

**BMW Canada, Inc.**

Pricing Guide

Model Year 2014

Suggested Retail Price

3 Series Sedan

Effective July 1, 2013



| Series   | Model Description | Body Group | NA Code | AG Code | Engine   | SOP   |
|----------|-------------------|------------|---------|---------|----------|-------|
| 3 Series | 320i Sedan        | F30        | 1429    | 3B13    | N20B20U0 | 07/13 |
|          | 320i xDrive Sedan | F30        | 1430    | 3C33    | N20B20U0 | 07/13 |
|          | 328i Sedan        | F30        | 1431    | 3A53    | N20B20O0 | 07/13 |
|          | 328i xDrive Sedan | F30        | 1432    | 3B33    | N20B20O0 | 07/13 |
|          | 328d xDrive Sedan | F30        | 1433    | 3D53    | N47D20O1 | 07/13 |
|          | 335i Sedan        | F30        | 1434    | 3A93    | N55B30M0 | 07/13 |
|          | 335i xDrive Sedan | F30        | 1435    | 3B93    | N55B30M0 | 07/13 |
|          | ActiveHybrid 3    | F30        | 1436    | 3F93    | N55B30M0 | 07/13 |

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|                                       | 320i Sedan      | 320i xDrive Sedan | 328i Sedan      | 328i xDrive Sedan | 328d xDrive Sedan | 335i Sedan      | 335i xDrive Sedan | ActiveHybrid 3  |
|---------------------------------------|-----------------|-------------------|-----------------|-------------------|-------------------|-----------------|-------------------|-----------------|
| Start of Production                   | 07/2013         | 07/2013           | 07/2013         | 07/2013           | 07/2013           | 07/2013         | 07/2013           | 07/2013         |
| <b>Base Price</b>                     | <b>\$35,990</b> | <b>\$39,990</b>   | <b>\$43,600</b> | <b>\$46,200</b>   | <b>\$47,700</b>   | <b>\$51,200</b> | <b>\$53,800</b>   | <b>\$58,300</b> |
| <b>Base Price - European Delivery</b> | <b>\$35,990</b> | <b>\$39,990</b>   | <b>\$43,600</b> | <b>\$46,200</b>   | <b>\$47,700</b>   | <b>\$51,200</b> | <b>\$53,800</b>   | <b>\$58,300</b> |
| <b>Base Price - Diplomat</b>          | <b>\$35,990</b> | <b>\$39,990</b>   | <b>\$43,600</b> | <b>\$46,200</b>   | <b>\$47,700</b>   | <b>\$51,200</b> | <b>\$53,800</b>   | <b>\$58,300</b> |
| <b>Non-Metallic</b>                   | STD             | STD               | STD             | STD               | STD               | STD             | STD               | STD             |
| 300 Alpine White                      | x               | x                 | x               | x                 | x                 | x               | x                 | x               |
| 668 Jet Black                         | x               | x                 | x               | x                 | x                 |                 |                   | x               |

|                             | <b>Metallic</b> | \$800 | \$800   | \$800   | \$800   | \$800   | \$800   | \$800 | \$800 |
|-----------------------------|-----------------|-------|---------|---------|---------|---------|---------|-------|-------|
| 475 Black Sapphire Metallic | x               | x     | x       | x       | x       | x       | x       | x     | x     |
| A17 Havanna Metallic        |                 |       | x       | x       | x       |         |         |       | x     |
| A75 Melbourne Red Metallic  | x               | x     | x       | x       | x       | x       | x       | x     | x     |
| A83 Glacier Silver Metallic | x               | x     | x       | x       | x       | x       | x       | x     | x     |
| A89 Imperial Blue Metallic  | x               | x     | x       | x       | x       |         |         |       | x     |
| A96 Mineral White Metallic  |                 |       | x       | x       | x       |         |         |       | x     |
| B39 Mineral Grey Metallic   | x               | x     | x       | x       | x       | x       | x       | x     | x     |
| B40 Liquid Blue Metallic    |                 |       |         |         |         |         |         |       | x     |
| B45 Estoril Blue Metallic   |                 |       |         |         |         | x       | x       |       | x     |
| B45 requires ordering ZHI   |                 |       |         |         |         |         |         |       | x     |
| X02 Citrin Black Metallic   |                 |       | \$1,450 | \$1,450 | \$1,450 | \$1,450 | \$1,450 |       |       |
| X04 Moonstone Metallic      |                 |       | \$1,450 | \$1,450 | \$1,450 | \$1,450 | \$1,450 |       |       |
| X10 Tanzanite Blue Metallic |                 |       | \$1,450 | \$1,450 | \$1,450 | \$1,450 | \$1,450 |       |       |
| X12 Smoked Topaz Metallic   |                 |       | \$1,450 | \$1,450 | \$1,450 | \$1,450 | \$1,450 |       |       |

|      | <b>Upholstery</b>                      |             |             |             |             |             |    |    |    |
|------|----------------------------------------|-------------|-------------|-------------|-------------|-------------|----|----|----|
| KC   | Leatherette                            | NC          | NC          |             |             |             |    |    |    |
| KCDF | Veneto Beige Leatherette               | x           | x           |             |             |             |    |    |    |
|      | KCDF cannot be ordered with ZAM or ZAP | x           |             |             |             |             |    |    |    |
|      | KCDF cannot be ordered with Z8P or ZAM |             | x           |             |             |             |    |    |    |
| KCSW | Black Leatherette                      | x           | x           |             |             |             |    |    |    |
|      | KCSW cannot be ordered with ZAM or ZAP | x           |             |             |             |             |    |    |    |
|      | KCSW cannot be ordered with Z8P or ZAM |             | x           |             |             |             |    |    |    |
| LC   | Dakota Leather                         | NC          | NC          | NC          | NC          | NC          | NC | NC | NC |
| LCDF | Veneto Beige Dkt Lthr                  |             |             |             |             |             | x  | x  | x  |
|      | In combination with ZHI                |             |             |             |             |             |    |    | NC |
|      | LCDF requires ordering 4AB             |             |             |             |             |             | x  | x  |    |
|      | LCDF requires ordering ZHI             |             |             |             |             |             |    |    | x  |
|      | Black w/Red Highlight Dkt              |             |             |             |             |             |    |    |    |
| LCL3 | Lthr                                   | x           | x           | x           | x           | x           |    |    |    |
|      | Included in package                    | ZAP         | Z8P         | ZHH         | ZCH         | ZCH         |    |    |    |
|      | LCL3 requires ordering ZAP             | x           |             |             |             |             |    |    |    |
|      | LCL3 requires ordering Z8P             |             | x           |             |             |             |    |    |    |
|      | LCL3 requires ordering ZHH             |             |             | x           |             |             |    |    |    |
|      | LCL3 requires ordering ZCH             |             |             |             | x           | x           |    |    |    |
| LCL4 | Everest Grey Dkt Lthr-Sport            | x           | x           | x           | x           | x           |    |    |    |
|      | In combination with Z8P                |             | NC          |             |             |             |    |    |    |
|      | In combination with ZAP                | NC          |             |             | NC          | NC          |    |    |    |
|      | In combination with ZCH                |             |             |             |             |             |    |    |    |
|      | In combination with ZHH                |             |             | NC          |             |             |    |    |    |
|      | LCL4 requires ordering ZAP             | (EOP 02/14) | (EOP 02/14) | (EOP 02/14) | (EOP 02/14) | (EOP 02/14) |    |    |    |
|      | LCL4 requires ordering Z8P             | x           |             |             |             |             |    |    |    |
|      | LCL4 requires ordering ZHH             |             | x           |             |             |             |    |    |    |
|      | LCL4 requires ordering ZCH             |             |             |             | x           | x           |    |    |    |

