M3 | Model Description Body Group NA Code AG Code M4 Cabriolet F83 1647 3U93 M3 Sedan F80 16M3 8M93 | Model Description Body Group NA Code AG Code Engine M4 Cabriolet F83 1647 3U93 S55B30T0 M3 Sedan F80 16M3 8M93 S55B30T0 | Model Description Body Group NA Code AG Code Engine SOP M4 Cabriolet F83 1647 3U93 S55B30T0 07/15 M3 Sedan F80 16M3 8M93 S55B30T0 07/15 |

Ordering Guide Model Year 2016 M3 and M4

Effective July 1, 2015

Change Notes

5/28/2015 Lalewicz

Production: July 2015



Ordering Guide

Model Year 2016

M3 and M4

Effective July 1, 2015

16M3 M3 Sedan 8M93



Standard

SOP: 07/15

| 210 | Servolionic |
|-----|------------------------------------|
| 248 | Heated Steering Wheel |
| 249 | Multi-Function Steering Wheel with |

Cruise Control 2MD MDrive

19"Double-Spoke Lt Alloy Wheels, style437M, mixed tires, Black

302 Alarm System Comfort Access

423 Velour Floor Mats Auto Dimming Exterior Mirrors 430 431 Auto Dimming Interior Mirror Electric Seats w/ Driver Mem.

459 488 Lumbar Support 490 Adjustable Seat Width w Lumbar 493 Storage Compartment Package

Heated Front Seats 494 4WK Aluminum Blade Trim w/Black Chrome Highlight Rain Sensor with Auto Headlamps

521 Bi-Xenon Headlights Adaptive Headlights Automatic Climate Control 544 Dynamic Cruise Control

563 Lights Package 5DS Luggage-Compartment Emergency

Unlocking On-Board Navigation 609

645 US Radio Specifications Harman/Kardon Sound System

Satellite Radio Pre-Wire 693 BMW Assist Emergency Call 6AC

6AE BMW TeleServices 6NH USB Integration with Bluetooth

6WA Instrument Cluster, ext. 760 High-Gloss Shadow Line 775 Anthracite Roofliner 8KL Oil Service Interval 15,000km

ZMA 6-Speed Manual Transmission

Exterior Colours

Non-Metallic (STD)

300 Alpine White

Metallic

(style 437M)

475 Black Sapphire Metallic A29 Silverstone Metallic A96 Mineral White Metallic B39 Mineral Grey Metallic

Sakhir Orange Metallic Austin Yellow Metallic B50 **B67** Yas Marina Blue metallic B68 S34 Azurite Black Metallic X08 Champagne Quartz Metallic

Tanzanite Blue Metallic X10 Smoked Topaz Metallic

Interior Upholsteries

Cloth/Leather

CSAT Carbon Anthracite Cloth/Leather

Extended Merino Leather

LKA9 Silverstone Extended Merino Leather Sakhir Orange Extended Merino Leather

I K.JR Sonoma Beige Extended Merino Leather

(SOP:09/15LKSW Black Extended Merino Leather

(SOP:09/15Full Merino Leather (SOP:09/15X3A9 Silverstone Full Merino Leather (SOP:09/15X3DA

Sakhir Orange Full Merino Leather X3JR Sonoma Beige Full Merino Leather X3SW Black Full Merino Leather

BMW Individual Extended Merino ZAG8 BMW Individual - Golden Brown Extended Merino Leather 7AMI BMW Individual - Nutmea Extended

Merinol eather BMW Individual - Opal White ZAOW Extended Merino Leather

BMW Individual - Amaro Brown Extended Merino Leather

BMW Individual - Cohiba Brown Extended Merino Leather

(SOP:09/15)

(SOP:09/15)

(SOP:09/15)

(SOP:09/15)

(SOP:09/15)

Packages

ZOC Premium Package 3AG Rear View Camera

Park Distance Control, front and rear 508 Head-Up Display 610

SiriusXM Satellite Radio Tuner 655 Extended Merino Leather LK LKA9 - Silverstone Extended Merino

Leather LKDA - Sakhir Orange Extended Merino Leather

LKJR - Sonoma Beige Extended Merino Leather

LKSW - Black Extended Merino Leather

Executive Package Z3A

Electric Rear Sunshade 415 Manual Side Sunshades 417 496 Heated Rear Seats

Active LED Headlights 552 5DL Surround View Full Merino Leather

X3A9 - Silverstone Full Merino Leather X3DA - Sakhir Orange Full Merino

Leather X3JR - Sonoma Beige Full Merino or Leather

X3SW - Black Full Merino Leather

Z3C **Technology Package** Universal Remote Control 319 5AC High-Beam Assistant Active Blind Spot Detection 5AG

