

## BMW of North America, LLC

Pricing Guide

Model Year 2019

Suggested Retail Price

4 Series Coupe (F32)

Effective February 13, 2018



Series	Model Description	Body Group	NA Code	AG Code	Engine	SOP
4 Series	430i Coupe	F32	194B	4W33	B46O/2.0L	03/18
	430i xDrive Coupe	F32	194D	4W53	B46O/2.0L	03/18
	440i Coupe	F32	194E	4W73	B58M/3.0L	03/18
	440i xDrive Coupe	F32	194G	4W93	B58M/3.0L	03/18

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### Change Notes

2/13/2018

Shipley

Initial Release

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		430i Coupe	430i xDrive Coupe	440i Coupe	440i xDrive Coupe
	Start of Production	03/2018	03/2018	03/2018	03/2018
	Base Price U.S.A. Port of Entry*	\$44,800	\$46,800	\$51,200	\$53,200
	Base Price Euro Deliver Munich Pick Up	\$42,560	\$44,460	\$48,640	\$50,540
	Base Price Diplomatic U.S.A. Port of Entry	\$42,560	\$44,460	\$48,640	\$50,540
<b>Non-Metallic</b>		STD	STD	STD	STD
300	Alpine White	x	x	x	x
668	Jet Black	x	x	x	x
<b>Metallic</b>		\$550	\$550	\$550	\$550
475	Black Sapphire Metallic	x	x	x	x
A75	Melbourne Red Metallic	x	x	x	x
A83	Glacier Silver Metallic	x	x	x	x
A89	Imperial Blue Metallic	x	x	x	x
A96	Mineral White Metallic	x	x	x	x
B39	Mineral Grey Metallic	x	x	x	x
B53	Sparkling Brown Metallic	x	x	x	x
C1G	Snapper Rocks Blue Metallic	x	x	x	x
C1X	Sunset Orange Metallic	x	x	x	x
<b>Priority 1 Metallic</b>		\$550	\$550	\$550	\$550
B45	Estoril Blue Metallic	\$550	\$550	\$550	\$550
	B45 requires ordering ZMP	x	x	x	x
X02	Citrin Black Metallic			\$1,950	\$1,950
X08	Champagne Quartz Metallic			\$1,950	\$1,950
X10	Tanzanite Blue Metallic			\$1,950	\$1,950
X12	Smoked topaz metallic			\$1,950	\$1,950
<b>Upholstery</b>		NC	NC	NC	NC
KC	SensaTec	NC	NC	NC	NC
KCL3	Black SensaTec with Red Stitching	x	x	x	x
	KCL3 cannot be ordered with ZMP or ZPL	x	x	x	x
KCSW	Black SensaTec	x	x	x	x
KCV1	Venetian Beige SensaTec	x	x	x	x
	KCV1 and 7AC will delete STD or 100% equipment 255	x	x		
	KCV1 and 7AC will add 2XE to the order	x	x		
	KCV1 and ZMP cannot be ordered with 4WF	x	x	x	x
LC	Leather Dakota	\$1,450	\$1,450	\$1,450	\$1,450
	In combination with ZPX	NC	NC	NC	NC
	Included in package	ZPX	ZPX	ZPX	ZPX
	Leather Dakota requires ordering ZCV or ZMP	x	x	x	x
LCFH	Ivory White Dakota Leather with Dark Oyster Highlight	x	x	x	x
LCFL	Venetian Beige Dakota Leather with Dark Oyster Highlight	x	x	x	x
	LCFL and 7AC will delete STD or 100% equipment 255	x	x		
	LCFL and 7AC will add 2XE to the order	x	x		
	LCFL and ZMP cannot be ordered with 4WF	x	x	x	x
LCL3	Black Dakota Leather with Red highlight and Red stitching	x	x	x	x
	LCL3 cannot be ordered with ZMP or ZPL	x	x	x	x
LCL5	Coral Red Dakota Leather with Black highlight	x	x	x	x
	LCL5 cannot be ordered with 4WF or ZPL	x	x	x	x
LCL8	Black Dakota Leather with Dark Oyster highlight	x	x	x	x
LCNL	Black Dakota Leather with Blue Stitching	x	x	x	x
	LCNL requires ordering ZMP	x	x	x	x
LCRY	Cognac Dakota Leather with Dark Brown highlight	x	x	x	x
	LCRY and 7AC will delete STD or 100% equipment 255	x	x		
	LCRY and 7AC will add 2XE to the order	x	x		
	LCRY cannot be ordered with 4WF or ZPL	x	x	x	x
LCRZ	Cognac Dakota Leather with Dark Brown highlight and Cognac lower dashboard	x	x	x	x
	LCRZ requires ordering ZPL	x	x	x	x