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|                   |                                        | 320i Sedan  | 320i xDrive Sedan | 328i Sedan  | 328i xDrive Sedan | 328d xDrive Sedan | 335i Sedan | 335i xDrive Sedan | ActiveHybrid 3 |
|-------------------|----------------------------------------|-------------|-------------------|-------------|-------------------|-------------------|------------|-------------------|----------------|
| <b>Upholstery</b> |                                        |             |                   |             |                   |                   |            |                   |                |
| LCL5              | Coral Red Dkt Lthr                     | X           | X                 | X           | X                 | X                 | X          | X                 | X              |
|                   | <i>In combination with Z8P</i>         |             | NC                |             |                   |                   |            |                   |                |
|                   | <i>In combination with ZAP</i>         | NC          |                   |             |                   |                   |            |                   |                |
|                   | <i>In combination with ZCH</i>         |             |                   |             | NC                | NC                |            |                   |                |
|                   | <i>In combination with ZHH</i>         |             |                   | NC          |                   |                   |            |                   |                |
|                   | <i>In combination with ZHI</i>         |             |                   |             |                   |                   |            |                   | NC             |
|                   | <i>LCL5 requires ordering ZAP</i>      | x           |                   |             |                   |                   |            |                   |                |
|                   | <i>LCL5 requires ordering Z8P</i>      |             | x                 |             |                   |                   |            |                   |                |
|                   | <i>LCL5 requires ordering ZHH</i>      |             |                   | x           |                   |                   |            |                   |                |
|                   | <i>LCL5 requires ordering ZCH</i>      |             |                   |             | x                 | x                 |            |                   |                |
|                   | <i>LCL5 requires ordering ZHI</i>      |             |                   |             |                   |                   |            |                   | x              |
| LCL8              | Black Dkt Lthr                         | X           | X                 | X           | X                 | X                 |            |                   | X              |
|                   | <i>Included in package</i>             | ZAM         | ZAM               | ZCC         | ZCC               | ZCC               |            |                   |                |
|                   |                                        | (EOP 02/14) | (EOP 02/14)       | (EOP 02/14) | (EOP 02/14)       | (EOP 02/14)       |            |                   | (EOP 02/14)    |
|                   | <i>LCL8 requires ordering ZAM</i>      | x           | x                 |             |                   |                   |            |                   |                |
|                   | <i>LCL8 requires ordering ZCC</i>      |             |                   | x           | x                 | x                 |            |                   |                |
|                   | <i>LCL8 cannot be ordered with ZHI</i> |             |                   |             |                   |                   |            |                   | x              |
| LCLX              | Saddle Brown Dkt Lthr                  |             |                   | X           | X                 | X                 |            |                   |                |
| LCLY              | Veneto Beige Dkt Lthr                  |             |                   | X           | X                 | X                 |            |                   |                |
| LCLZ              | Black Dkt Lthr                         |             |                   | X           | X                 | X                 |            |                   |                |
| LCOM              | Oyster/Black Dkt Lthr                  | X           | X                 | X           | X                 | X                 |            |                   | X              |
|                   | <i>In combination with ZAM</i>         | NC          | NC                |             |                   |                   |            |                   |                |
|                   | <i>In combination with ZCC</i>         |             |                   | NC          | NC                | NC                |            |                   |                |
|                   | <i>LCOM requires ordering ZAM</i>      | x           | x                 |             |                   |                   |            |                   |                |
|                   | <i>LCOM requires ordering ZCC</i>      |             |                   | x           | x                 | x                 |            |                   |                |
|                   | <i>LCOM cannot be ordered with ZHI</i> |             |                   |             |                   |                   |            |                   | x              |
| LCSW              | Black Dkt Lthr                         |             |                   |             |                   |                   | X          | X                 | X              |
|                   | <i>Included in package</i>             |             |                   |             |                   |                   |            |                   | ZHI            |

| <b>Lines</b> |                                                     |  |  |       |       |       |  |  |
|--------------|-----------------------------------------------------|--|--|-------|-------|-------|--|--|
| ZCC          | <b>Modern Line</b>                                  |  |  | NC    | NC    | NC    |  |  |
| 2P5          | 18" alloy wheels, A/S RFT tire (18x8.0, 225/45 R18) |  |  | X     | X     | X     |  |  |
| 2XE          | Sport leather steering wheel, black                 |  |  | X     | X     | X     |  |  |
| 3L8          | Side Frame and Window Molding in Matte Chrome       |  |  | X     | X     | X     |  |  |
| 4CE          | Fineline Anthracite Trim                            |  |  | X     | X     | X     |  |  |
| 4DM          | Trim highlight Chrome                               |  |  | X     | X     | X     |  |  |
| 7S1          | Modern Line                                         |  |  | X     | X     | X     |  |  |
| LCL8         | Black Dkt Lthr                                      |  |  | X     | X     | X     |  |  |
| or           | LCOM Oyster/Black Dkt Lthr                          |  |  | + \$0 | + \$0 | + \$0 |  |  |
|              | ZCC will delete STD or 100% equipment 255           |  |  | x     | x     | x     |  |  |
|              | ZCC cannot be ordered with ZHH                      |  |  | x     |       |       |  |  |
|              | ZCC cannot be ordered with ZCH                      |  |  |       | x     | x     |  |  |