Driving Assistant 5AS

ZTO ConnectedDrive Services Professional w/ARTTI

6AK BMW Online

6AM Advanced Real Time Traffic Information 6AN

Concierge Services 6AP Remote Services 6AR Internet

BMW ConnectedDrive Services **7S9** Package

Options

2MK M Double Clutch Transmission 2NK M Carbon Ceramic Brake Adaptive M Suspension

19"Double-Spoke Lt Alloy Wheels, style (style 437M) 2VY 437M, mixed tires, Silver/Ferric Grey

Universal Remote Control 319

Glass Sunroof 403

Smoker's Package

4FU Fineline Anthracite Trim w/Chrome Highlight

Carbon Fibre Trim w/Black Chrome 4WL Highlight

Active LED Headlights 552

Park Assistant 5DP

Convenience Telephony with 6NS Smartphone Connectivity

Speed Limit Info

Red Brown Dark Sycamore Wood Trim (SOP:09/15)

Z92 M Performance Titanium Exhaust w CarbonTips

XEX White Ash Wood Trim

XE7 Piano Finish Black Wood Trim

ZED European Delivery ZSP Special Order

2VY will delete STD or 100% equipment 2VZ 552 will delete STD or 100% equipment 522 and 524 5DP requires ordering Z0C

6NS will delete STD or 100% equipment 6NH BMW Individual Extended Merino will add XT1 to the Cloth/Leather cannot be ordered with Z0C or Z3A Extended Merino Leather cannot be ordered with Z3A Full Merino Leather requires ordering Z3A

Z0C cannot be ordered with Cloth/Leather Z0C will delete STD or 100% equipment 693

Z3A cannot be ordered with Cloth/Leather or Extended Merino Leather

Z3A requires ordering Z0C

Z3A will delete STD or 100% equipment 524

(SOP:09/15)

(SOP:09/15)

Ordering Guide

Model Year 2016

SOP: 07/15

M3 and M4

Effective July 1, 2015

16M4 M4 Coupe 3R93



(SOP:09/15)

(SOP:09/15)

(SOP:09/15)

(SOP:09/15)

Standard

| 210 | Servotronic |
|-----|-----------------------|
| 248 | Heated Steering Wheel |

249 Multi-Function Steering Wheel with Cruise Control

2MD MDrive

19"Double-Spoke Lt Alloy Wheels, style437M, mixed tires, Black

Alarm System 302 Comfort Access

423 Velour Floor Mats Auto Dimming Exterior Mirrors 430

431 Auto Dimming Interior Mirror Electric Seats w/ Driver Mem. 459

488 Lumbar Support

| 490 | Adjustable Seat Width w Lumbar |
|-----|--------------------------------|
| 493 | Storage Compartment Package |

494 Heated Front Seats

4WK Aluminum Blade Trim w/Black Chrome Highlight

Rain Sensor with Auto Headlamps Bi-Xenon Headlights

Adaptive Headlights 524 Automatic Climate Control 544 Dynamic Cruise Control

563 Lights Package 5DS Luggage-Compartment Emergency

Unlocking On-Board Navigation 609

645 US Radio Specifications Harman/Kardon Sound System

Satellite Radio Pre-Wire 693 BMW Assist Emergency Call 6AC

6AE BMW TeleServices

6NH USB Integration with Bluetooth

6WA Instrument Cluster, ext. 760 High-Gloss Shadow Line 775 Anthracite Roofliner

8KL Oil Service Interval 15,000km

ZMA 6-Speed Manual Transmission

Exterior Colours

Non-Metallic (STD)

300 Alpine White

Metallic

(style 437M)

475 Black Sapphire Metallic A29 Silverstone Metallic A96 Mineral White Metallic

B39 Mineral Grey Metallic B50 Sakhir Orange Metallic Austin Yellow Metallic **B67**

Yas Marina Blue metallic B68 S34 Azurite Black Metallic X08 Champagne Quartz Metallic Tanzanite Blue Metallic X10

X12 Smoked Topaz Metallic

Interior Upholsteries

Cloth/Leather

CSAT Carbon Anthracite Cloth/Leather

Extended Merino Leather

LKA9 Silverstone Extended Merino Leather Sakhir Orange Extended Merino Leather

Sonoma Beige Extended Merino I K.JR Leather

(SOP:09/15LKSW Black Extended Merino Leather

(SOP:09/15 Full Merino Leather

(SOP:09/15X3A9 Silverstone Full Merino Leather (SOP:09/15X3DA Sakhir Orange Full Merino Leather

X3JR Sonoma Beige Full Merino Leather X3SW Black Full Merino Leather

BMW Individual Extended Merino ZAG8 BMW Individual - Golden Brown Extended Merino Leather

7AMI BMW Individual - Nutmea Extended Merinol eather

BMW Individual - Opal White ZAOW Extended Merino Leather

BMW Individual - Amaro Brown Extended Merino Leather

BMW Individual - Cohiba Brown (SOP:09/15)