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		430i Coupe	430i xDrive Coupe	440i Coupe	440i xDrive Coupe
<b>Upholstery</b>					
LCTX	Night Blue Dakota Leather with Dark Oyster highlight	x	x	x	x
<b>Priority 1 Upholstery</b>					
ZA	(Ind) Extended Merino Leather			\$4,000	\$4,000
	<i>In combination with ZPX</i>			\$2,750	\$2,750
	<i>(Ind) Extended Merino Leather will add XT1 to the order</i>			x	x
	<i>(Ind) Extended Merino Leather requires ordering ZCV or ZMP</i>			x	x
	<i>(Ind) Extended Merino Leather cannot be ordered with ZNS</i>			x	x
ZAG8	Golden Brown Extended Merino Leather			x	x
ZAKS	Cashmere Beige Extended Merino Leather			x	x
ZAML	Nutmeg Extended Merino Leather			x	x
ZAOW	Opal White Extended Merino Leather			x	x
<b>Packages</b>					
ZCV	<b>Convenience Package</b>	\$1,100	\$1,100	\$850	\$850
	488 Lumbar support	x	x		
	494 Heated front seats	x	x	x	x
	5AG Active Blind Spot Detection	x	x	x	x
	ZCV cannot be ordered with ZMP	x	x	x	x
ZDA	<b>Driving Assistance Package</b>	\$500	\$500	\$500	\$500
	5AS Active Driving Assistant	x	x	x	x
	8TH Speed Limit Info	x	x	x	x
	• Note: Active Driving Assistant includes Lane Departure Warning, Forward Collision Warning, Pedestrian Warning and City Collision Mitigation.	x	x	x	x