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|--------------|---------------------------------------------------------------------------------------------|------------|-------------------|------------|-------------------|-------------------|------------|-------------------|----------------|
| <b>Lines</b> |                                                                                             |            |                   |            |                   |                   |            |                   |                |
| <b>ZCH</b>   | <b>Sport Line</b>                                                                           |            |                   |            | \$1,500           | \$1,500           |            |                   |                |
|              | 2A4 19" alloy wheels, perf. RFT tire (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear) |            |                   |            | x                 | x                 |            |                   |                |
|              | 2TB Sport Auto Trans w/ Paddles                                                             |            |                   |            | x                 | x                 |            |                   |                |
|              | 481 Sport Seats                                                                             |            |                   |            | x                 | x                 |            |                   |                |
|              | 4AD Brushed Aluminum Trim                                                                   |            |                   |            | x                 | x                 |            |                   |                |
|              | or 4AT Diamond Black Trim                                                                   |            |                   |            | + \$0             | + \$0             |            |                   |                |
|              | 4DN Trim highlight Coral Red                                                                |            |                   |            | x                 | x                 |            |                   |                |
|              | or 4DL Trim highlight High-Gloss Black                                                      |            |                   |            | + \$0             | + \$0             |            |                   |                |
|              | 760 High-Gloss Shadow Line                                                                  |            |                   |            | x                 | x                 |            |                   |                |
|              | 775 Anthracite Roofliner                                                                    |            |                   |            | x                 | x                 |            |                   |                |
|              | 7AC Sport Line                                                                              |            |                   |            | x                 | x                 |            |                   |                |
|              | 840 High speed maximum with perf. tires                                                     |            |                   |            | x                 | x                 |            |                   |                |
|              | LCL3 Black w/Red Highlight Dkt Lthr                                                         |            |                   |            | x                 | x                 |            |                   |                |
|              | or LCL4 Everest Grey Dkt Lthr-Sport                                                         |            |                   |            | + \$0             | + \$0             |            |                   |                |
|              | or LCL5 Coral Red Dkt Lthr                                                                  |            |                   |            | + \$0             | + \$0             |            |                   |                |
|              | ZCH cannot be ordered with ZCC                                                              |            |                   |            | x                 | x                 |            |                   |                |
|              | ZCH will delete STD or 100% equipment 205                                                   |            |                   |            | x                 | x                 |            |                   |                |
|              | In combination with ZGF                                                                     |            |                   |            | \$1,300           | \$1,300           |            |                   |                |

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|-------------------------------------------|-----------------------------------------------------------------------------------------|------------|-------------------|------------|-------------------|-------------------|------------|-------------------|----------------|
| <b>Lines</b>                              |                                                                                         |            |                   |            |                   |                   |            |                   |                |
| <b>ZHH</b>                                | <b>Sport Line</b>                                                                       |            |                   | \$1,500    |                   |                   |            |                   |                |
| 2A4                                       | 19" alloy wheels, perf. RFT tire (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear) |            |                   | x          |                   |                   |            |                   |                |
| 2TB                                       | Sport Auto Trans w/ Paddles                                                             |            |                   | x          |                   |                   |            |                   |                |
| 481                                       | Sport Seats                                                                             |            |                   | x          |                   |                   |            |                   |                |
| 4AD                                       | Brushed Aluminum Trim                                                                   |            |                   | x          |                   |                   |            |                   |                |
| <b>or</b>                                 | 4AT Diamond Black Trim                                                                  |            |                   | + \$0      |                   |                   |            |                   |                |
| 4DN                                       | Trim highlight Coral Red                                                                |            |                   | x          |                   |                   |            |                   |                |
| <b>or</b>                                 | 4DL Trim highlight High-Gloss Black                                                     |            |                   | + \$0      |                   |                   |            |                   |                |
| 704                                       | M Sport Suspension                                                                      |            |                   | x          |                   |                   |            |                   |                |
| 760                                       | High-Gloss Shadow Line                                                                  |            |                   | x          |                   |                   |            |                   |                |
| 775                                       | Anthracite Roofliner                                                                    |            |                   | x          |                   |                   |            |                   |                |
| 7AC                                       | Sport Line                                                                              |            |                   | x          |                   |                   |            |                   |                |
| 840                                       | High speed maximum with perf. tires                                                     |            |                   | x          |                   |                   |            |                   |                |
| LCL3                                      | Black w/Red Highlight Dkt Lthr                                                          |            |                   | x          |                   |                   |            |                   |                |
| <b>or</b>                                 | LCL4 Everest Grey Dkt Lthr-Sport                                                        |            |                   | + \$0      |                   |                   |            |                   |                |
| <b>or</b>                                 | LCL5 Coral Red Dkt Lthr                                                                 |            |                   | + \$0      |                   |                   |            |                   |                |
| ZHH cannot be ordered with ZCC            |                                                                                         |            |                   | x          |                   |                   |            |                   |                |
| ZHH will delete STD or 100% equipment 205 |                                                                                         |            |                   | x          |                   |                   |            |                   |                |
| In combination with ZGF                   |                                                                                         |            |                   | \$1,300    |                   |                   |            |                   |                |

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| <b>Lines</b> |                                                                                          |            |                   |            |                   |                   |            |                   |                |
| <b>ZHI</b>   | <b>M Sport Package</b>                                                                   |            |                   |            |                   |                   |            |                   | \$2,300        |
|              | 2PE 18" M wheel, perf RFT tire<br>(18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear) |            |                   |            |                   |                   |            |                   | x              |
|              | 337 M Sport Package                                                                      |            |                   |            |                   |                   |            |                   | x              |
|              | 4DX Trim highlight Estoril Blue Matt                                                     |            |                   |            |                   |                   |            |                   | x              |
|              | or 4DL Trim highlight High-Gloss Black                                                   |            |                   |            |                   |                   |            |                   | + \$0          |
|              | 4MR Aluminum Hexagon Trim                                                                |            |                   |            |                   |                   |            |                   | x              |
|              | 710 M Leather Steering Wheel                                                             |            |                   |            |                   |                   |            |                   | x              |
|              | 715 M Aerodynamics Package                                                               |            |                   |            |                   |                   |            |                   | x              |
|              | 760 High-Gloss Shadow Line                                                               |            |                   |            |                   |                   |            |                   | x              |
|              | 840 High speed maximum with perf. tires                                                  |            |                   |            |                   |                   |            |                   | x              |
|              | LCSW Black Dkt Lthr                                                                      |            |                   |            |                   |                   |            |                   | x              |
|              | or LCDF Veneto Beige Dkt Lthr                                                            |            |                   |            |                   |                   |            |                   | + \$0          |
|              | or LCL5 Coral Red Dkt Lthr                                                               |            |                   |            |                   |                   |            |                   | + \$0          |
|              | ZHI requires ordering 300, 475, A75, A83, B39 or B45                                     |            |                   |            |                   |                   |            |                   | x              |
|              | ZHI will delete STD or 100% equipment 2XE, 3DZ, 3L8, 520 and 7S1                         |            |                   |            |                   |                   |            |                   | x              |