Extended Merino Leather

Packages

ZK1 Premium Package 3AG Rear View Camera

Park Distance Control, front and rear 508

Head-Up Display 610

SiriusXM Satellite Radio Tuner 655 Extended Merino Leather LK

LKA9 - Silverstone Extended Merino Leather

LKDA - Sakhir Orange Extended Merino Leather

LKJR - Sonoma Beige Extended Merino Leather

LKSW - Black Extended Merino Leather

Executive Package ZK2

Active LED Headlights 552 5DL Surround View ХЗ

Full Merino Leather X3A9 - Silverstone Full Merino Leather or X3DA - Sakhir Orange Full Merino or

Leather X3JR - Sonoma Beige Full Merino Leather

X3SW - Black Full Merino Leather

ZK3

Technology Package Universal Remote Control 319 5AC High-Beam Assistant

Active Blind Spot Detection 5AG

Driving Assistant 5AS

ZTO ConnectedDrive Services Professional w/ARTTI

6AK BMW Online

6AM Advanced Real Time Traffic Information

Concierge Services 6AN 6AP Remote Services 6AR Internet

BMW ConnectedDrive Services **7S9** Package

Options

2MK M Double Clutch Transmission 2NK M Carbon Ceramic Brake

Adaptive M Suspension

19"Double-Spoke Lt Alloy Wheels, style (style 437M) 2VY 437M. mixed tires, Silver/Ferric Grey

Universal Remote Control 319

Glass Sunroof 403

Electric Rear Sunshade

Smoker's Package

Fineline Anthracite Trim w/Chrome Highlight

4WL Carbon Fibre Trim w/Black Chrome Highlight

Active LED Headlights 552

Park Assistant Convenience Telephony with 6NS Smartphone Connectivity

Speed Limit Info

XE5 Red Brown Dark Sycamore Wood Trim (SOP:09/15) XE7 Piano Finish Black Wood Trim

XEX White Ash Wood Trim

M Performance Titanium Exhaust w/ Z92

CarbonTips ZED European Delivery

Special Order

2VY will delete STD or 100% equipment 2VZ 552 will delete STD or 100% equipment 522 and 524

5DP requires ordering ZK1 6NS will delete STD or 100% equipment 6NH BMW Individual Extended Merino will add XT1 to the

Cloth/Leather cannot be ordered with ZK1 or ZK2 Extended Merino Leather cannot be ordered with ZK2 ZK1 cannot be ordered with Cloth/Leather

ZK1 will delete STD or 100% equipment 693 ZK2 cannot be ordered with Cloth/Leather or Extended Merino Leather ZK2 requires ordering ZK1

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Released: 05/28/2015

(SOP:09/15)

(SOP:09/15)

Ordering Guide

SOP: 07/15

Model Year 2016

M3 and M4

Effective July 1, 2015

1647 **M4 Cabriolet** 3U93



| Stan | dard | | | |
|--|---|--------------|--|--|
| 216 248 249 2MD 2VZ 302 322 387 423 430 431 459 | Servotronic Heated Steering Wheel Multi-Function Steering Wheel with Cruise Control MDrive 19"Double-Spoke Lt Alloy Wheels, style437M, mixed tires, Black Alarm System Comfort Access Wind Deflector Velour Floor Mats Auto Dimming Exterior Mirrors Auto Dimming Interior Mirror Electric Seats w Driver Mem. Through Loading System | (style 437M) | 488 Lumbar Support 490 Adjustable Seat Width w Lumbar 493 Storage Compartment Package 494 Heated Front Seats 4NH Air Collar 4WK Aluminum Blade Trim w/Black Cl Highlight 521 Rain Sensor with Auto Headlamp 522 Bi-Xenon Headlights 524 Adaptive Headlights 524 Adaptive Headlights 524 Automatic Climate Control 525 Dynamic Cruise Control 5263 Lights Package 505 Luggage-Compartment Emerger Unlocking | 688 Harman/Kardon Sound System 693 Satellite Radio Pre-Wire 6AC BMW Assist Emergency Call 6AE BMW TeleServices 6NH USB Integration with Bluetooth 6S 6WA Instrument Cluster, ext. 760 High-Gloss Shadow Line 775 Anthracite Roofliner 8KL Oil Service Interval 15,000km ZMA 6-Speed Manual Transmission |
| Exte | rior Colours | | | Interior Upholsteries |
| | Metallic (STD) Alpine White | | Metallic 475 Black Sapphire Metallic A29 Silverstone Metallic A96 Mineral White Metallic B39 Mineral Grey Metallic B67 Austin Yellow Metallic B68 Yas Marina Blue metallic S34 Azurite Black Metallic X08 Champagne Quartz Metallic X10 Tanzanite Blue Metallic X112 Smoked Topaz Metallic | Extended Merino Leather LKA9 Silverstone Extended Merino Leather LKDA Sakhir Orange Extended Merino Leather LKJR Sonoma Beige Extended Merino Leather LKSW Black Extended Merino Leather Full Merino Leather (SOP-09/15/X3A9 Silverstone Full Merino Leather Sakhir Orange Full Merino Leather Sop-09/15/X3DA Silverstone Full Merino Leather SOP-09/15/X3DA Silverstone Full Merino Leather SOP-09/15/X3SW Black Full Merino Leather SOP-09/15/X3SW Black Full Merino Leather BMW Individual Extended Merino ZAG8 BMW Individual - Golden Brown Extended Merino Leather ZAML BMW Individual - Nutmeg Extended MerinoLeather ZAOW BMW Individual - Opal White Extended Merino Leather ZAP5 BMW Individual - Amaro Brown Extended Merino Leather ZAWT BMW Individual - Cohiba Brown Extended Merino Leather ZAWT BMW Individual - Cohiba Brown Extended Merino Leather |
| Pack Z6X 2VF | Rages Premium Package Adaptive M Suspension | | ZK2 Executive Package 552 Active LED Headlights | ZK3 Technology Package 319 Universal Remote Control |
| 3AG 508 610 655 | Rear View Camera Park Distance Control, front and rear Head-Up Display SiriusXM Satellite Radio Tuner | | 5DL Surround View X3 Full Merino Leather or X3A9 - Silverstone Full Merino I or X3DA - Sakhir Orange Full Meri | ino |
| | *Temporary factory rule requires ordering Z6X or 2VF on all M4 Cabriolets | | Leather or X3JR - Sonoma Beige Full Meri Leather or X3SW - Black Full Merino Leath | 6AK BMW Online |