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		430i Coupe	430i xDrive Coupe	440i Coupe	440i xDrive Coupe
<b>Packages</b>					
<b>ZMP</b>	<b>M Sport Package</b>	\$3,700	\$3,700	\$3,400	\$3,400
	2PE 18" M Star-Spoke Wheels Style 400M with Mixed Performance Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)	x		x	
	or 21W 19" M Double-spoke orbit grey wheels Style 704M with performance rft (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)	+ \$900		+ \$900	
	or 21Z 19" M Double-spoke ferric grey wheels, Style 704M with performance rft (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)	+ \$900		+ \$900	
	or 23N 18" V-Spoke orbit grey wheels, style 398with performance non run-flat tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)	+ \$0		+ \$0	
	or 2PP 18" M Star-Spoke Wheels Style 400M with All-Season Tires (18x8.0, 225/45 R18)	+ \$0		+ \$0	
	2PP 18" M Star-Spoke Wheels Style 400M with All-Season Tires (18x8.0, 225/45 R18)		x		x
	or 21W 19" M Double-spoke orbit grey wheels Style 704M with performance rft (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)		+ \$900		+ \$900
	or 21Z 19" M Double-spoke ferric grey wheels, Style 704M with performance rft (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)		+ \$900		+ \$900
	or 23N 18" V-Spoke orbit grey wheels, style 398with performance non run-flat tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)		+ \$0		+ \$0
	or 2PE 18" M Star-Spoke Wheels Style 400M with Mixed Performance Tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)		+ \$0		+ \$0
337	M Sport Package	x	x	x	x
488	Lumbar support	x	x		
494	Heated front seats	x	x	x	x
4WF	Aluminum Hexagon Trim with Estoril Blue matte highlight	x	x	x	x
	or 4FU Fineline Anthracite Wood Trim with PearlGloss Chrome highlight	+ \$0	+ \$0	+ \$0	+ \$0
	or 4FW Burl Walnut Wood Trim with Pearl Gloss Chrome highlight	+ \$0	+ \$0	+ \$0	+ \$0
	or 4GA Ash Grain Wood Trim with Metal Inlay and Pearl Gloss Chrome highlight	+ \$0	+ \$0	+ \$0	+ \$0
	or 4MN Aluminum Dark Carbon with Pearl Gloss Chrome highlight	+ \$0	+ \$0	+ \$0	+ \$0
	or 4WG Aluminum Hexagon Trim with Black high-gloss highlight	+ \$0	+ \$0	+ \$0	+ \$0
5AG	Active Blind Spot Detection	x	x	x	x
704	M sport suspension	x		x	
	or 2VF Adaptive M Suspension	+ \$700		+ \$700	
710	M steering wheel	x	x	x	x
715	Aerodynamic kit	x	x	x	x
760	Shadowline exterior trim	x	x	x	x
ZSU	Standard Suspension		x		x
	or 2VF Adaptive M Suspension		+ \$700		+ \$700
ZMP requires ordering 300, 475, A75, A83, B39, B45, C1G, X02, X08, X10 or X12				x	x
ZMP cannot be ordered with ZCV or ZPL		x	x	x	x
ZMP and 23N requires ordering ZTR		x	x	x	x
ZMP will delete STD or 100% equipment 2XM, 321, 3L8 and 7AC		x	x	x	x
ZMP will delete STD or 100% equipment 255, 321, 3L8 and 7AC		x	x		
ZMP requires ordering 300, 475, A75, A83, B39, B45 or C1G		x	x		
<b>ZPL</b>	<b>Luxury Package</b>	NC	NC	NC	NC
	7S2 Luxury Line	x	x	x	x
	Exterior Chrome design elements (bumper accents, air intakes with specific design, kidney bars, window surround, exhaust pipe finishers), Signature key and deletion of Sport Instrument Cluster.	x	x	x	x
	ZPL cannot be ordered with ZMP	x	x	x	x
	ZPL will delete STD or 100% equipment 321, 3L8 and 7AC	x	x	x	x
<b>ZPX</b>	<b>Executive Package</b>	\$2,550	\$2,550	\$2,550	\$2,550
	552 Adaptive Full LED Lights	x	x	x	x
	5AC Automatic high beams	x	x	x	x
	5DL Side and Top View Cameras	x	x	x	x
	5DP Parking Assistant	x	x	x	x
	LC Leather Dakota	x	x	x	x
	ZPX requires ordering ZCV or ZMP	x	x	x	x