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| <b>Packages</b> |                                                     |            |                   |            |                   |                   |            |                   |                |
| <b>Z8P</b>      | <b>Sport Line Package</b>                           |            | \$2,800           |            |                   |                   |            |                   |                |
| 248             | Heated Steering Wheel                               |            | x                 |            |                   |                   |            |                   |                |
| 255             | Leather Sport Steering Wheel                        |            | x                 |            |                   |                   |            |                   |                |
| 2A5             | 18" alloy wheels, A/S RFT tire (18x8.0, 225/45 R18) |            | x                 |            |                   |                   |            |                   |                |
| 3DZ             | Without Exterior Lines Designation                  |            | x                 |            |                   |                   |            |                   |                |
| 403             | Glass Sunroof                                       |            | x                 |            |                   |                   |            |                   |                |
| 465             | Through Loading System                              |            | x                 |            |                   |                   |            |                   |                |
| 481             | Sport Seats                                         |            | x                 |            |                   |                   |            |                   |                |
| 4AT             | Diamond Black Trim                                  |            | x                 |            |                   |                   |            |                   |                |
|                 | <b>or</b> 4AD Brushed Aluminum Trim                 |            | + \$0             |            |                   |                   |            |                   |                |
| 4DN             | Trim highlight Coral Red                            |            | x                 |            |                   |                   |            |                   |                |
|                 | <b>or</b> 4DL Trim highlight High-Gloss Black       |            | + \$0             |            |                   |                   |            |                   |                |
| 760             | High-Gloss Shadow Line                              |            | x                 |            |                   |                   |            |                   |                |
| 7AC             | Sport Line                                          |            | x                 |            |                   |                   |            |                   |                |
| LCL3            | Black w/Red Highlight Dkt Lthr                      |            | x                 |            |                   |                   |            |                   |                |
|                 | <b>or</b> LCL4 Everest Grey Dkt Lthr-Sport          |            | + \$0             |            |                   |                   |            |                   |                |
|                 | <b>or</b> LCL5 Coral Red Dkt Lthr                   |            | + \$0             |            |                   |                   |            |                   |                |
|                 | Z8P will delete STD or 100% equipment 240 and 497   |            | x                 |            |                   |                   |            |                   |                |
| <b>ZAM</b>      | <b>Modern Line Package</b>                          | \$2,500    | \$2,500           |            |                   |                   |            |                   |                |
| 248             | Heated Steering Wheel                               | x          | x                 |            |                   |                   |            |                   |                |
| 2P5             | 18" alloy wheels, A/S RFT tire (18x8.0, 225/45 R18) | x          | x                 |            |                   |                   |            |                   |                |
| 2XE             | Sport leather steering wheel, black                 | x          | x                 |            |                   |                   |            |                   |                |
| 3DZ             | Without Exterior Lines Designation                  | x          | x                 |            |                   |                   |            |                   |                |
| 3L8             | Side Frame and Window Molding in Matte Chrome       | x          | x                 |            |                   |                   |            |                   |                |
| 403             | Glass Sunroof                                       | x          | x                 |            |                   |                   |            |                   |                |
| 465             | Through Loading System                              | x          | x                 |            |                   |                   |            |                   |                |
| 4CE             | Fineline Anthracite Trim                            | x          | x                 |            |                   |                   |            |                   |                |
| 4DM             | Trim highlight Chrome                               | x          | x                 |            |                   |                   |            |                   |                |
| 7S1             | Modern Line                                         | x          | x                 |            |                   |                   |            |                   |                |
| LCL8            | Black Dkt Lthr                                      | x          | x                 |            |                   |                   |            |                   |                |
|                 | <b>or</b> LCOM Oyster/Black Dkt Lthr                | + \$0      | + \$0             |            |                   |                   |            |                   |                |
|                 | ZAM will delete STD or 100% equipment 240           | x          | x                 |            |                   |                   |            |                   |                |
|                 | ZAM will delete STD or 100% equipment 497           | x          | x                 |            |                   |                   |            |                   |                |
|                 | ZAM cannot be ordered with ZAP                      | x          |                   |            |                   |                   |            |                   |                |
|                 | ZAM cannot be ordered with Z8P                      |            | x                 |            |                   |                   |            |                   |                |

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|                 |                                                     | 320i Sedan | 320i xDrive Sedan | 328i Sedan | 328i xDrive Sedan | 328d xDrive Sedan | 335i Sedan | 335i xDrive Sedan | ActiveHybrid 3 |
|-----------------|-----------------------------------------------------|------------|-------------------|------------|-------------------|-------------------|------------|-------------------|----------------|
| <b>Packages</b> |                                                     |            |                   |            |                   |                   |            |                   |                |
| <b>ZAP</b>      | <b>Sport Line Package</b>                           | \$2,800    |                   |            |                   |                   |            |                   |                |
| 248             | Heated Steering Wheel                               | x          |                   |            |                   |                   |            |                   |                |
| 255             | Leather Sport Steering Wheel                        | x          |                   |            |                   |                   |            |                   |                |
| 2A5             | 18" alloy wheels, A/S RFT tire (18x8.0, 225/45 R18) | x          |                   |            |                   |                   |            |                   |                |
| 3DZ             | Without Exterior Lines Designation                  | x          |                   |            |                   |                   |            |                   |                |
| 403             | Glass Sunroof                                       | x          |                   |            |                   |                   |            |                   |                |
| 465             | Through Loading System                              | x          |                   |            |                   |                   |            |                   |                |
| 481             | Sport Seats                                         | x          |                   |            |                   |                   |            |                   |                |
| 4AT             | Diamond Black Trim                                  | x          |                   |            |                   |                   |            |                   |                |
|                 | <b>or</b> 4AD Brushed Aluminum Trim                 | + \$0      |                   |            |                   |                   |            |                   |                |
| 4DN             | Trim highlight Coral Red                            | x          |                   |            |                   |                   |            |                   |                |
|                 | <b>or</b> 4DL Trim highlight High-Gloss Black       | + \$0      |                   |            |                   |                   |            |                   |                |
| 704             | M Sport Suspension                                  | x          |                   |            |                   |                   |            |                   |                |
| 760             | High-Gloss Shadow Line                              | x          |                   |            |                   |                   |            |                   |                |
| 7AC             | Sport Line                                          | x          |                   |            |                   |                   |            |                   |                |
| LCL3            | Black w/Red Highlight Dkt Lthr                      | x          |                   |            |                   |                   |            |                   |                |
|                 | <b>or</b> LCL4 Everest Grey Dkt Lthr-Sport          | + \$0      |                   |            |                   |                   |            |                   |                |
|                 | <b>or</b> LCL5 Coral Red Dkt Lthr                   | + \$0      |                   |            |                   |                   |            |                   |                |
|                 | ZAP will delete STD or 100% equipment 240           | x          |                   |            |                   |                   |            |                   |                |
|                 | ZAP will delete STD or 100% equipment 497           | x          |                   |            |                   |                   |            |                   |                |
| <b>ZAU</b>      | <b>Lighting Package</b>                             | \$1,200    | \$1,200           |            |                   |                   |            |                   |                |
| 430             | Auto Dimming Exterior Mirrors                       | x          | x                 |            |                   |                   |            |                   |                |
| 431             | Auto Dimming Interior Mirror                        | x          | x                 |            |                   |                   |            |                   |                |
| 522             | Bi-Xenon Headlights                                 | x          | x                 |            |                   |                   |            |                   |                |
| 563             | Lights Package                                      | x          | x                 |            |                   |                   |            |                   |                |
| <b>ZAV</b>      | <b>Navigation Package</b>                           | \$2,000    | \$2,000           |            |                   |                   |            |                   |                |
| 609             | BMW On-Board Navigation                             | x          | x                 |            |                   |                   |            |                   |                |
| 6WA             | Instrument Cluster, ext.                            | x          | x                 |            |                   |                   |            |                   |                |
| <b>ZFR</b>      | <b>Premium Sound Package</b>                        | \$1,200    | \$1,200           |            |                   |                   |            |                   |                |
| 655             | SiriusXM Satellite Radio Tuner                      | x          | x                 |            |                   |                   |            |                   |                |
| 688             | Harman/Kardon Sound System                          | x          | x                 |            |                   |                   |            |                   |                |
|                 | ZFR will delete STD or 100% equipment 693           | x          | x                 |            |                   |                   |            |                   |                |