| 0 | рt | io | ns |
|---|----|----|----|
| | | | |

| 2MK | M Double Clutch Transmission | 4FU | Fineline Anthracite Trim w/Chrome |
|-----|---|-----|-----------------------------------|
| 2NK | M Carbon Ceramic Brake | | Highlight |
| | Adaptive M Suspension | 4WL | Carbon Fibre Trim w/Black Chrome |
| 2VY | 19"Double-Spoke Lt Alloy Wheels, style (style 437M) | | Highlight |
| | 437M, mixed tires, Silver/Ferric Grey | 552 | Active LED Headlights |
| 319 | Universal Remote Control | 5DP | Park Assistant |
| 441 | Smoker's Package | 6NS | Convenience Telephony with |

y with Smartphone Connectivity 8TH Speed Limit Info

XE7 Piano Finish Black Wood Trim XEX White Ash Wood Trim
Z92 M Performance Titanium Exhaust w/ ${\sf CarbonTips}$ ZED European Delivery ZSP Special Order

Package

6AN 6AP 6AR Concierge Services Remote Services Internet

BMW ConnectedDrive Services

XE5 Red Brown Dark Sycamore Wood Trim (SOP:09/15)

Z6X will delete STD or 100% equipment 693

2VY will delete STD or 100% equipment 2VZ 552 will delete STD or 100% equipment 522 and 524 5DP requires ordering ZK1

6NS will delete STD or 100% equipment 6NH BMW Individual Extended Merino will add XT1 to the order

Extended Merino Leather cannot be ordered with ZK2

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(SOP:09/15)

(SOP:09/15)

Ordering Guide Model Year 2016



| | Wheel Overview | M3 Sedan | M4 Coupe | M4 Cabriolet |
|--------------------------|--|----------|----------|--------------|
| Wheels | | | | |
| | 19"Double-Spoke Lt Alloy Wheels, style 437M, mixed tires, Silver/Ferric Grey | Х | Х | x |
| | Front: 19x9.0, 255/35 R19 | | | |
| | Rear: 19x10.0, 275/35 R19 | | | |
| Code: 2VY | | | | |
| Style: 437M | 2VY will delete STD or 100% equipment 2VZ | х | Х | Х |
| | 19"Double-Spoke Lt Alloy Wheels, style437M, mixed tires, Black | Standard | Standard | Standard |
| | Front: 19x9.0, 255/35 R19 | | | |
| | Rear: 19x10.0, 275/35 R19 | | | |
| Code: 2VZ Style: 437M | | | | |

Pricing Guide Model Year 2016 Suggested Retail Price



| Series | Model Description | Body Group | NA Code | AG Code | Engine | SOP |
|----------|--------------------------|-------------------|---------|---------|----------|-------|
| 4 Series | M4 Cabriolet | F83 | 1647 | 3U93 | S55B30T0 | 07/15 |
| | M3 Sedan | F80 | 16M3 | 8M93 | S55B30T0 | 07/15 |
| | M4 Coupe | F82 | 16M4 | 3R93 | S55B30T0 | 07/15 |