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<b>Packages</b>					
<b>ZTR</b>	<b>Track Handling Package</b>	\$1,700	\$1,700	\$1,700	\$1,700
23N	18" V-Spoke orbit grey wheels, style 398 with performance non run-flat tires (18x8.0, 225/45 R18 front and 18x8.5, 255/40 R18 rear)	x	x	x	x
or	21W 19" M Double-spoke orbit grey wheels Style 704M with performance rft (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)	+ \$900	+ \$900	+ \$900	+ \$900
or	25H 19" Bi-Color Orbit Grey Star-Spoke Wheels Style 407 with Mixed Performance Tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)	+ \$900	+ \$900	+ \$900	+ \$900
2NH	M Sport Brakes	x	x	x	x
2VF	Adaptive M Suspension	x	x	x	x
2VL	Variable sport steering	x	x	x	x
	ZTR and ZMP will delete 704 from the order	x	x	x	x
	ZTR and 21W requires ordering ZMP	x	x	x	x
	ZTR and ZMP will delete STD or 100% equipment 5A1	x	x	x	x
<b>Options</b>					
248	Heated Steering Wheel	\$190	\$190	\$190	\$190
	248 requires ordering 494, ZCV or ZMP	x	x	x	x
25H	19" Bi-Color Orbit Grey Star-Spoke Wheels Style 407 with Mixed Performance Tires (19x8.0, 225/40 R19 front and 19x8.5, 255/35 R19 rear)	\$900	\$900	\$900	\$900
	In combination with ZTR	900	900	900	900
	25H will add 840 to the order	x	x	x	x
	Alternate in package	ZTR	ZTR	ZTR	ZTR
	Note: 840 - Increased top speed limiter				
25K	19" Bi-Color Orbit Grey Star-Spoke Wheels Style 407 with All-Season Tires (19x8.0, 225/40 R19)	\$900	\$900	\$900	\$900
2VF	Adaptive M Suspension	\$700	\$700	\$700	\$700
	In combination with ZTR	NC	NC	NC	NC
	Included in package	ZTR	ZTR	ZTR	ZTR
	In combination with ZMP	700	700	700	700
	2VF requires ordering ZMP or ZTR	x	x	x	x
	Alternate in package	ZMP	ZMP	ZMP	ZMP
322	Comfort Access keyless entry	NC	NC	100%	100%
	322 is default for this model	x	x		
415	Power rear sunshade	\$350	\$350	\$350	\$350
	415 requires ordering ZCV or ZMP	x	x	x	x
494	Heated front seats	\$500	\$500	\$500	\$500
	Included in package	ZCV, ZMP	ZCV, ZMP	ZCV, ZMP	ZCV, ZMP
4FW	Burl Walnut Wood Trim with Pearl Gloss Chrome highlight	NC	NC	NC	NC
	In combination with ZMP	NC	NC	NC	NC
	Alternate in package	ZMP	ZMP	ZMP	ZMP
4GA	Ash Grain Wood Trim with Metal Inlay and Pearl Gloss Chrome highlight	NC	NC	NC	NC
	In combination with ZMP	NC	NC	NC	NC
	Alternate in package	ZMP	ZMP	ZMP	ZMP
4MN	Aluminum Dark Carbon with Pearl Gloss Chrome highlight	NC	NC	NC	NC
	In combination with ZMP	NC	NC	NC	NC
	Alternate in package	ZMP	ZMP	ZMP	ZMP
5AG	Active Blind Spot Detection	\$500	\$500	\$500	\$500
	Included in package	ZCV, ZMP	ZCV, ZMP	ZCV, ZMP	ZCV, ZMP
610	Head-up Display	\$1,100	\$1,100	\$1,100	\$1,100
655	SiriusXM Satellite Radio with 1year All Access Subscription	NC	NC	100%	100%
	655 is default for this model	x	x		
688	Harman Kardon surround sound system	\$875	\$875	100%	100%
	688 requires ordering ZCV or ZMP	x	x	x	x
6NW	Wireless Charging	\$500	\$500	\$500	\$500
	6NW will delete STD or 100% equipment 6NH	x	x	x	x
	6NW will add 4AE, 6WD and ZEB to the order	x	x	x	x
	6NW requires ordering ZCV or ZMP	x	x	x	x
	Note: 4AE - Adjustable front armrest				
	Note: 6WD - WiFi Hotspot				
	Note: ZEB - Enhanced USB & Bluetooth				

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		430i Coupe	430i xDrive Coupe	440i Coupe	440i xDrive Coupe
<b>Options</b>					
6WB	Dynamic Digital Instrument Cluster <i>6WB requires ordering ZPX</i> <i>6WB and ZPX will delete STD or 100% equipment 6WA</i>	\$350 x x	\$350 x x	\$350 x x	\$350 x x
ZMT	Manual Transmission	NC		NC	NC
ZNS	Non Sport Seats for Luxury Package <i>ZNS requires ordering ZPL</i> <i>ZNS will delete STD or 100% equipment 481</i> <i>ZNS cannot be ordered with (Ind) Extended Merino Leather</i>	NC x x	NC x x	NC x x	NC x x