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|-----------------|---------------------------------------------------|------------|-------------------|------------|-------------------|-------------------|------------|-------------------|----------------|
| <b>Packages</b> |                                                   |            |                   |            |                   |                   |            |                   |                |
| <b>ZGA</b>      | <b>Premium Package</b>                            |            |                   | \$4,000    | \$4,000           | \$4,000           |            |                   |                |
|                 | 248 Heated Steering Wheel                         |            |                   | x          | x                 | x                 |            |                   |                |
|                 | 302 Alarm System                                  |            |                   | x          | x                 | x                 |            |                   |                |
|                 | 322 Comfort Access                                |            |                   | x          | x                 | x                 |            |                   |                |
|                 | 3AG Rear View Camera                              |            |                   | x          | x                 | x                 |            |                   |                |
|                 | 430 Auto Dimming Exterior Mirrors                 |            |                   | x          | x                 | x                 |            |                   |                |
|                 | 465 Through Loading System                        |            |                   | x          | x                 | x                 |            |                   |                |
|                 | 508 Park Distance Control, front and rear         |            |                   | x          | x                 | x                 |            |                   |                |
|                 | 609 BMW On-Board Navigation                       |            |                   | x          | x                 | x                 |            |                   |                |
|                 | 655 SiriusXM Satellite Radio Tuner                |            |                   | x          | x                 | x                 |            |                   |                |
|                 | ZGA will delete STD or 100% equipment 497 and 693 |            |                   | x          | x                 | x                 |            |                   |                |
| <b>ZGB</b>      | <b>Executive Package</b>                          |            |                   | \$2,000    | \$2,000           | \$2,000           |            |                   |                |
|                 | 319 Universal Remote Control                      |            |                   | x          | x                 | x                 |            |                   |                |
|                 | 488 Lumbar Support                                |            |                   | x          | x                 | x                 |            |                   |                |
|                 | 610 Head-Up Display                               |            |                   | x          | x                 | x                 |            |                   |                |
|                 | 688 Harman/Kardon Sound System                    |            |                   | x          | x                 | x                 |            |                   |                |
| <b>ZGF</b>      | <b>Premium Seating Package</b>                    |            |                   | \$1,250    | \$1,250           | \$1,250           |            |                   |                |
|                 | 415 Electric Rear Sunshade                        |            |                   | x          | x                 | x                 |            |                   |                |
|                 | 417 Manual Side Sunshades                         |            |                   | x          | x                 | x                 |            |                   |                |
|                 | 481 Sport Seats                                   |            |                   | x          | x                 | x                 |            |                   |                |
|                 | 496 Heated Rear Seats                             |            |                   | x          | x                 | x                 |            |                   |                |
| <b>ZGH</b>      | <b>Driver Assistance Package</b>                  |            |                   | \$1,350    | \$1,350           | \$1,350           |            |                   |                |
|                 | 5AG Active Blind Spot Detection                   |            |                   | x          | x                 | x                 |            |                   |                |
|                 | 5AS Lane Departure and Collision Warning          |            |                   | x          | x                 | x                 |            |                   |                |
|                 | 5DL Surround View                                 |            |                   | x          | x                 | x                 |            |                   |                |
|                 | ZGH requires ordering ZGA                         |            |                   | x          | x                 | x                 |            |                   |                |
| <b>ZHA</b>      | <b>Premium Package</b>                            |            |                   |            |                   |                   | \$4,500    | \$4,500           |                |
|                 | 302 Alarm System                                  |            |                   |            |                   |                   | x          | x                 |                |
|                 | 319 Universal Remote Control                      |            |                   |            |                   |                   | x          | x                 |                |
|                 | 322 Comfort Access                                |            |                   |            |                   |                   | x          | x                 |                |
|                 | 3AG Rear View Camera                              |            |                   |            |                   |                   | x          | x                 |                |
|                 | 430 Auto Dimming Exterior Mirrors                 |            |                   |            |                   |                   | x          | x                 |                |
|                 | 488 Lumbar Support                                |            |                   |            |                   |                   | x          | x                 |                |
|                 | 508 Park Distance Control, front and rear         |            |                   |            |                   |                   | x          | x                 |                |
|                 | 524 Adaptive Headlights                           |            |                   |            |                   |                   | x          | x                 |                |
|                 | 609 BMW On-Board Navigation                       |            |                   |            |                   |                   | x          | x                 |                |
|                 | 655 SiriusXM Satellite Radio Tuner                |            |                   |            |                   |                   | x          | x                 |                |
|                 | 688 Harman/Kardon Sound System                    |            |                   |            |                   |                   | x          | x                 |                |
|                 | ZHA will delete STD or 100% equipment 693         |            |                   |            |                   |                   | x          | x                 |                |