Pricing Guide Model Year 2016 Suggested Retail Price

M3 and M4 Effective July 1, 2015



Change Notes

5/28/2015 Lalewicz Production: July 2015

Pricing Guide Model Year 2016 Suggested Retail Price



| | | | M3 Sedan | M4 Coupe | M4 Cabriolet |
|-----|--------------|--------------------------------|----------|----------|-----------------|
| | | Start of Production | 07/2015 | 07/2015 | 07/2015 |
| | | Base Price | \$74,000 | \$75,000 | \$84,500 |
| | | Base Price - European Delivery | \$74,000 | \$75,000 | \$84,500 |
| | | Base Price - Diplomat | \$74,000 | \$75,000 | \$84,500 |
| | Non-Metallic | | STD | STD | STD |
| 300 | Alpine White | | Х | Х | Х |

| | Metallic | \$895 | \$895 | \$895 |
|-----|---------------------------|------------------------|------------------------|------------------------|
| 475 | Black Sapphire Metallic | Х | х | х |
| A29 | Silverstone Metallic | Х | X | х |
| A96 | Mineral White Metallic | Х | X | Х |
| B39 | Mineral Grey Metallic | X | X | × |
| B50 | Sakhir Orange Metallic | Х | X | х |
| B67 | Austin Yellow Metallic | Х | X | х |
| B68 | Yas Marina Blue metallic | Х | X | х |
| S34 | Azurite Black Metallic | \$1,450 (SOP 09/15) | \$1,450 (SOP 09/15) | \$1,450 (SOP 09/15) |
| X08 | Champagne Quartz Metallic | \$1,450 (SOP 09/15) | \$1,450 (SOP 09/15) | \$1,450 (SOP 09/15) |
| X10 | Tanzanite Blue Metallic | \$1,450 (SOP 09/15) | \$1,450 (SOP 09/15) | \$1,450 (SOP 09/15) |
| X12 | Smoked Topaz Metallic | \$1,450 (SOP 09/15) | \$1,450 (SOP 09/15) | \$1,450 (SOP 09/15) |

| | Upholstery | | | |
|--------|--|---------|---------|---------|
| CS | Cloth/Leather | NC | NC | |
| | Cloth/Leather cannot be ordered with Z0C or Z3A | x | | |
| OO 4 T | Cloth/Leather cannot be ordered with ZK1 or ZK2 | | X | |
| | Carbon Anthracite Cloth/Leather | X | Х | |
| LK | Extended Merino Leather | \$1,500 | \$1,500 | NC |
| | Included in package | Z0C | ZK1 | |
| | Extended Merino Leather cannot be ordered with Z3A Extended Merino Leather cannot be ordered with ZK2 | X | v | v |
| LKA9 | Silverstone Extended Merino Leather | | X | X |
| LNA9 | In combination with ZOC | X NC | Х | Х |
| | In combination with ZK1 | NC | NC | |
| LKDA | Sakhir Orange Extended Merino Leather | x | Х | х |
| LINDA | In combination with ZOC | NC | ^ | ^ |
| | In combination with ZK1 | NO | NC | |
| LKJR | Sonoma Beige Extended Merino Leather | X | X | x |
| LIKOIK | In combination with ZOC | NC | Α | ^ |
| | In combination with ZK1 | | NC | |
| LKSW | Black Extended Merino Leather | X | x | х |
| | In combination with Z0C | NC | | |
| | In combination with ZK1 | | NC | |
| X3 | Full Merino Leather | NC | \$4,000 | \$4,000 |
| | Included in package | Z3A | ZK2 | ZK2 |
| | Full Merino Leather requires ordering Z3A | x | | |
| X3A9 | Silverstone Full Merino Leather | × | X | X |
| | In combination with Z3A | NC NC | NO | NO. |
| | In combination with ZK2 | | NC | NC |
| X3DA | Sakhir Orange Full Merino Leather | X | Х | Х |
| | In combination with Z3A In combination with ZK2 | NC | NC | NC |
| VO ID | | | | |
| X3JR | Sonoma Beige Full Merino Leather In combination with Z3A | X NC | Х | Х |
| | In combination with ZK2 | INC . | NC | NC |
| X3SW | Black Full Merino Leather | X | X | X |
| 7.00VV | In combination with Z3A | NC | ^ | ^ |
| | In combination with ZK2 | NO | NC | NC |