## Priority 1 Options

5DF	Active Cruise Control <i>5DF will delete STD or 100% equipment 544</i> <i>5DF cannot be ordered with ZMT</i> <i>5DF and not 6WB will add 6WA to the order</i> <i>5DF cannot be ordered with ZMP and ZTR</i>	\$1,200 x x x	\$1,200 x x	\$1,200 x x x	\$1,200 x x x
XE5	Dark Red Sycamore Wood trim			\$1,080	\$1,080
XE7	Piano Finish Black Trim			\$1,080	\$1,080
XEX	White Ash Grain Wood Trim			\$1,080	\$1,080
XT1	Merino Leather Dashboard <i>XT1 requires ordering (Ind) Extended Merino Leather</i>			NC x	NC x

## Other Charges

Destination & Handling	\$995	\$995	\$995	\$995
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## Standard

1CA	CO2 relevant vehicles	STD	STD	STD	STD
1CC	Automatic Start/Stop function	STD	STD	STD	STD
216	Servotronic	STD	STD	STD	STD
249	Multifunction steering wheel	STD	STD	STD	STD
255	Sport leather steering wheel	STD	STD		
258	Runflat tires	STD	STD	STD	STD
2A5	18" Double-Spoke Wheels Style 397 with All-Season Tires (18x8.0, 225/45 R18)	STD	STD	STD	STD
2TB	Sport Automatic Transmission	STD	STD	STD	STD
2VB	Tire pressure monitor	STD	STD	STD	STD
2XM	Nappa Leather Steering Wheel			STD	STD
302	Alarm System	STD	STD	STD	STD
319	Universal garage-door opener	STD	STD	STD	STD
321	Exterior parts in body color	STD	STD	STD	STD
322	Comfort Access keyless entry			STD	STD
3AG	Rear view camera	STD	STD	STD	STD
3AP	Gray band windshield	STD	STD	STD	STD
3DZ	Without Lines designation outside	STD	STD	STD	STD
3L8	Matte Chrome Exterior Trim	STD	STD	STD	STD
403	Moonroof	STD	STD	STD	STD
423	Floor mats	STD	STD	STD	STD
430	Auto-dimming interior and exterior mirrors	STD	STD	STD	STD
431	Auto-dimming rearview mirror	STD	STD	STD	STD
459	Power Front Seats	STD	STD	STD	STD
465	Split fold-down-rear seat	STD	STD	STD	STD
481	Sport seats	STD	STD	STD	STD
488	Lumbar support			STD	STD
493	Storage package	STD	STD	STD	STD
497	Rear center armrest	STD	STD	STD	STD
4FU	Fineline Anthracite Wood Trim with PearlGloss Chrome highlight	STD	STD	STD	STD
508	Park Distance Control	STD	STD	STD	STD



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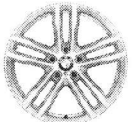
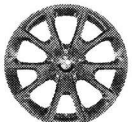
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		430i Coupe	430i xDrive Coupe	440i Coupe	440i xDrive Coupe
<b>Standard</b>					
521	Rain sensor and auto headlights	STD	STD	STD	STD
534	Automatic climate control	STD	STD	STD	STD
544	Dynamic Cruise Control	STD	STD	STD	STD
563	Ambient Lighting	STD	STD	STD	STD
575	Additional 12-V power sockets	STD	STD	STD	STD
5A1	LED Fog Lights	STD	STD	STD	STD
5A2	LED Headlights	STD	STD	STD	STD
609	Navigation system	STD	STD	STD	STD
645	Radio control US	STD	STD	STD	STD
653	HD Radio	STD	STD	STD	STD
655	SiriusXM Satellite Radio with 1year All Access Subscription			STD	STD
676	Hi-fi sound system	STD	STD		
688	Harman Kardon surround sound system			STD	STD
693	Satellite radio preparation	STD	STD		
697	DVD Area coding (North America)	STD	STD	STD	STD
6AC	BMW Assist eCall	STD	STD	STD	STD
6AE	BMW TeleServices	STD	STD	STD	STD
6AK	ConnectedDrive Services	STD	STD	STD	STD
6AM	Advanced Real-Time Traffic Information	STD	STD	STD	STD
6AP	Remote Services	STD	STD	STD	STD
6CP	Apple CarPlay Compatibility with 1 Year Trial	STD	STD	STD	STD
6NH	Hands-free Bluetooth and USB audio connection	STD	STD	STD	STD
6WA	Instrument cluster with extended contents	STD	STD	STD	STD
775	Anthracite headliner	STD	STD	STD	STD
7AC	Sport Line	STD	STD	STD	STD
8KL	Oil Chg 10,000 mls/12 months	STD	STD	STD	STD
8TN	Daytime driving lights	STD	STD	STD	STD
925	Shipping package	STD	STD	STD	STD
ZTM	Tier 2	STD	STD	STD	STD