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|-----------------|--------------------------------------------------------|------------|-------------------|------------|-------------------|-------------------|------------|-------------------|----------------|
| <b>Packages</b> |                                                        |            |                   |            |                   |                   |            |                   |                |
| <b>ZHC</b>      | <b>Executive Package</b>                               |            |                   |            |                   |                   | \$2,500    | \$2,500           | \$2,500        |
| 415             | Electric Rear Sunshade                                 |            |                   |            |                   |                   | x          | x                 | x              |
| 417             | Manual Side Sunshades                                  |            |                   |            |                   |                   | x          | x                 | x              |
| 496             | Heated Rear Seats                                      |            |                   |            |                   |                   | x          | x                 | x              |
| 5AC             | High-Beam Assistant                                    |            |                   |            |                   |                   | x          | x                 | x              |
| 5AG             | Active Blind Spot Detection                            |            |                   |            |                   |                   | x          | x                 | x              |
| 5AP             | Decoding for high-beam assistance                      |            |                   |            |                   |                   | x          | x                 | x              |
| 5AS             | Lane Departure and Collision Warning                   |            |                   |            |                   |                   | x          | x                 | x              |
| 5DL             | Surround View                                          |            |                   |            |                   |                   | x          | x                 | x              |
| 610             | Head-Up Display                                        |            |                   |            |                   |                   | x          | x                 | x              |
|                 | ZHC requires ordering ZHA                              |            |                   |            |                   |                   | x          | x                 |                |
|                 | ZHC requires ordering ZHL                              |            |                   |            |                   |                   |            |                   | x              |
| <b>ZHD</b>      | <b>M Performance Package</b>                           |            |                   |            |                   |                   | \$1,500    | \$1,500           |                |
| 2NH             | M Sport brake                                          |            |                   |            |                   |                   | x          | x                 |                |
| 2PF             | 19" M wheel, perf. RFT tire                            |            |                   |            |                   |                   | x          | x                 |                |
|                 | (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear) |            |                   |            |                   |                   |            |                   |                |
| 2VF             | Adaptive M Suspension                                  |            |                   |            |                   |                   | x          | x                 |                |
| 2VL             | Variable Sport Steering                                |            |                   |            |                   |                   | x          | x                 |                |
| 840             | High speed maximum with perf. tires                    |            |                   |            |                   |                   | x          | x                 |                |
|                 | ZHD will delete STD or 100% equipment 704              |            |                   |            |                   |                   | x          |                   |                |
| <b>ZHE</b>      | <b>M Performance Package II</b>                        |            |                   |            |                   |                   | \$2,500    | \$2,500           |                |
| ZE1             | M Performance Exhaust                                  |            |                   |            |                   |                   | x          | x                 |                |
| ZE2             | M Power Kit                                            |            |                   |            |                   |                   | x          | x                 |                |
|                 | ZHE requires ordering ZHD                              |            |                   |            |                   |                   | x          | x                 |                |
| <b>ZHL</b>      | <b>Premium Package</b>                                 |            |                   |            |                   |                   |            |                   | \$4,500        |
| 302             | Alarm System                                           |            |                   |            |                   |                   |            |                   | x              |
| 319             | Universal Remote Control                               |            |                   |            |                   |                   |            |                   | x              |
| 322             | Comfort Access                                         |            |                   |            |                   |                   |            |                   | x              |
| 3AG             | Rear View Camera                                       |            |                   |            |                   |                   |            |                   | x              |
| 430             | Auto Dimming Exterior Mirrors                          |            |                   |            |                   |                   |            |                   | x              |
| 488             | Lumbar Support                                         |            |                   |            |                   |                   |            |                   | x              |
| 508             | Park Distance Control, front and rear                  |            |                   |            |                   |                   |            |                   | x              |
| 524             | Adaptive Headlights                                    |            |                   |            |                   |                   |            |                   | x              |
| 609             | BMW On-Board Navigation                                |            |                   |            |                   |                   |            |                   | x              |
| 655             | SiriusXM Satellite Radio Tuner                         |            |                   |            |                   |                   |            |                   | x              |
| 688             | Harman/Kardon Sound System                             |            |                   |            |                   |                   |            |                   | x              |
| 6AC             | BMW Assist Emergency Call                              |            |                   |            |                   |                   |            |                   | x              |
| 6AE             | BMW TeleServices                                       |            |                   |            |                   |                   |            |                   | x              |
|                 | ZHL will delete STD or 100% equipment 693 and 6UF      |            |                   |            |                   |                   |            |                   | x              |

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|-----------------|-------------------------------------------------------------------------------------------|-------------|-------------------|-------------|-------------------|-------------------|-------------|-------------------|----------------|
| <b>Packages</b> |                                                                                           |             |                   |             |                   |                   |             |                   |                |
| <b>ZHM</b>      | <b>M Performance Package</b>                                                              |             |                   |             |                   |                   |             |                   | \$1,500        |
|                 | 2NH M Sport brake                                                                         |             |                   |             |                   |                   |             |                   | x              |
|                 | 2PF 19" M wheel, perf. RFT tire<br>(19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear) |             |                   |             |                   |                   |             |                   | x              |
|                 | 2VF Adaptive M Suspension                                                                 |             |                   |             |                   |                   |             |                   | x              |
|                 | 2VL Variable Sport Steering                                                               |             |                   |             |                   |                   |             |                   | x              |
|                 | ZHM requires ordering ZHI<br>Note: ZHI - M Sport Line                                     |             |                   |             |                   |                   |             |                   | x              |
| <b>ZTY</b>      | <b>ConnectedDrive Services Prof w/ARTTI</b>                                               | \$850       | \$850             | \$850       | \$850             | \$850             | \$850       | \$850             | \$850          |
|                 |                                                                                           | (EOP 02/14) | (EOP 02/14)       | (EOP 02/14) | (EOP 02/14)       | (EOP 02/14)       | (EOP 02/14) | (EOP 02/14)       | (EOP 02/14)    |
|                 | 6AK BMW Online                                                                            | x           | x                 | x           | x                 | x                 | x           | x                 | x              |
|                 | 6AM Advanced Real Time Traffic Information                                                | x           | x                 | x           | x                 | x                 | x           | x                 | x              |
|                 | 6AN Concierge Services                                                                    | x           | x                 | x           | x                 | x                 | x           | x                 | x              |
|                 | 6AP Remote Services                                                                       | x           | x                 | x           | x                 | x                 | x           | x                 | x              |
|                 | 6AR Internet                                                                              | x           | x                 | x           | x                 | x                 | x           | x                 | x              |
|                 | 6NR BMW Apps                                                                              | x           | x                 | x           | x                 | x                 | x           | x                 | x              |
|                 | 6NS Convenience telephony with extended smartphone connectivity                           | x           | x                 | x           | x                 | x                 | x           | x                 | x              |
|                 | ZTY will delete STD or 100% equipment 6NH                                                 | x           | x                 | x           | x                 | x                 | x           | x                 | x              |
|                 | ZTY requires ordering ZAV                                                                 | x           | x                 |             |                   |                   |             |                   |                |
|                 | ZTY requires ordering ZGA                                                                 |             |                   | x           | x                 | x                 |             |                   |                |
|                 | ZTY requires ordering ZHA                                                                 |             |                   |             |                   |                   | x           | x                 |                |
|                 | ZTY requires ordering ZHL                                                                 |             |                   |             |                   |                   |             |                   | x              |
| <b>Options</b>  |                                                                                           |             |                   |             |                   |                   |             |                   |                |
| 205             | Automatic Transmission                                                                    | \$1,600     | 100%              | 100%        | STD               | STD               |             |                   |                |
| 3BE             | Mirror caps Black                                                                         | NC          | NC                | NC          | NC                | NC                |             |                   |                |
|                 | 3BE requires ordering ZAP                                                                 | x           |                   |             |                   |                   |             |                   |                |
|                 | 3BE requires ordering Z8P                                                                 |             | x                 |             |                   |                   |             |                   |                |
|                 | 3BE requires ordering ZHH                                                                 |             |                   | x           |                   |                   |             |                   |                |
|                 | 3BE requires ordering ZCH                                                                 |             |                   |             | x                 | x                 |             |                   |                |
| 4AB             | Burl Walnut Wood Trim                                                                     |             |                   |             |                   |                   | NC          | NC                |                |
|                 | 4AB requires ordering 4DM                                                                 |             |                   |             |                   |                   | x           | x                 |                |
|                 | 4AB requires ordering LCDF                                                                |             |                   |             |                   |                   | x           | x                 |                |
| 4B8             | Burl Walnut Trim w/ inlay                                                                 |             |                   | NC          | NC                | NC                |             |                   |                |
|                 | 4B8 cannot be ordered with ZCC or ZHH                                                     |             |                   | x           |                   |                   |             |                   |                |
|                 | 4B8 cannot be ordered with ZCC or ZCH                                                     |             |                   |             | x                 | x                 |             |                   |                |
| 4DM             | Trim highlight Chrome                                                                     |             |                   | 100%        | 100%              | 100%              | NC          | NC                | 100%           |
|                 | Included in package                                                                       | ZAM         | ZAM               | ZCC         | ZCC               | ZCC               |             |                   |                |
|                 | 4DM requires ordering 4AB                                                                 |             |                   |             |                   |                   | x           | x                 |                |
| 4DX             | Trim highlight Estoril Blue Matt                                                          |             |                   |             |                   |                   | NC          | NC                |                |
|                 | Included in package                                                                       |             |                   |             |                   |                   |             |                   | ZHI            |
|                 | 4DX cannot be ordered with 4AB                                                            |             |                   |             |                   |                   | x           | x                 |                |
|                 | 4DX cannot be ordered with LCL5                                                           |             |                   |             |                   |                   | x           | x                 |                |
| 507             | Park Distance Control, rear                                                               | \$450       | \$450             |             |                   |                   |             |                   |                |
| 5DF             | Active Cruise with Stop and Go                                                            |             |                   | \$1,000     | \$1,000           | \$1,000           | \$1,000     | \$1,000           | \$1,000        |
|                 | 5DF will delete STD or 100% equipment 544                                                 |             |                   | x           | x                 | x                 | x           | x                 | x              |