Pricing Guide Model Year 2016 Suggested Retail Price



| | | M3 Sedan | M4 Coupe | M4 Cabriolet |
|---------------|---|-------------|--------------|---------------|
| | Upholstery | | | |
| ZA | BMW Individual Extended Merino | \$6,000 | \$6,000 | \$6,000 |
| | In combination with ZOC | \$3,000 | 40,000 | 40,000 |
| | In combination with Z3A | \$2,000 | | |
| | In combination with ZK1 | | \$3,000 | #0.000 |
| | In combination with ZK2 BMW Individual Extended Merino will add XT1 to the order | ~ | \$2,000 x | \$2,000 |
| ZAG8 | BMW Individual - Golden Brown Extended Merino Leather | X X | | X X |
| LAGO | Divivi Individual - Golden Brown Extended Menno Leatner | (SOP 09/15) | (SOP 09/15) | (SOP 09/15) |
| ZAML | BMW Individual - Nutmeg Extended MerinoLeather | X | x | X |
| | EMM marriadar Matriog Exteriora Monifolesation | (SOP 09/15) | (SOP 09/15) | (SOP 09/15) |
| ZAOW | BMW Individual - Opal White Extended Merino Leather | X | X | X |
| | | (SOP 09/15) | (SOP 09/15) | (SOP 09/15) |
| ZAP5 | BMW Individual - Amaro Brown Extended Merino Leather | x | x | X |
| | | (SOP 09/15) | (SOP 09/15) | (SOP 09/15) |
| ZAWT | BMW Individual - Cohiba Brown Extended Merino Leather | X | х | Х |
| | | (SOP 09/15) | (SOP 09/15) | (SOP 09/15) |
| | | | | |
| Packag Z0C | pes Premium Package | \$4,500 | | |
| _00 | 3AG Rear View Camera | | | |
| | 508 Park Distance Control, front and rear | X | | |
| | • | X | | |
| | 610 Head-Up Display | Х | | |
| | 655 SiriusXM Satellite Radio Tuner | Х | | |
| | LK Extended Merino Leather | X | | |
| | or LKA9 Silverstone Extended Merino Leather | + \$0 | | |
| | or LKDA Sakhir Orange Extended Merino Leather | + \$0 | | |
| | or LKJR Sonoma Beige Extended Merino Leather | + \$0 | | |
| | or LKSW Black Extended Merino Leather | + \$0 | | |
| | Z0C will delete STD or 100% equipment 693 | x | | |
| | Z0C cannot be ordered with Cloth/Leather | x | | |
| Z3A | Executive Package | \$5,000 | | |
| | 415 Electric Rear Sunshade | X | | |
| | 417 Manual Side Sunshades | х | | |
| | 496 Heated Rear Seats | Х | | |
| | 552 Active LED Headlights | x | | |
| | 5DL Surround View | х | | |
| | X3 Full Merino Leather | х | | |
| | or X3A9 Silverstone Full Merino Leather | + \$0 | | |
| | or X3DA Sakhir Orange Full Merino Leather | + \$0 | | |
| | or X3JR Sonoma Beige Full Merino Leather | + \$0 | | |
| | or X3SW Black Full Merino Leather | + \$0 | | |
| | Z3A requires ordering Z0C | х | | |
| | Z3A will delete STD or 100% equipment 524 | x | | |
| | Z3A cannot be ordered with Cloth/Leather or Extended Merino Leather | х | | |
| Z3C | Technology Package | \$1,500 | | |
| | 319 Universal Remote Control | Х | | |
| | 5AC High-Beam Assistant | х | | |
| | 5AG Active Blind Spot Detection | Х | | |
| | 5AS Driving Assistant | Х | | |
| Z6X | Premium Package | | | \$4,500 |
| | 2VF Adaptive M Suspension | | | Х |
| | 3AG Rear View Camera | | | х |
| | 508 Park Distance Control, front and rear | | | x |
| | 610 Head-Up Display | | | X |
| | | | | |
| | 655 SiriusXM Satellite Radio Tuner | | | Y |
| | 655 SiriusXM Satellite Radio Tuner *Temporary factory rule requires ordering Z6X or 2VF on all M4 Cabriolets | | | X X |