## Wheels

 <p><b>19" M Double-spoke orbit grey wheels Style 704M with performance rft</b></p> <p>Front: 19x8.0, 225/40 R19 Rear: 19x8.5, 255/35 R19</p> <p><b>Code: 21W</b> <b>Style: 704M</b></p>	In combination with ZMP	+ \$900	+ \$900	+ \$900	+ \$900
	In combination with ZTR	+ \$900	+ \$900	+ \$900	+ \$900
	21W will add 840 to the order	x	x	x	x
		ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)
		ZTR (upgrade)	ZTR (upgrade)	ZTR (upgrade)	ZTR (upgrade)
 <p><b>19" M Double-spoke ferric grey wheels, Style 704M with performance rft</b></p> <p>Front: 19x8.0, 225/40 R19 Rear: 19x8.5, 255/35 R19</p> <p><b>Code: 21Z</b> <b>Style: 704M</b></p>	In combination with ZMP	+ \$900	+ \$900	+ \$900	+ \$900
	21Z will add 840 to the order	x	x	x	x
		ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)
 <p><b>18" V-Spoke orbit grey wheels, style 398with performance non run-flat tires</b></p> <p>Front: 18x8.0, 225/45 R18 Rear: 18x8.5, 255/40 R18</p> <p><b>Code: 23N</b> <b>Style: 398</b></p>	23N will add 840 to the order	x	x	x	x
	23N will delete STD or 100% equipment 258	x	x	x	x
		ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)	ZMP (upgrade)
		ZTR	ZTR	ZTR	ZTR



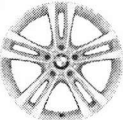
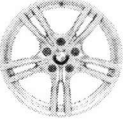
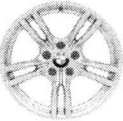


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		430i Coupe	430i xDrive Coupe	440i Coupe	440i xDrive Coupe
<b>Wheels</b>					
	<b>19" Bi-Color Orbit Grey Star-Spoke Wheels Style 407 with Mixed Performance Tires</b> Front: 19x8.0, 225/40 R19 Rear: 19x8.5, 255/35 R19  <b>Code: 25H</b> <b>Style: 407</b> In combination with ZTR 25H will add 840 to the order	\$900 ZTR (upgrade)	\$900 ZTR (upgrade)	\$900 ZTR (upgrade)	\$900 ZTR (upgrade)
		+ \$900 x	+ \$900 x	+ \$900 x	+ \$900 x
	<b>19" Bi-Color Orbit Grey Star-Spoke Wheels Style 407 with All-Season Tires</b> Front / Rear: 19x8.0, 225/40 R19  <b>Code: 25K</b> <b>Style: 407</b>	\$900	\$900	\$900	\$900
	<b>18" Double-Spoke Wheels Style 397 with All-Season Tires</b> Front / Rear: 18x8.0, 225/45 R18  <b>Code: 2A5</b> <b>Style: 397</b>	Standard	Standard	Standard	Standard
	<b>18" M Star-Spoke Wheels Style 400M with Mixed Performance Tires</b> Front: 18x8.0, 225/45 R18 Rear: 18x8.5, 255/40 R18  <b>Code: 2PE</b> <b>Style: 400M</b> 2PE will add 840 to the order	ZMP  x	ZMP (upgrade)  x	ZMP  x	ZMP (upgrade)  x
	<b>18" M Star-Spoke Wheels Style 400M with All-Season Tires</b> Front / Rear: 18x8.0, 225/45 R18  <b>Code: 2PP</b> <b>Style: 400</b>	ZMP (upgrade)	ZMP	ZMP (upgrade)	ZMP