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|----------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-------------------|--------------|-------------------|-------------------|------------|-------------------|----------------|
| <b>Options</b> |                                                                                                                                                                                                               |            |                   |              |                   |                   |            |                   |                |
| 5DP            | Park Assistant<br><i>5DP requires ordering ZGA</i><br><i>5DP requires ordering ZHA</i><br><i>5DP requires ordering ZHL</i>                                                                                    |            |                   | NC<br>x      | NC<br>x           | NC<br>x           | NC<br>x    | NC<br>x           | NC<br>x        |
| 8TH            | Speed Limit Info<br><i>8TH requires ordering ZGA</i><br><i>8TH requires ordering ZHA</i><br><i>8TH requires ordering ZHL</i>                                                                                  |            |                   | \$350<br>x   | \$350<br>x        | \$350<br>x        | \$350<br>x | \$350<br>x        | \$350<br>x     |
| ZED            | European Delivery                                                                                                                                                                                             | NC         | NC                | NC           | NC                | NC                | NC         | NC                | NC             |
| ZMA            | 6-Speed Manual Transmission<br><i>ZMA cannot be ordered with ZHH</i><br><i>ZMA will delete STD or 100% equipment 205</i><br><i>ZMA will delete STD or 100% equipment 2TB</i><br><i>Note: ZHH - Sport Line</i> | 100%       |                   | NC<br>x<br>x |                   |                   | NC<br>x    | NC<br>x           |                |
| ZSP            | Special Order                                                                                                                                                                                                 | \$400      | \$400             | \$400        | \$400             | \$400             | \$400      | \$400             | \$400          |

|                 |                                                     |     |     |     |     |     |     |     |     |
|-----------------|-----------------------------------------------------|-----|-----|-----|-----|-----|-----|-----|-----|
| <b>Standard</b> |                                                     |     |     |     |     |     |     |     |     |
| 1CC             | Automatic Start/Stop function                       | STD | STD | STD | STD | STD | STD | STD | STD |
| 205             | Automatic Transmission                              |     | STD | STD | STD | STD |     |     |     |
| 216             | Servotronic                                         |     |     | STD | STD | STD | STD | STD | STD |
| 240             | Leather Steering Wheel                              | STD | STD |     |     |     |     |     |     |
| 248             | Heated Steering Wheel                               |     |     |     |     |     | STD | STD | STD |
| 249             | Multi-Function Steering Wheel with Cruise Control   | STD | STD | STD | STD | STD | STD | STD | STD |
| 255             | Leather Sport Steering Wheel                        |     |     | STD | STD | STD |     |     |     |
| 258             | Runflat Tires                                       | STD | STD | STD | STD | STD | STD | STD | STD |
| 2DX             | 17" alloy wheels, A/S RFT tire (17x7.5, 225/50 R17) | STD | STD |     |     |     |     |     |     |
| 2H2             | 18" alloy wheels, A/S RFT tire (18x8.0, 225/45 R18) |     |     | STD | STD | STD |     |     |     |
| 2P5             | 18" alloy wheels, A/S RFT tire (18x8.0, 225/45 R18) |     |     |     |     |     |     |     | STD |
| 2PP             | 18" M Wheel, A/S RFT tire (18x8.0, 225/45 R18)      |     |     |     |     |     | STD | STD |     |
| 2TB             | Sport Auto Trans w/Paddles                          |     |     |     |     |     | STD | STD | STD |
| 2XE             | Sport leather steering wheel, black                 |     |     |     |     |     |     |     | STD |
| 337             | M Sport Package                                     |     |     |     |     |     | STD | STD |     |
| 3DZ             | Without Exterior Lines Designation                  |     |     | STD | STD | STD |     |     | STD |
| 3L8             | Side Frame and Window Molding in Matte Chrome       |     |     |     |     |     |     |     | STD |
| 403             | Glass Sunroof                                       |     |     | STD | STD | STD | STD | STD | STD |
| 423             | Velour Floor Mats                                   | STD | STD | STD | STD | STD | STD | STD | STD |
| 431             | Auto Dimming Interior Mirror                        |     |     | STD | STD | STD | STD | STD | STD |
| 441             | Smoker's Package                                    | STD | STD | STD | STD | STD | STD | STD | STD |
| 459             | Electric Seats w/ Driver Mem.                       | STD | STD | STD | STD | STD | STD | STD | STD |
| 465             | Through Loading System                              |     |     |     |     |     | STD | STD | STD |
| 481             | Sport Seats                                         |     |     |     |     |     | STD | STD | STD |
| 494             | Heated Front Seats                                  | STD | STD | STD | STD | STD | STD | STD | STD |
| 497             | Centre Armrest In Rear                              | STD | STD | STD | STD | STD |     |     |     |
| 4CE             | Fineline Anthracite Trim                            |     |     | STD | STD | STD |     |     | STD |
| 4CG             | Satin Silver Matte Trim                             | STD | STD |     |     |     |     |     |     |
| 4DL             | Trim highlight High-Gloss Black                     |     |     |     |     |     | STD | STD |     |
| 4DM             | Trim highlight Chrome                               |     |     | STD | STD | STD |     |     | STD |
| 4MR             | Aluminum Hexagon Trim                               |     |     |     |     |     | STD | STD |     |