Pricing Guide Model Year 2016 Suggested Retail Price



| | | 840 O-d | M4 0 | M4 Oaksial |
|-----------------|---|----------|----------|------------|
| | | M3 Sedan | M4 Coupe | M4 Cabriol |
| Packa | | | | |
| K1 | Premium Package | | \$4,500 | |
| | 3AG Rear View Camera | | Х | |
| | 508 Park Distance Control, front and rear | | Х | |
| | 610 Head-Up Display | | Х | |
| | 655 SiriusXM Satellite Radio Tuner | | Х | |
| | LK Extended Merino Leather | | X | |
| | or LKA9 Silverstone Extended Merino Leather | | + \$0 | |
| | or LKDA Sakhir Orange Extended Merino Leather | | + \$0 | |
| | or LKJR Sonoma Beige Extended Merino Leather | | + \$0 | |
| | or LKSW Black Extended Merino Leather | | + \$0 | |
| | ZK1 will delete STD or 100% equipment 693 ZK1 cannot be ordered with Cloth/Leather | | X X | |
| | ZKT Califiot be ordered with Cloth/Leather | | ^ | |
| <mark>(2</mark> | Executive Package | | \$4,500 | \$4,500 |
| | 552 Active LED Headlights | | Х | Х |
| | 5DL Surround View | | Х | Х |
| | X3 Full Merino Leather | | Х | Х |
| | or X3A9 Silverstone Full Merino Leather | | + \$0 | + \$0 |
| | or X3DA Sakhir Orange Full Merino Leather | | + \$0 | + \$0 |
| | or X3JR Sonoma Beige Full Merino Leather | | + \$0 | + \$0 |
| | or X3SW Black Full Merino Leather | | + \$0 | + \$0 |
| | ZK2 cannot be ordered with Cloth/Leather or Extended Merino Leather ZK2 requires ordering ZK1 | | X X | |
| (3 | Technology Package | | \$1,500 | \$1,500 |
| | 319 Universal Remote Control | | X | Х |
| | 5AC High-Beam Assistant | | х | х |
| | 5AG Active Blind Spot Detection | | х | х |
| | 5AS Driving Assistant | | х | x |
| 0 | ConnectedDrive Services Professional w/ARTTI | \$500 | \$500 | \$500 |
| | 6AK BMW Online | х | х | Х |
| | 6AM Advanced Real Time Traffic Information | х | х | Х |
| | 6AN Concierge Services | х | х | Х |
| | 6AP Remote Services | х | х | Х |
| | 6AR Internet | х | х | Х |
| | 7S9 BMW ConnectedDrive Services Package | Х | х | Х |
| tion | | | | |
| IK | M Double Clutch Transmission | \$3,900 | \$3,900 | \$3,900 |
| II/ | M Carbon Caramia Praka | ¢9.500 | ¢9 500 | ¢0 500 |

| Option | ns | | | |
|--------|--|---------|---------|---------|
| 2MK | M Double Clutch Transmission | \$3,900 | \$3,900 | \$3,900 |
| 2NK | M Carbon Ceramic Brake | \$8,500 | \$8,500 | \$8,500 |
| 2VF | Adaptive M Suspension | \$900 | \$900 | \$900 |
| | Included in package | | | Z6X |
| 2VY | 19"Double-Spoke Lt Alloy Wheels, style 437M, mixed tires, Silver/Ferric Grey | NC | NC | NC |
| | (19x9.0, 255/35 R19 front and 19x10.0, 275/35 R19 rear) | | | |
| | 2VY will delete STD or 100% equipment 2VZ | x | Х | X |
| 319 | Universal Remote Control | \$250 | \$250 | \$250 |
| | Included in package | Z3C | ZK3 | ZK3 |
| 403 | Glass Sunroof | NC | NC | |
| 415 | Electric Rear Sunshade | | \$250 | |
| | Included in package | Z3A | | |
| 441 | Smoker's Package | \$100 | \$100 | \$100 |
| 4FU | Fineline Anthracite Trim w/Chrome Highlight | NC | NC | NC |
| 4WL | Carbon Fibre Trim w/Black Chrome Highlight | \$500 | \$500 | \$500 |
| 552 | Active LED Headlights | \$2,000 | \$2,000 | \$2,000 |
| | Included in package | Z3A | ZK2 | ZK2 |
| | 552 will delete STD or 100% equipment 522 and 524 | X | Х | X |

Pricing Guide Model Year 2016 Suggested Retail Price



| | M3 Sedan | M4 Coupe | M4 Cabriolet |
|--|---|--|---|
| ns | | | |
| Park Assistant | \$400 | \$400 | \$400 |
| 5DP requires ordering Z0C | X | | |
| 5DP requires ordering ZK1 | | X | Х |
| Convenience Telephony with Smartphone Connectivity | \$600 | \$600 | \$600 |
| 6NS will delete STD or 100% equipment 6NH | x | X | х |
| Speed Limit Info | \$350 | \$350 | \$350 |
| Red Brown Dark Sycamore Wood Trim | \$400 | \$400 | \$400 |
| | (SOP 09/15) | (SOP 09/15) | (SOP 09/15) |
| Piano Finish Black Wood Trim | \$400 | \$400 | \$400 |
| | (SOP 09/15) | (SOP 09/15) | (SOP 09/15) |
| White Ash Wood Trim | \$400 | \$400 | \$400 |
| | (SOP 09/15) | (SOP 09/15) | (SOP 09/15) |
| M Performance Titanium Exhaust w/CarbonTips | \$4,900 | \$4,900 | \$4,900 |
| European Delivery | NC | NC | NC |
| Special Order | \$400 | \$400 | \$400 |
| | 5DP requires ordering Z0C 5DP requires ordering ZK1 Convenience Telephony with Smartphone Connectivity 6NS will delete STD or 100% equipment 6NH Speed Limit Info Red Brown Dark Sycamore Wood Trim Piano Finish Black Wood Trim White Ash Wood Trim M Performance Titanium Exhaust w/CarbonTips European Delivery | Park Assistant \$400 5DP requires ordering ZOC x 5DP requires ordering ZK1 \$600 Convenience Telephony with Smartphone Connectivity \$600 6NS will delete STD or 100% equipment 6NH x Speed Limit Info \$350 Red Brown Dark Sycamore Wood Trim \$400 Piano Finish Black Wood Trim \$400 White Ash Wood Trim \$400 White Ash Wood Trim \$400 M Performance Titanium Exhaust w/CarbonTips \$4,900 European Delivery NC | Park Assistant \$400 \$400 5DP requires ordering ZOC x x 5DP requires ordering ZK1 x x Convenience Telephony with Smartphone Connectivity \$600 \$600 6NS will delete STD or 100% equipment 6NH x x Speed Limit Info \$350 \$350 Red Brown Dark Sycamore Wood Trim \$400 \$400 Fiano Finish Black Wood Trim \$400 \$400 White Ash Wood Trim \$400 \$400 White Ash Wood Trim \$400 \$400 Whood Trim \$400 \$ |

| Standa | ard | | | |
|--------|--|-----|-----|-----|
| 216 | Servotronic | STD | STD | STD |
| 248 | Heated Steering Wheel | STD | STD | STD |
| 249 | Multi-Function Steering Wheel with Cruise Control | STD | STD | STD |
| 2MD | MDrive | STD | STD | STD |
| 2VZ | 19"Double-Spoke Lt Alloy Wheels, style437M, mixed tires, Black | STD | STD | STD |
| | (19x9.0, 255/35 R19 front and 19x10.0, 275/35 R19 rear) | | | |
| 302 | Alarm System | STD | STD | STD |
| 322 | Comfort Access | STD | STD | STD |
| 387 | Wind Deflector | | | STD |
| 423 | Velour Floor Mats | STD | STD | STD |
| 430 | Auto Dimming Exterior Mirrors | STD | STD | STD |
| 431 | Auto Dimming Interior Mirror | STD | STD | STD |
| 459 | Electric Seats w/ Driver Mem. | STD | STD | STD |
| 465 | Through Loading System | | | STD |
| 488 | Lumbar Support | STD | STD | STD |
| 490 | Adjustable Seat Width w Lumbar | STD | STD | STD |
| 493 | Storage Compartment Package | STD | STD | STD |
| 494 | Heated Front Seats | STD | STD | STD |
| 4NH | Air Collar | | | STD |
| 4WK | Aluminum Blade Trim w/Black Chrome Highlight | STD | STD | STD |
| 521 | Rain Sensor with Auto Headlamps | STD | STD | STD |
| 522 | Bi-Xenon Headlights | STD | STD | STD |
| 524 | Adaptive Headlights | STD | STD | STD |
| 534 | Automatic Climate Control | STD | STD | STD |
| 544 | Dynamic Cruise Control | STD | STD | STD |
| 563 | Lights Package | STD | STD | STD |
| 5DS | Luggage-Compartment Emergency Unlocking | STD | STD | STD |
| 609 | On-Board Navigation | STD | STD | STD |
| 645 | US Radio Specifications | STD | STD | STD |
| 688 | Harman/Kardon Sound System | STD | STD | STD |
| 693 | Satellite Radio Pre-Wire | STD | STD | STD |
| 6AC | BMW Assist Emergency Call | STD | STD | STD |
| 6AE | BMW TeleServices | STD | STD | STD |
| 6NH | USB Integration with Bluetooth | STD | STD | STD |
| 6WA | Instrument Cluster, ext. | STD | STD | STD |
| 760 | High-Gloss Shadow Line | STD | STD | STD |
| 775 | Anthracite Roofliner | STD | STD | STD |
| 8KL | Oil Service Interval 15,000km | STD | STD | STD |

Pricing Guide Model Year 2016 Suggested Retail Price



| | | M3 Sedan | M4 Coupe | M4 Cabriolet |
|--------------------------|--|----------|----------|--------------|
| Standard | | | | |
| ZMA 6-Speed | d Manual Transmission | STD | STD | STD |
| | | | | |
| Wheels | | | | |
| N A | 19"Double-Spoke Lt Alloy Wheels, style 437M, mixed tires, Silver/Ferric Grey | NC | NC | NC |
| | Front: 19x9.0, 255/35 R19 | | | |
| | Rear: 19x10.0, 275/35 R19 | | | |
| Code: 2VY | | | | |
| Style: 437M | 2VY will delete STD or 100% equipment 2VZ | x | Х | Х |
| N A | 19"Double-Spoke Lt Alloy Wheels, style437M, mixed tires, Black | Standard | Standard | Standard |
| | Front: 19x9.0, 255/35 R19 | | | |
| | Rear: 19x10.0, 275/35 R19 | | | |
| Code: 2VZ Style: 437M | | | | |