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|                 |                                         | 320i Sedan | 320i xDrive Sedan | 328i Sedan | 328i xDrive Sedan | 328d xDrive Sedan | 335i Sedan | 335i xDrive Sedan | ActiveHybrid 3 |
|-----------------|-----------------------------------------|------------|-------------------|------------|-------------------|-------------------|------------|-------------------|----------------|
| <b>Standard</b> |                                         |            |                   |            |                   |                   |            |                   |                |
| 4U2             | Driving Experience w/ECO PRO            | STD        | STD               | STD        | STD               | STD               | STD        | STD               | STD            |
| 520             | Front Fog Lights                        | STD        | STD               | STD        | STD               | STD               |            |                   | STD            |
| 521             | Rain Sensor w/ Auto Headlamps           | STD        | STD               | STD        | STD               | STD               | STD        | STD               | STD            |
| 522             | Bi-Xenon Headlights                     |            |                   | STD        | STD               | STD               | STD        | STD               | STD            |
| 534             | Automatic Climate Control               | STD        | STD               | STD        | STD               | STD               | STD        | STD               | STD            |
| 544             | Dynamic Cruise Control                  | STD        | STD               | STD        | STD               | STD               | STD        | STD               | STD            |
| 563             | Lights Package                          |            |                   | STD        | STD               | STD               | STD        | STD               | STD            |
| 5DS             | Luggage-compartment emergency unlocking | STD        | STD               | STD        | STD               | STD               | STD        | STD               | STD            |
| 663             | BMW Radio Professional                  | STD        | STD               |            |                   |                   |            |                   |                |
| 676             | HiFi Sound System                       |            |                   | STD        | STD               | STD               | STD        | STD               | STD            |
| 693             | Satellite Radio Pre-Wire                | STD        | STD               | STD        | STD               | STD               | STD        | STD               | STD            |
| 6AC             | BMW Assist Emergency Call               | STD        | STD               | STD        | STD               | STD               | STD        | STD               |                |
| 6AE             | BMW TeleServices                        | STD        | STD               | STD        | STD               | STD               | STD        | STD               |                |
| 6NH             | USB Integration w/ Bluetooth            | STD        | STD               | STD        | STD               | STD               | STD        | STD               | STD            |
| 6UF             | Preparation for navigation system       |            |                   |            |                   |                   |            |                   | STD            |
| 6WA             | Instrument Cluster, ext.                |            |                   | STD        | STD               | STD               | STD        | STD               | STD            |
| 704             | M Sport Suspension                      |            |                   |            |                   |                   | STD        |                   |                |
| 710             | M Leather Steering Wheel                |            |                   |            |                   |                   | STD        | STD               |                |
| 715             | M Aerodynamics Package                  |            |                   |            |                   |                   | STD        | STD               |                |
| 760             | High-Gloss Shadow Line                  |            |                   |            |                   |                   | STD        | STD               |                |
| 775             | Anthracite Roofliner                    |            |                   |            |                   |                   | STD        | STD               | STD            |
| 7S1             | Modern Line                             |            |                   |            |                   |                   |            |                   | STD            |
| 7S2             | Luxury Line                             |            |                   | STD        | STD               | STD               |            |                   |                |
| ZMA             | 6-Speed Manual Transmission             | STD        |                   |            |                   |                   |            |                   |                |

## Wheels

|                                                                                                                                                                                                                                  |          |          |     |     |     |  |  |  |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|----------|-----|-----|-----|--|--|--|
| <br><b>19" alloy wheels, perf. RFT tire</b><br>Front: 19x8.0, 225/40 R19<br>Rear: 19x8.5, 255/35 R19<br><b>Code: 2A4</b><br><b>Style: 401</b> |          |          | ZHH | ZCH | ZCH |  |  |  |
|                                                                                                                                                                                                                                  |          |          |     |     |     |  |  |  |
| <br><b>18" alloy wheels, A/S RFT tire</b><br>Front / Rear: 18x8.0, 225/45 R18<br><b>Code: 2A5</b><br><b>Style: 397</b>                        | ZAP      | Z8P      |     |     |     |  |  |  |
|                                                                                                                                                                                                                                  |          |          |     |     |     |  |  |  |
| <br><b>17" alloy wheels, A/S RFT tire</b><br>Front / Rear: 17x7.5, 225/50 R17<br><b>Code: 2DX</b><br><b>Style: 394</b>                        | Standard | Standard |     |     |     |  |  |  |
|                                                                                                                                                                                                                                  |          |          |     |     |     |  |  |  |

# BMW Canada, Inc.

Pricing Guide

Model Year 2014

Suggested Retail Price

3 Series Sedan

Effective July 1, 2013



|                                                                                                                                                                                                                             | 320i Sedan | 320i xDrive Sedan | 328i Sedan | 328i xDrive Sedan | 328d xDrive Sedan | 335i Sedan | 335i xDrive Sedan | ActiveHybrid 3 |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------|-------------------|------------|-------------------|-------------------|------------|-------------------|----------------|
| <b>Wheels</b>                                                                                                                                                                                                               |            |                   |            |                   |                   |            |                   |                |
|  <b>18" alloy wheels, A/S RFT tire</b><br>Front / Rear:<br>18x8.0, 225/45 R18<br><br><b>Code: 2H2</b><br><b>Style: 416</b>                 |            |                   | Standard   | Standard          | Standard          |            |                   |                |
|  <b>18" alloy wheels, A/S RFT tire</b><br>Front / Rear:<br>18x8.0, 225/45 R18<br><br><b>Code: 2P5</b><br><b>Style: 415</b>                 | ZAM        | ZAM               | ZCC        | ZCC               | ZCC               |            |                   | Standard       |
|  <b>18" M wheel, perf RFT tire</b><br>Front: 18x8.0, 225/45 R18<br>Rear: 18x8.5, 255/40 R18<br><br><b>Code: 2PE</b><br><b>Style: 400M</b>  |            |                   |            |                   |                   |            |                   | ZHI            |
|  <b>19" M wheel, perf RFT tire</b><br>Front: 19x8.0, 225/40 R19<br>Rear: 19x8.5, 255/35 R19<br><br><b>Code: 2PF</b><br><b>Style: 403M</b> |            |                   |            |                   |                   | ZHD        | ZHD               | ZHM            |
|  <b>18" M Wheel, A/S RFT tire</b><br>Front / Rear:<br>18x8.0, 225/45 R18<br><br><b>Code: 2PP</b><br><b>Style: 400M</b>                   |            |                   |            |                   |                   | Standard   | Standard          |                |